COUNTY AGENDA REQUEST

Department:	Buildings and Grounds	Presenter(s):	Greg Ownby
Meeting Date:	Thursday, May 24, 2012	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to modify the award of Bid #823 by rescinding the award to clean the E-911 Communications Center to American Facility Services, Inc.; by awarding the bid to clean the E-911 Center to Tribond, LLC.; and by authorizing the Chairman to sign any contracts or documents contingent upon the County Attorney's review.

Background/History/Details:

Recently the Purchasing Department issued Invitation to Bid #823 to establish a 12-month contract for cleaning six County facilities, among which was the E-911 Communications Center. The low bidder for the E-911 Center was American Facility Services, Inc. On April 26, 2012, the Board of Commissioners awarded Bid #823 to three vendors who would clean the six facilities, and American Facility Services was awarded the bid to clean the E-911 Command Center.

Upon being notified they had won the bid to clean the E-911 Center, American Facility Services responded that they could not clean the E-911Center at their bid price of $214.00 per month unless they were awarded other facilities as well. Purchasing staff contacted the second lowest bidder for the E-911Center, Real Clean RCI, who gave the same response.

The third lowest bidder, Tribond, LLC, whose bid for cleaning the E-911Center is $261.60, is also the lowest bidder for four of the other facilities.

Staff is requesting that the County rescind awarding of Bid #823 to American Facility Services, Inc, to allow the second-lowest bidder to rescind its bid, and to award Bid #823 for the cleaning of the E-911 Center to Tribond, LLC. in the amount of $261.60 monthly.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to modify the awarding of Bid #823 by rescinding the award to clean the E-911 Center to American Facility Services, Inc., by awarding the bid to clean the E-911 Center to Tribond, LLC., and by authorizing the Chairman to sign any contracts or documents contingent upon the County Attorney's review.

If this item requires funding, please describe:

Approval of staff's request would result in a monthly charge of $261.60 to clean the E-911 Center. This equates to an aggregate cost of $3,139.20. This cost has been budgeted in the Fiscal Year 2013 911 Communication budget for Janitorial Services.

Has this request been considered within the past two years?	Yes	If so, when?	Thursday, April 26, 2012
Is Audio-Visual Equipment Required for this Request?*	No	Backup Provided with Request?	Yes

**** All audio-visual material must be submitted to the County Clerk's Office no later than 48 hours prior to the meeting. It is also your department's responsibility to ensure all third-party audio-visual material is submitted at least 48 hours in advance.***

Approved by Finance	Yes	Reviewed by Legal	Yes
Approved by Purchasing	Yes	County Clerk's Approval	Yes
Administrator's Approval	Yes		

Staff Notes:

By rescinding the County's original bid award to American Facility Services and by awarding the bid to Tribond, LLC., the County will experience a monthly increase of expenditures by $47.60.

Fayette County GEORGIA

Where Quality Is A Lifestyle

To: Jack Krakeel

From: Ted L. Burgess

Date: May 10, 2012

Subject: Bid #823 Award Adjustment – Facility Cleaning Services

The Purchasing Department issued Invitation to Bid #823 to establish a 12-month contract for cleaning Water System, Public Works, E-911 Command Center, Library, McElroy House, and Public Defender facilities. Twenty three vendors responded to the invitation to bid. At the April 26, 2012 meeting, the Board of Commissioners awarded cleaning contracts as follows:

Water System	Tribond, LLC
Public Works	Tribond, LLC
McElroy House	Tribond, LLC
Public Defender	Tribond, LLC
E-911 Command Center	American Facility Services, Inc.
Library	Chi-Ada Corporation

When the Purchasing Department notified American Facility Services that they had been awarded the E-911 Command Center, they responded that they could not do this at their bid price of $214.00 per month, unless they were awarded other facilities as well. Purchasing staff contacted the second-lowest bidder, Real Clean RCI at $239.80, who gave the same response.

The third-lowest bidder was Tribond, LLC, who had also been lowest bidder on four of the other facilities. Their bid for the E-911 Command Center was $261.60 per month.

Building and Grounds Maintenance recommends that the lowest and second-lowest bidders for cleaning the E-911 command center be allowed to rescind their bids, and that the contract with Tribond, LLC be expanded to include the facility.

I concur with their recommendation. This would result in a monthly increase of $47.60 in cleaning contracts that will cost $2,353.56 per month (please see attachment).

