# COUNTY AGENDA REQUEST

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| Department: | Road | Presenter(s): | Andy Adams |
| Meeting Date: | Thursday, January 10, 2013 | Type of Request: | Consent |

Wording for the Agenda:

Approval of staff's recommendation to approve Bid #864, awarding two separate annual contracts to Seaco, Inc., for the purchase of CR-2h Emulsion, and authorization for the Chairman to sign the contracts and related documents contingent upon the County Attorney's review.

Background/History/Details:

Each year, the Road Department seeks to identify vendors for the purchase of CRS-2h Asphalt Emulsion to be used throughout the asphalt paving season. Due to the affects that daily and seasonal temperatures have on the product, two contracts are being pursued.

The first contract is an agreement whereby the vendor sells the county asphalt emulsion and delivers it in one of the vendors tanker trucks. The county keeps the truck until all of the asphalt emulsion is used, then returns it to the vendor. This works well in the summer months when the emulsion stays warm and usable over an extended period. The second contract establishes prices for the purchase of smaller quantities of asphalt emulsion in the spring and summer, when the cooler evening temperatures require the Road Department to use the product quickly. For these purchases, the county picks up the asphalt emulsion at the vendors place of business in county trucks.

The Purchasing Department issued Invitation to Bid #864 to established prices for the 2013 calendar year. Invitations were direct mailed to 13 vendors and extended through the county's legal organ, the GLGA.org website, and Channel 23. Three vendors responded and bid on both contracts. Seaco Asphalt Emulsions was the low bidder, and hence is recommended, for both contracts.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to approve Bid #864, awarding two separate annual contracts to Seaco, Inc., for the purchase of CR-2h Emulsion, and authorization for the Chairman to sign the contracts and related documents contingent upon the County Attorney's review.

If this item requires funding, please describe:

Funding is budgeted annually in the Road Department's O&M budget, and in CIP and SPLOST project amounts.

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| Has this request been considered within the past two years? | Yes | If so, when? | Thursday, February 23, 2012 |
| Is Audio-Visual Equipment Required for this Request?* | No | Backup Provided with Request? | Yes |

**** All audio-visual material must be submitted to the County Clerk's Office no later than 48 hours prior to the meeting. It is also your department's responsibility to ensure all third-party audio-visual material is submitted at least 48 hours in advance.***

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|---|---|---|---|
| Approved by Finance | Yes | Reviewed by Legal | |
| Approved by Purchasing | Yes | County Clerk's Approval | Yes |
| Administrator's Approval | | | |

Staff Notes:

Fayette County GEORGIA

*Where Quality Is A Lifestyle*

To: Board of Commissioners

From: Ted L. Burgess

Date: December 31, 2012

Subject: Bid #864 – Liquid Asphalt Emulsion

Each year, the county enters into two contracts that establish prices for liquid asphalt emulsion, which is used by the Road Department. Two contracts are necessary because of the physical properties of the asphalt emulsion, as explained below:

- Contract #1 is an agreement whereby the vendor sells the county asphalt emulsion, and delivers it in one of the vendor's tanker trucks. The county keeps the truck until all of the asphalt emulsion is used, and then returns it to the vendor. This works well in the summer months when the emulsion stays warm and usable over an extended period.

- Contract #2 is to establish prices for the purchase of smaller quantities of asphalt emulsion in the spring and summer, when the cooler evening temperatures require the Road Department to use the product quickly. For these purchases, the county picks up the asphalt emulsion at the vendor's place of business in county trucks.

The Purchasing Department issued Invitation to Bid #864 to establish prices for calendar year 2013. Invitations were direct-mailed to 13 vendors. In addition, invitations were extended via the Fayette News, the county website, Georgia Local Government Access Marketplace (www.glga.org), and Channel 23.

Three vendors responded to the invitation to bid. All three responders bid on both contracts (please see Attachments 1 & 2).

The price vendors charge is based on the Asphalt Cement Price Index (ACPI). It is produced by the Georgia Department of Transportation, and is updated monthly. Based on recent trends and current indicators, the most likely relevant ACPI range during 2013 will be in the $526 - $650 per ton categories (Attachment 3).

The Road Department recommends the low bidder – Seaco Asphalt Emulsions, for both contracts. I concur with their recommendations.

