COUNTY DEPARTMENT AGENDA REQUEST

Department:	Information Systems	Presenter(s):	Nina Madrid
Meeting Date:	Thursday, May 13, 2010	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to award RFP #P730 PRI Circuit Replacement to Deltacom for the service agreement to replace the PRI (Primary Rate Interface) Telecommunications Circuit on McDonough Road.

Background/History/Details:

In January of 2007 a PRI telecommunications circuit was installed at 245 McDonough Road to service the needs of the Building and Grounds Maintenance Department, the Public Works facilities and the Water System. Fayette County entered into a three year agreement with Deltacom (NationsLink was the Account Executive) for this circuit which replaced the majority of the McDonough Road phone lines. Last year we installed phones at the 911 Administrative Office and connected them to this circuit.
We notified Deltacom in December 2009 that we did not wish to auto-renew our agreement with them on circuit and that we would be sending out a request for proposal to get better pricing. Our current cost for this circuit is $789 per month.
Proposal #P730 for the McDonough Road PRI Circuit Replacement was sent out and four vendors responded. Two of the vendors submitted proposals with Deltacom circuits. They were the apparent low bidders. After receiving additional information from both vendors, we recommend accepting the proposal submitted by David H. Pierce, Deltacom Premier Account Manager, for the low bid of $434.80 per month with a three year agreement. The circuit includes the caller-ID feature and 5,000 free long distance calling minutes. We estimate that after factoring in the federally regulated charges that vary according to usage, the cost for this circuit will be $512 per month, which is a $277 savings per month.

What action are you seeking from the Board of Commissioners?

Approval to award RFP #P730 to Deltacom for the replacement of a PRI Telecommunications Circuit that services the McDonough Road facilities. If this work is awarded to Deltacom, the County Attorney will review the service agreement and present it at a later meeting for authorization for the Chairman to execute.

If this item requires funding, please describe:

Funds have already been budgeted for these services for FY2010.

Has this issue come before the Commissioners in the past?	No	If so, when?	
Do you need audio-visual for the presentation?	No	Back-up Material Submitted?	Yes

STAFF USE ONLY

Approved by Finance	Yes	Reviewed by Legal	
Approved by Purchasing	Yes	Approved by County Clerk	Yes
Administrator's Approval	Yes		

Staff Notes:

Fayette County
GEORGIA

Where Quality Is A Lifestyle

To: Jack Krakeel

From: Tim Jones TJ

Date: April 22, 2010

Subject: Proposal #P730, PRI Circuit Replacement

Sealed proposals were requested for the subject item. A proposal tally sheet is attached for your review.

In Nina Madrid's attached recommendation, Nina recommends Deltacom at $434.80 per month with a three year agreement. Nina states she recommends Deltacom because after receiving additional information from Deltacom including the estimated federally regulated charges, the County will save approximately $277 per month from the current cost. Also, Deltacom has a $1,500 installation fee for the higher priced one year agreement. Deltacom has no installation fee for the lower priced two and three year agreements.

The federally regulated charges would vary very little with each company, as the charges are based on customer usage. Those charges would be applied no matter who the service provider is. Therefore, if a three year agreement is permissible, I would concur with Nina's recommendation.

If this recommendation meets your approval, please place this item on the next available consent agenda. If any additional information is needed, please let me know.

TJ/tcb

Attachments

cc: Russell Prince
Nina Madrid

Fayette County
GEORGIA

Where Quality Is A Lifestyle

To: Tim Jones

From: Nina Madrid

Date: April 21, 2010

Subject: McDonough Road PRI Circuit Replacement

We received four proposals in response to Proposal #P730 (McDonough Road Circuit Replacement). The two apparent low bidders were asked to provide additional information on line item costs that appear on our current circuit invoices. After reviewing the responses, I recommend the low bid of $434.80 with a three year agreement from Deltacom as submitted by David H. Pierce. From the additional information I received and the estimated federally regulated charges, the monthly cost should be approximately $512 which is a savings of $277 from our current cost of $789.

cc: Russell Prince
Mike Bass