COUNTY DEPARTMENT AGENDA REQUEST

Department:	Fire & Emergency Services	Presenter(s):	Allen McCullough/Tom Bartlett
Meeting Date:	Thursday, December 10, 2009	Type of Request:	Old Business

Wording for the Agenda:

Consideration of staff's recommendation to award Proposal No. 726 to Peach State Ambulance for the purchase of three ambulances, including radios and graphics at a total cost of $439,230.

Background/History/Details:

In October the Board was briefed on the mileage and overall condition of some of the County's ambulances, known as Medic Units 2, 3, and 5, and their need to be replaced. In the County's Capital Improvement's Program (CIP), these vehicles had been scheduled for earlier replacement in accordance with criteria established by the County's Vehicle Replace Program. However, due to uncertain economic conditions, new ambulances had not been purchased according to schedule. The Board had instructed staff to issue requests for proposals to ambulance vendors, in order to determine a current cost for replacing the units. Quotes were obtained and reviewed by staff and a recommendation has been made that the units be purchase from Peach State Ambulance, if approval is granted by the Board of Commissioners.

Available funding in the CIP is $250,000. An additional $189,230 will be required to fund the purchase of the 3 medic units. With Board approval, the additional funds would be obtained from the Vehicle Replacement Fund.

What action are you seeking from the Board of Commissioners?

The Board should determine (1) Whether or not to authorize purchase of three new ambulances; (2) If authorization is given, award purchase to Peach State Ambulance; (3) Clarify funding source for this purchase.

If this item requires funding, please describe:

Additional funding of $189,230 from the Vehicle Replacement Fund needs to be approved by the Board of Commissioners.

Has this issue come before the Commissioners in the past?	Yes	If so, when?	Thursday, October 22, 2009
Do you need audio-visual for the presentation?		Back-up Material Submitted?	Yes

STAFF USE ONLY

Approved by Finance	Yes	Reviewed by Legal	Yes
Approved by Purchasing	Yes	Approved by County Clerk	Yes
Administrator's Approval	Yes		

Staff Notes:

Fayette County
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Where Quality Is A Lifestyle

To: Jack Krakeel

From: Tim Jones TJ

Date: December 3, 2009

Subject: Proposal #P726, Medic Unit

Sealed proposals were requested for the subject item. A proposal tally sheet is attached for your review.

In Tom Bartlett's attached recommendation, Tom clearly states the reasons why the first two companies that submitted apparent lower proposals than Peach State Ambulance, Inc. were not recommended. Based on the evaluation criteria listed in the request for proposals, I concur with Tom's recommendation.

If this recommendation meets your approval, please place this item on the next available consent agenda. If any additional information is needed, please let me know.

TJ/tcb

Attachments

cc: Tom Bartlett

REQUIREMENTS AND SPECIFICATIONS FOR MEDIC UNIT – (CONTINUED)

All proposed prices shall be F.O.B. destination and accepted basis at Fayette County specified location. These prices shall be complete and include warranty.

Payment shall be made in accordance with the submitted proposal by the respondent. Payment will be made upon acceptance of the vehicle after final inspection.

All prices, conditions and options must be specified in the responding company's submitted proposal.

State the length of time the prices shall be held firm from the date of the proposal opening. In addition, state if additional units may be added for purchase.

Full payment will be made at which time the unit is received, inspected and found to comply with procurement specifications, free of damage and properly invoiced. All invoices shall bear the purchase order number.

Fayette County shall evaluate proposals received.

This evaluation will be based as a minimum on the following criteria

- Completeness of the proposal, i.e., the degree to which it responds to all requirements and requests for information contained herein.
- Delivery Time.
- The configuration of the module as it relates to the specifications and needs of Fayette County.
- Length of warranty offered over the stated minimum.
- Distance of bidder's stated service center from Fayette County.
- Price.

Proposals shall be accompanied by drawings noting the locations of all components included. The drawings shall exhibit the proposal with views of the front, rear, sides and interior views.

Fayette County reserves the right, before awarding the contract, to require a responding company to submit such evidence of his qualifications as it may deem necessary and may consider any evidence available to it of the financial, technical and other qualifications and abilities of a responding company, including past performance on contracts of this type with other agencies. Fayette County shall be the final authority in the award of this proposal.

Warranty - the successful company shall provide a minimum of a twelve (12) month/12,000 mile warranty on the vehicle, which covers defective parts and/or components, the improper choice of materials, parts and/or components improper design or engineering and poor or improper workmanship or quality control techniques. This warranty shall cover the complete vehicle and shall include any and all costs for labor and parts or materials that are required to correct any and all deficiencies. It is not the intent of this requirement that items such as light bulbs, filters, tires, brake linings, windshield wiper blades, etc. to be covered.

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Where Quality Is A Lifestyle

To: Tim Jones, Director of Purchasing

From: Thomas F. Bartlett, Deputy Chief

CC: M. Allen McCullough, Fire Chief
Director of Public Safety

Date: November 24, 2009

Re: Medic Unit - Proposal No. P726

Fire and EMS has reviewed all the submitted information for Proposal No. 726 for Medic Units. We are seeking Board of Commission approval to purchase from this proposal. The recommendation is to award this proposal to Peach State Ambulance, representing McCoy-Miller. The Peach State proposal is based on the criteria for evaluation as outlined in the proposal document. This recommendation is for three (3) units, travel for two personnel for factory inspection, a graphics allowance, and radio installation allowance.

Peach State Pricing	1 Unit	$143,324.00
	2 Units	$286,648.00
	3 Units	$428,164.00
Factory Inspection	$733 (2)	$1,466.00
Graphics/Lettering	$2,000 (3)	$6,000.00
Radio Installation	$1,200 (3)	$3,600.00
Total additional Costs		$11,066.00
Final Pricing for BOC Approval		
Peach State (3 Units)		**$428,164.00**
Additional Costs		**$ 11,066.00**
		$439,230.00

Evaluation of the proposals submitted consisted of a review of the following:

Completeness of the Proposal: Firefighting Innovations and Peach State submitted packages that were complete. Custom Works could not supply the three requested units and lacked extended warranty information. Med Tec submitted extended warranty only for the ambulance conversion.

Delivery Time: All delivery times were acceptable for this proposal.

Configuration of the Module: All configurations were acceptable for this proposal.

Length of Warranty: All were presented with standard OEM warranty.

Service Center: Peach State is recommended as their center is located within Fayette County and units could move to that center without excessive down time for minor adjustments. The other centers are located well outside of Fayette County in locations of Forsyth, Kennesaw and Woodbury, Georgia.

Price: Firefighting Innovations was the highest bid, followed by Peach State, Med Tec and Custom Works. Custom Works can only supply two of the three requested units in this proposal.

Fire and EMS requests that the proposal from Med Tec not be accepted due to service and performance issues documented with two previously purchased units. Documentation of the occurrences and expenses are available on request.

TFB:jh

Attachment