Attachment

BID NUMBER: #823 CLEANING SERVICES

RESPONDENTS NAME	MONTHLY BID PRICE					
	FAYETTE CO. WATER SYSTEM	FAYETTE CO. PUBLIC WORKS	MCELROY HOUSE (DMV)	PUBLIC DEFENDERS OFFICE	FAYETTE CO. E-911 COMM. CENTER	FAYETTE CO. LIBRARY
A-ACTION JANITORIAL SERVICE	**$548.00**	**$220.00**	**$260.00**	**$200.00**	**$300.00**	**$1,701.00**
AMERICAN FACILITY SERVICES, INC.	**$519.00**	**$199.00**	**$216.00**	**$152.00**	**~~$214.00~~**	**$1,950.00**
ASSOCIATION MANAGEMENT GROUP	**$975.00**	**$450.00**	**$495.00**	**$450.00**	**$725.00**	**$6,495.00**
BUILDING MAINTENANCE SERVICES, INC.	**$435.00**	**$350.00**	**$375.00**	**$265.48**	**$376.68**	**$1,800.00**
C & T JANITORIAL SERVICES	**$810.00**	**$409.00**	**$409.00**	**$409.00**	**$599.00**	**$0.00**
CHI-ADA CORPORATION	**$644.83**	**$248.26**	**$269.17**	**$218.66**	**$308.83**	**$1,204.28**
CNR RESTORATIONS GROUP LLC	**$1,166.00**	**$448.91**	**$486.64**	**$339.57**	**$479.60**	**$2,506.73**
DREAM TEAM SERVICES INC. DBA DREAM TEAM BLDG. MAINT.	$745.00	$389.00	$389.00	$367.00	$586.00	$2,158.00
DREAM TEAM SERVICES INC. with 1% Discount	**$737.55**	**$385.11**	**$385.11**	**$363.33**	**$580.14**	**$2,136.42**
HAND CLEANING SERVICES	**$700.00**	**$425.00**	**$550.00**	**$400.00**	**$400.00**	
IMAGANN CLEANING SERVICE, INC.	**$715.00**	**$550.00**	**$550.00**	**$450.00**	**$557.00**	**$1,663.00**
INTERCONTINENTAL COMMERCIAL SERVICES, INC. (ICS, INC.)	**$680.00**	**$340.00**	**$350.00**	**$330.00**	**$550.00**	**$1,750.00**
J & M CLEANING SERVICES	**$3,500.00**	**$2,300.00**	**$2,500.00**	**$1,850.00**	**$2,200.00**	**$6,500.00**
J & S CONTRACT CLEANING:						
Monthly janitorial services	$561.17	$240.50	$320.67	$240.50	$360.75	$4,810.00
Carpet cleaning (assumes twice per year)*	$133.33	$40.00	$45.00	$37.50	$50.83	$375.00
Strip / wax tile floors(assumes twice per year)*	$8.33	$24.17	$27.50	$8.33	$0.00	$67.50
Total J&S Contract Cleaning	**$702.84**	**$304.67**	**$393.17**	**$286.33**	**$411.58**	**$5,252.50**
KAIJAY C1 ENTERPRISE LLC	**$675.00**	**$330.00**	**$330.00**	**$325.00**	**$425.00**	**$2,300.00**
OJS SYSTEMS	**$694.00**	**$342.00**	**$363.00**	**$338.00**	**$544.00**	**$1,944.00**
PERFORMANCE CLEANING GROUP	**$565.00**	**$225.00**	**$220.00**	**$175.00**	**$335.00**	**$3,500.00**
REAL CLEAN RCI	**$477.00**	**$183.65**	**$199.08**	**$138.92**	**~~$239.80~~**	**$3,128.07**
SIMPLY CLEAN CLEANING	**$2,260.00**	**$1,050.00**	**$1,150.00**	**$950.00**	**$1,300.00**	**NO BID**
SMITTY'S CAREFUL CLEANING SERVICE INC.	**$676.28**	**$260.37**	**$282.25**	**$196.95**	**$278.17**	**$2,119.44**
THE DREXAL GROUP, LLC.	$550.00	$325.00	$325.00	$300.00	$500.00	$2,100.00
THE DREXAL GROUP, LLC. With 10% DISCOUNT	**$495.00**	**$292.50**	**$292.50**	**$270.00**	**$450.00**	**$1,890.00**
TRIBOND, LLC	**$424.00**	**$163.24**	**$176.96**	**$123.48**	**$261.60**	**$3,951.24**
WHITLEY CLEANING SERVICES (W.C.S., INC.)	**$700.00**	**$365.00**	**$378.00**	**$350.00**	**$550.00**	**$2,525.00**
WILSONET ENTERPRISES	**$1,350.00**	**$610.00**	**$650.00**	**$460.00**	**$750.00**	**$3,322.00**

*J&S bid the following on an "Each Time" basis (translated to a monthly basis above for comparison):

Carpet cleaning: semi-annual or as needed	800.00	240.00	270.00	225.00	305.00	2,250.00
Strip/wax tile floors: semi-annual or as needed	50.00	145.00	165.00	50.00		405.00