COUNTY AGENDA REQUEST

Department:	Public Safety	Presenter(s):	Allen McCullough
Meeting Date:	Thursday, January 12, 2012	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to proceed with the purchase of an additional Warning Siren from McCord Communications, for the countywide Emergency Alerting System, in an amount not to exceed $35,696, and to authorize the Chairman to sign any contract or related documents for this purchase contingent upon the County Attorney's review.

Background/History/Details:

Fayette County has a weather warning siren system that currently consists of 26 Whelen sirens. The sirens house Motorola ACE / Moscad equipment that enables the sirens within the system to "communicate" with the Emergency 911 Center. ITS software has also been developed to operate the specific combination of equipment for the county-wide warning siren system. Because of the technology involved, this and similar warning systems are custom-designed for each local government, and any siren added to the system must be compatible to any existing equipment and software.

The Fiscal Year 2012 CIP budget allows for the purchase one another siren to be added to the system. McCord Communications, who has worked on the existing system, is the only company in the southeast United States that is an authorized Motorola dealer. Additionally, the company is a Master Dealer for Whelen Sirens and is an authorized reseller for ITS software solutions. The needed siren is a sole-source item.

Staff requests the Board's authorization to enter into bid negotiations with McCord Communications and to purchase the additional siren at a cost not to exceed $35,696, and for the Chairman to sign related documents contingent upon the County Attorney's review.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to proceed with the purchase of an additional Warning Siren from McCord Communications, for the countywide Emergency Alerting System, in an amount not to exceed $35,696, and to authorize the Chairman to sign any contract or related documents for this purchase contingent upon the County Attorney's review.

If this item requires funding, please describe:

Funding for this request is available in the department's Fiscal Year 2012 CIP budget.

Has this request been considered within the past two years?	No	If so, when?	
Is Audio-Visual Equipment Required for this Request?	No	Backup Provided with Request?	Yes

STAFF USE ONLY

Approved by Finance	Yes	Reviewed by Legal	Yes
Approved by Purchasing	Yes	County Clerk's Approval	Yes
Administrator's Approval	Yes		

Staff Notes:

Fayette County GEORGIA

Where Quality Is A Lifestyle

To: Jack Krakeel

From: Ted L. Burgess

Date: December 31, 2011

Subject: Weather Warning Siren Purchase

The county has a weather warning siren system, currently consisting of 26 Whelen sirens, Motorola ACE / Moscad equipment which enables the system to “communicate” with the E911 Center, and ITS software developed to operate this specific combination of equipment. Due to the technology involved, such systems are custom-designed for each local government which orders and installs such a system. Any siren added must be compatible with existing equipment and software. McCord Communications did the work for the existing system.

McCord Communications is the only company in the southeast that is an authorized Motorola dealer. In addition, they are a Master Dealer for Whelen Sirens, and an authorized reseller for ITS software solutions.

Based on the above information, I support the Division of Public Safety’s recommendation to purchase an additional Whelen siren from McCord Communications. Attached, please find a price quotation for the siren and other items necessary for installation.

Attachment

McCord Communications

PRICE QUOTATION

WHELEN ENGINEERING COMPANY INC.

Mass Notification Products
MASTER DISTRIBUTOR

DATE	PLEASE INDICATE THIS NUMBER WHEN ORDERING
12/16/2011	
REP NAME	TO BE SHIPPED VIA
MUNCHER	BEST WAY
Estimated Ship Time	F.O.B.
	See Below

TO: FAYETTE COUNTY EMA
PETE NELMS

CONDITIONS: The prices and terms on this quotation are not subject to verbal changes or other agreements unless approved in writing by the Home Office. All quotations and agreements are contingent upon strikes, fires, availability of materials and all other causes beyond our control. Prices are based on costs and conditions existing on date of quotation and are subject to change by the Seller before acceptance of order. Typographical and stenographic errors are subject to correction. If this quotation is not based on your written request for quotation, then all McCord standard conditions apply. If your purchase order is received as a result of the quotation and contains conditions and terms not previously known to McCord Comm, we reserve the right to requote based on these conditions. Conditions not specifically stated herein shall be governed by established trade customs. Upon receipt of your order and acceptance of the order by McCord, the equipment herein will be supplied at the quoted prices below. Your order may not be accepted and the delivery schedule may not be established until radio information (if applicable) and all other pertinent information is supplied.

ITEM	PART #	QTY.	DESCRIPTION	PRICE	AMOUNT
1	WPS2909	1	129DdB Voice and tone Whelen Siren	$22,338.00	$22,338.00
2	INTRU	1	INTURSION ALARM	$148.00	$148.00
3	WPSBATT	2	One pair of batteries	$425.00	$850.00
4	F7538	1	ACE 3600 W/XTS2500 800 MHZ ANALOG	$3,050.00	$3,050.00
5	V103	1	3 I/O SLOTS FRAME	$70.00	$70.00
6	VA00406	1	40X40 HOUSING W/ PADLOCK	$275.00	$275.00
7	V251	1	DC POWER SUPPLY	$260.00	$260.00
8	V184	1	ADD PROGRAMABLE RS232	$100.00	$100.00
9		1	Yagi Antenna, line kit and surge prot	$395.00	$395.00
10		1	Turnkey Installation & Optomization	$7,710.00	$7,710.00
11		1	Freight	$500.00	$500.00
			TOTAL		$35,696.00

QUOTE VALID FOR 30 DAYS
FROM QUOTATION DATE ABOVE.

Signed by:

McCord Communications