COUNTY DEPARTMENT AGENDA REQUEST

Department:	Fleet	Presenter(s):	Bill Lackey
Meeting Date:	Thursday, December 15, 2011	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to award RFP #805 to Yancey Brothers Caterpillar for the purchase of a 2006 Caterpillar 953CAC Track Loader, including a two-year warranty, in the amount of $139, 460.

Background/History/Details:

In 2001 Fayette County began a yard-waste-to-mulch initiative whereby yard waste is extracted out of the solid-waste stream, ground into mulch, and then given back to local residents. EPD sanctions this initiative by not requiring an Inert Landfill Permit if yard waste is routinely ground and redistributed. Yard-waste operations include pushing brush and debris with a track loader to optimize storage space after residents unload debris.

This 2006 953CAC track loader has approximately 500 hours of total use and meets all specifications of RFP No. 805. This unit has a Caterpillar SystemOne Undercarriage that is engineered to provide one and one half to two times the normal wear life of a typical heavy duty undercarriage and shows less that 8 percent wear meaning that approximately 7,360 hours of wear is left prior to the need for replacement. It is equipped with a 2.0 cubic yard multi-purpose clam shell type bucket which will allow debris to be moved without added dirt.

The Yancy Brothers proposal included 6 warranty options. Staff recommends purchasing the two year/2000 hour Powertrain and Hydraulic Warranty for an additional amount of $3,940.00.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to award RFP #805 to Yancey Brothers Caterpillar for the purchase of a 2006 Caterpillar 953CAC Track Loader, including a two-year warranty, in the amount of $139, 460.

If this item requires funding, please describe:

This equipment replacement was funded in the FY2012 - 5 Year CIP Plan.

Has this issue come before the Commissioners in the past?	No	If so, when?	
Do you need audio-visual for the presentation?	No	Back-up Material Submitted?	Yes

STAFF USE ONLY

Approved by Finance	Yes	Reviewed by Legal	Yes
Approved by Purchasing	Yes	Approved by County Clerk	Yes
Administrator's Approval	Yes		

Staff Notes:

Fayette County GEORGIA

Where Quality Is A Lifestyle

To: Jack Krakeel

From: Ted L. Burgess

Date: November 30, 2011

Subject: RFP #805, Used Track-Type Loader

Solid Waste is in need of a track-type loader for the yard waste-to-mulch program. Due to the high cost of this equipment, the decision was made to solicit bids for a used loader in good condition. The Purchasing Department issued Request for Proposals (RFP) #805 for this purpose.

The RFP was direct-mailed to 24 vendors. In addition, notification was made through a local newspaper, the county's website, and Georgia Local Government Access Marketplace (www.glga.org) in the usual manner.

It is my understanding that there are three brands of equipment in existence that meet the needs of Solid Waste:

- Komatsu
- John Deere
- Caterpillar

According to information I have received, Komatsu no longer manufactures the type of equipment needed by Solid Waste. Two vendors responded to the RFP – one offering a John Deere unit, and the other offering a Caterpillar unit (please see the attached tally).

Purchasing staff sampled non-responding vendors. In general, the smaller vendors could not provide some requested services, such as a warranty or training in the use of the equipment. In addition, a number of the Caterpillar dealers would refer us to the "local vendor."

Flint Equipment Company offered a 2011 John Deere 655C II loader for $163,900.

Yancey Brothers Caterpillar offered a 2006 Caterpillar 953C for $135,520. They also offered a number of warranty options. County staff recommends purchase of this loader, with the two year / 2,000 hour warranty option ($3,940), for a total of $139,460.

The Purchasing Department concurs with the recommendation of Fleet Maintenance and Stormwater Management Departments.

Attachment

PROPOSAL NUMBER: #P805
PROPOSAL NAME: TRACK TYPE LOADER

PROPOSAL RESPONSES

		Caterpillar	
	John Deere	**Options**	**Recommended**
FLINT EQUIPMENT COMPANY	**$163,900.00**		
YANCEY BROTHERS CATERPILLAR			**$135,520.00**
ONE YEAR / 1000 HOUR POWERTRAIN WARRANTY		$1,230.00	
TWO YEAR / 2000 HOUR POWERTRAIN WARRANTY		3,200.00	
THREE YEAR / 3000 HOUR POWERTRAIN WARRANTY		7,170.00	
ONE YEAR / 1000 HOUR POWERTRAIN AND HYDRAULIC WARRANTY		1,520.00	
TWO YEAR / 2000 HOUR POWERTRAIN AND HYDRAULIC WARRANTY		3,940.00	**3,940.00**
THREE YEAR / 3000 HOUR POWERTRAIN AND HYDRAULIC WARRANTY		8,870.00	
	$163,900.00		**$139,460.00**

THE FOLLOWING COMPANIES DID NOT RESPOND

ALBANY TRACTOR
ASC
BOBCAT OF ATLANTA
BRIGGS CONSTRUCTION EQUIPMENT INC.
COWETA POWER EQUIPMENT
COWIN EQUIPMENT COMPANY INC.
EASTERN EQUIPMENT
ENVIRO WASTE EQUIPMENT
FAYETTE TRACTOR & EQUIPMENT
JOE MONEY MACHINERY CO., INC.
MORSEMAN EQUIPMENT CO., INC.
MUNICIPAL EQUIPMENT SALES
PIONEER FORESTRY
REAGAN EQUIPMENT CO., INC.
ROCK AND EARTH TECHNOLOGIES, INC.
SCREEN MACHINE INDUSTRIES, INC.
STOWERS MACHINERY CORPORATION
TERRY NIX EQUIPMENT, LLC
THOMPSON TRACTOR CO., INC.
TOM ROWE AND ASSOCIATES
TRACTOR & EQUIPMENT CO.
WADE TRACTOR * EQUIPMENT, INC.