COUNTY DEPARTMENT AGENDA REQUEST

Department:	Road Department / Fleet	Presenter(s):	Andy Adams / Bill Lackey
Meeting Date:	Thursday, August 12, 2010	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to award Bid #754 to low-bidder Allen Vigil Ford in Morrow, in the amount of $28,655, for the purchase of a Sign Shop truck for the Road Department.

Background/History/Details:

Bids were solicited for a Cab & Chassis with platform body for the Road Department Sign Shop. The body on this vehicle will be fabricated to accommodate storage for sign maintenance materials and provide a safe working environment for the Sign Technician while servicing signs on the road side.

Six bids were received with Allan Vigil Ford – Morrow being the low bid "with net 30 day payment terms - $28,655.00". Alexander Fleet Sales in Tennessee bid $30,268.06 and is offering a 7% discount if payment is made within 15 days which would make them low bid if we took advantage of the discount - $28,149.29, but Alexander Fleet Sales did not provide references as requested in the bid package due to privacy reasons. The same Cab & Chassis is offered by all six vendors. However, the body fabrication would be performed by other outside vendors. Since Alexander Fleet Sales declined to provide references and no information is provided on the body company they would contract with, we recommend that Fayette County purchase this unit from Allen Vigil Ford.

The body company that Allan Vigil Ford will use is located in Griffin, GA which would also be beneficial should any warranty issues arise.

What action are you seeking from the Board of Commissioners?

Approval of staff's request to award Bid #754 to Allan Vigil Ford - Morrow in the amount of $28,655.00.

If this item requires funding, please describe:

This purchase is being funded through the vehicle replacement program.

Has this issue come before the Commissioners in the past?	No	If so, when?	
Do you need audio-visual for the presentation?	No	Back-up Material Submitted?	Yes

STAFF USE ONLY

Approved by Finance	Yes	Reviewed by Legal	Yes
Approved by Purchasing	Yes	Approved by County Clerk	Yes
Administrator's Approval	Yes		

Staff Notes:

Fayette County
GEORGIA
Where Quality Is A Lifestyle

To: Jack Krakeel

From: Tim Jones TJ

Date: July 14,2010

Subject: Bid # 754, Ford or GM Cab & Chassis

Sealed bids were requested for the subject item. A bid tabulation sheet is attached for your review.

In the recommendation from Bill Lackey and Andy Adams, the apparent low bidder, Alexander Fleet Sales, did not provide any references as per the attached document. The second low bidder, Allan Vigil Ford - L-M Morrow, was recommended for the total bid price of $28,655.00. I concur with that recommendation from Bill and Andy.

If this recommendation meets your approval, please place this item on the next available consent agenda. If any additional information is needed, please let me know.

TJ/tcb

Attachment

cc: Bill Lackey
Andy Adams
Phil Mallon

Fayette County
GEORGIA
Where Quality Is A Lifestyle

TO: Tim Jones, Purchasing Department
CC: Phil Mallon, Public Works Department

FROM: Bill Lackey, Fleet Maintenance
Andy Adams, Road Department

DATE: July 14,2010

RE: Bid # 754

Bids were solicited by the Purchasing Department for a Cab & Chassis with platform body, for the Road Department Sign Shop. The body on this vehicle will be fabricated to accommodate storage for sign maintenance materials and provide a safe working environment for the Sign Technician while servicing signs on the road side.

Six bids were received with Allan Vigil Ford - Morrow being the low bid "with net 30 day payment terms - $28,655.00". Alexander Fleet Sales in Tennessee bid $30,268.06 and is offering a 7% discount if payment is made within 15 days which would make them low bid @ $28,149.29 if we took advantage of the discount, but Alexander Fleet Sales did not provide references as requested in the bid package due to privacy reasons.

The same Cab & Chassis is offered by all six vendors. However, the body fabrication would be performed by other outside vendors. Since Alexander Fleet Sales declined to provide references and no information is provided on the body company they would contract with, we recommend that Fayette County purchase this unit from Allan Vigil Ford.

In addition, the body company that Allan Vigil Ford will use is located in Griffin, GA which would also be beneficial should any warranty issues arise.

If you have any questions, or need additional information, please let us know.

BID # 754 FORD OR GM CAB & CHASSIS

TALLY SHEET

RESPONDING COMPANIES	TOTAL BID PRICE:	PAYMENT TERMS & EXCEPTIONS
1. ALEXANDER FLEET SALES	$30,268.06	7% 15, NET 30
2. ALLAN VIGIL FORD - FAYETTEVILLE	$30,366.75	30 DAYS / BACK-UP ALARM TO BE INSTALLED BY BODY COMPANY
3. ALLAN VIGIL FORD - L-M MORROW	$28,655.00	NET 30
4. BARTOW FORD COMPANY	$31,419.00	NET 30
5. BELLAMY STRICKLAND CHEVROLET	$32000.00	NET 20 DAYS
6. WADE FORD INC.	$29,793.00	NET 28 DAYS / AS TIRES F&R. AT REAR ONLYN/A

THE RESPONDING COMPANIES ABOVE ARE LISTED IN ALPHABETICAL ORDER ONLY

THE FOLLOWING VENDORS DID NOT RESPOND:

BUICK-PONTIAC-GMC OF SOUTH ATL
HENNESSY PONTIAC-BUICK GMC
JACKY JaNE FORD LINCOLN MERCURY, INC.
LEGACY FORD, INC.
SOUTHTOWNE PONTIAC BUICK CADILLAC-GMC