COUNTY AGENDA REQUEST

Department:	Road Department	Presenter(s):	Andy Adams
Meeting Date:	Thursday, December 15, 2011	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to award Bid #803 to Globe Trailer Manufacturing, Inc. for a 50 ton lowboy trailer in the amount of $52,630 for the Road Department.

Background/History/Details:

The Road Department's existing 50-ton low boy trailer is a 1980 year model and is used to transport the department's heaviest equipment to various project sites throughout the county. The structural integrity of the trailer has been an increasing concern for several years. The existing trailer has undergone numerous repairs to weld over cracks and failures in the metal superstructure. Replacement of the trailer has been anticipated and is funded in the Capital Improvement Program.

Nine (9) responses were received in response to bid #803. The bid specified the basic features required in a trailer to meet the Road Department's needs along with three additional features that would improve serviceability and safety: 1) Taper beam design to facilitate the loading of low profile equipment such as asphalt pavers, 2) rear loading ramps, 3) Strobe lights with battery backup;

The lowest price quote was submitted by Globe Trailer Manufacturing Inc. They met the features requested by the Road Department and include a 10-year warranty on the structural components of the trailer.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to award Bid #803 to Globe Trailer Manufacturing, Inc. for a 50 ton lowboy trailer in the amount of $52,630 for the Road Department.

If this item requires funding, please describe:

Funds for this purchase have been allocated in the Capital Improvement Program and are reserved in account 61040220 542150-2220F.

Has this request been considered within the past two years?	No	If so, when?	
Is Audio-Visual Equipment Required for this Request?	No	Backup Provided with Request?	Yes

STAFF USE ONLY

Approved by Finance	Yes	Reviewed by Legal	Yes
Approved by Purchasing	Yes	County Clerk's Approval	Yes
Administrator's Approval	Yes		

Staff Notes:

Fayette County GEORGIA

Where Quality Is A Lifestyle

DATE: November 8, 2011

TO: Ted Burgess, Purchasing Director

FROM: Andrew C. Adams, Road Department

SUBJECT: Bid Recommendation – Low Boy Trailer Bid # 803

The Road Department has reviewed the nine (9) responses to bid #803, Low Boy Trailer, opened on November 2, 2011. The bid submitted by Globe Trailer Manufacturing, Inc. meet the specifications requested by the Road Department and is also the lowest overall price for the trailer with the three (3) options specified. Therefore we recommend accepting the low bid of $52,629.71 as submitted by Globe Trailer Mfg, Inc. for the trailer and the three options indicated with the trailer being delivered to the Fayette County Road Department.

Fayette County GEORGIA

Where Quality Is A Lifestyle

To: Jack Krakeel

From: Ted L. Burgess

Date: November 8, 2011

Subject: Invitation to Bid #803 – Lowboy Trailer

The Road Department has a need for a lowboy-style equipment haul trailer, at least 22 feet long, with a 50-ton minimum capacity. The Purchasing Department issued Invitation to Bid #803 to procure prices for the trailer.

Invitations were direct-mailed to 28 vendors. The opportunity to bid was also advertised in the local newspaper, the internet, and Chanel 23 as usual. Nine vendors submitted bids (please see the attached tally sheet). The low bid of $52,629.71 was submitted by Globe Trailer Mfg., Inc., of Brandenton, Florida. This bid included the features needed by the Road Department, including taper beam design, rear-loading hydraulic ramps, and strobe lights with battery backup.

The Purchasing Department concurs with the Road Department's recommendation to accept Globe Trailer Mfg's bid.

Attachment

BID NUMBER: #803
BID NAME: LOWBOY TRAILER
OPENING DATE: WEDNESDAY, NOVEMBER 2, 2011

RESPONDENTS	TOTAL BID PRICE (DELIVERED)	TAPER BEAM DESIGN TO FACILITATE LOADING OF LOW RIDING EQUIP.	REAR LOADING RAMPS; HYDRAULIC OPERATED	STROBE LIGHTS WITH BATTERY BACKUP	TOTAL PRICE BEFORE PICK-UP DISCOUNT	LESS: DEDUCTION IF TRAILER PICKED UP BY COUNTY	NET TOTAL PRICE	EXCEPTIONS
FLINT EQUIPMENT COMPANY	$59,371.00	$3,016.00	$6,650.00	$298.00	$69,335.00	$250.00	$69,085.00	
GLOBE TRAILER MFG, INC.	$47,429.71	$2,150.00	$1,850.00	$1,200.00	$52,629.71	$1,200.00	$51,429.71	EXCEPTIONS NOTED.
KAUFMAN TRAILERS OF NC	$57,600.00	$795.00	$2,795.00	INCLUDED	$61,190.00	$925.00	$60,265.00	EXCEPTIONS NOTED.
LUCON, INC.	$49,250.00	N/C	$5,325.00	$425.00	$55,000.00	$350.00	$54,650.00	
NASSER HEAVY EQUIPMENT INC.	$55,881.00	$3,035.00	$6,750.00	$304.00	$65,970.00	$300.00	$65,670.00	1%/10 - NET 30
R.A. ADAMS ENTERPRISES INC.	$58,919.00	$3,200.00	$7,062.00	$320.00	$69,501.00	$2,300.00	$67,201.00	
TRACTOR & EQUIPMENT COMPANY	$67,500.00	$1,500.00	$7,140.00	$385.00	$76,525.00	$0.00	$76,525.00	
TRAILERS FOR LESS	$56,400.00	$650.00	$4,840.00	$425.00	$62,315.00	$400.00	$61,915.00	NET 30 DAYS / 1% DISCOUNT NET 10 DAYS EXCEPTIONS NOTED.
YANCEY BROTHERS CATERPILLAR	$66,441.56	$4,503.84	$4,265.83	$223.77	$75,435.00	$1,664.00	$73,771.00	NET DUE UPON INVOICE