Attachments (3)

**Bid #864 - Asphalt Emulsion**
**Contract #1 - Product Plus Delivery**
**CRS-2h Liquid Asphalt Emulsion, Plus Tanker Truck & Delivery**

| ACPI ($/Ton) | BLACKLIDGE EMULSIONS, INC. ($/Gallon) | SEACO ASPHALT EMULSIONS ($/Gallon) | SOUTHEAST EMULSIONS ($/Gallon) |
|---|---|---|---|
| 201-225 | | $0.80 | $1.25 |
| 226-250 | | $0.85 | $1.31 |
| 251-275 | $1.00 | $0.95 | $1.38 |
| 276-300 | $1.07 | $1.03 | $1.44 |
| 301-325 | $1.14 | $1.11 | $1.51 |
| 326-350 | $1.23 | $1.20 | $1.57 |
| 351-375 | $1.30 | $1.27 | $1.64 |
| 376-400 | $1.39 | $1.36 | $1.70 |
| 401-425 | $1.50 | $1.47 | $1.77 |
| 426-450 | $1.59 | $1.56 | $1.83 |
| 451-475 | $1.70 | $1.68 | $1.89 |
| 476-500 | $1.77 | $1.80 | $1.96 |
| 501-525 | $1.84 | $1.84 | $2.02 |
| 526-550 | $1.91 | $1.88 | $2.09 |
| 551-575 | $1.98 | $1.95 | $2.15 |
| 576-600 | $2.07 | $2.04 | $2.22 |
| 601-625 | $2.10 | $2.07 | $2.28 |
| 626-650 | $2.17 | $2.13 | $2.35 |
| 651-675 | $2.20 | $2.16 | $2.42 |
| 676-700 | $2.26 | $2.22 | $2.48 |
| 701-725 | $2.29 | $2.25 | $2.54 |
| 726-750 | $2.36 | $2.36 | $2.60 |
| 751-775 | $2.40 | $2.39 | $2.67 |
| 776-800 | $2.47 | $2.45 | $2.73 |
| 801-825 | $2.59 | $2.55 | $2.79 |
| 826-850 | $2.68 | $2.65 | $2.85 |
| 851-875 | $2.79 | $2.75 | $2.92 |
| 876-900 | $2.89 | $2.85 | $2.98 |

Anticipated Price Range

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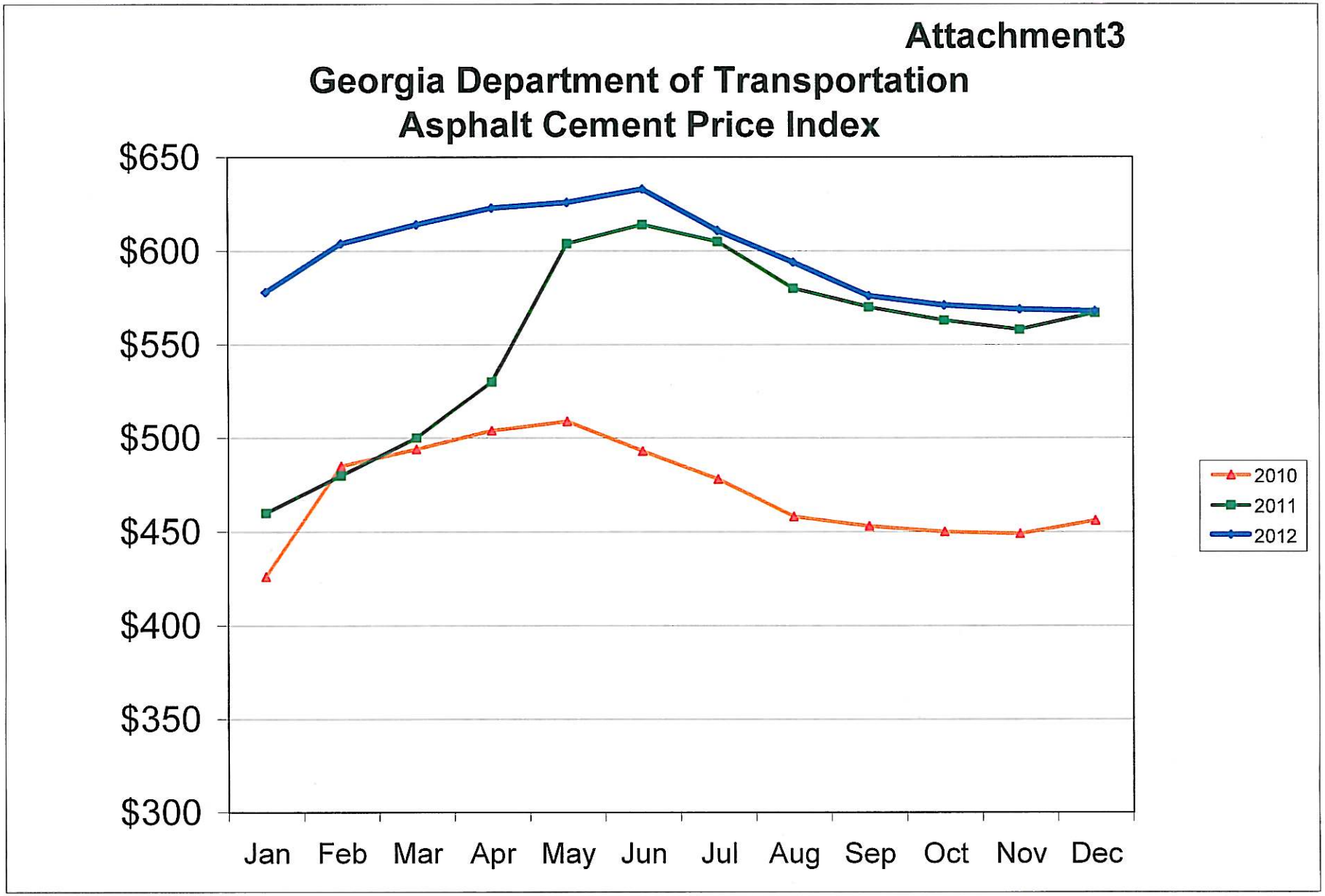
|---|---|---|---|
| **Avg - Anticipated Range** | **$2.046** | **$2.014** | **$2.218** |

**Bid #864 - Apshalt Emulsion**
**Contract #2 - Product Only**
**CRS-2h Liquid Asphalt Emulsion**

| ACPI ($/Ton) | BLACKLIDGE EMULSIONS, INC. ($/Gallon) | SEACO ASPHALT EMULSIONS ($/Gallon) | SOUTHEAST EMULSIONS ($/Gallon) |
|---|---|---|---|
| **201-225** | | $0.70 | $1.25 |
| **226-250** | | $0.75 | $1.31 |
| **251-275** | $1.13 | $0.85 | $1.38 |
| **276-300** | $1.20 | $0.93 | $1.44 |
| **301-325** | $1.28 | $1.01 | $1.51 |
| **326-350** | $1.35 | $1.10 | $1.57 |
| **351-375** | $1.42 | $1.17 | $1.64 |
| **376-400** | $1.49 | $1.26 | $1.70 |
| **401-425** | $1.56 | $1.37 | $1.77 |
| **426-450** | $1.63 | $1.46 | $1.83 |
| **451-475** | $1.70 | $1.58 | $1.89 |
| **476-500** | $1.77 | $1.70 | $1.96 |
| **501-525** | $1.84 | $1.74 | $2.02 |
| **526-550** | $1.91 | $1.78 | $2.09 |
| **551-575** | $1.98 | $1.85 | $2.15 |
| **576-600** | $2.05 | $1.94 | $2.22 |
| **601-625** | $2.12 | $1.97 | $2.28 |
| **626-650** | $2.19 | $2.03 | $2.35 |
| **651-675** | $2.26 | $2.06 | $2.42 |
| **676-700** | $2.33 | $2.12 | $2.48 |
| **701-725** | $2.40 | $2.15 | $2.54 |
| **726-750** | $2.47 | $2.26 | $2.60 |
| **751-775** | $2.54 | $2.29 | $2.67 |
| **776-800** | $2.61 | $2.35 | $2.73 |
| **801-825** | $2.69 | $2.45 | $2.79 |
| **826-850** | $2.76 | $2.55 | $2.85 |
| **851-875** | $2.83 | $2.65 | $2.92 |
| **876-900** | $2.90 | $2.75 | $2.98 |
| **Avg - Anticipated Range** | **$2.050** | **$1.914** | **$2.218** |

Anticipated Price Range

Attachment3