# COUNTY AGENDA REQUEST

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| Department: | Road Department | Presenter(s): | Andy Adams |
| Meeting Date: | Thursday, January 10, 2013 | Type of Request: | Consent |

Wording for the Agenda:

Approval of staff's recommendation to award annual Bid #860 to Con South, Inc. as the primary vendor and to Bulkhaulers, Inc., as the secondary vendor for dump truck hauling services, in an aggregate amount not to exceed $150,000.00, and authorization for the Chairman to sign the contract and related documents contingent upon the County Attorney's review.

Background/History/Details:

The intention of annual bid #860 is to contract with vendors who are able to provide on-call dump truck hauling services. These services are intended to be used only when additional services over and above the capabilities of the Road Department are needed. Typically, the materials to be hauled will be gravel, soil, or asphalt on various projects undertaken by the Road Department.

The Purchasing Department issued Invitation to Bid #860 to secure hauling services for calendar year 2013. Invitations were direct-mailed to 37 vendors and were also extended via the Fayette Daily News, the county website, Georgia Local Government Access Marketplace, and Channel 23. Seven vendors responded, but one was not considered because of issues with references. The six eligible vendors quoted an hourly rate that is indexed in accordance with the Diesel Fuel Price Index as published monthly by the Georgia Department of Transportation. To determine which vendor submitted the lowest bid, the bids were reviewed for all price ranges in the bid with particular attention to the range that has been experienced over the past two years. The two lowest qualified bidders provided identical prices within the expected fuel index range.

Staff recommends Con South, Inc as the primary vendor and Bulkhaulers as the secondary vendor based on fleet size and comments provided by references.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to award annual Bid #860 to Con South, Inc. as the primary vendor and to Bulkhaulers, Inc., as the secondary vendor for dump truck hauling services, in an aggregate amount not to exceed $150,000.00, and authorization for the Chairman to sign the contract and related documents contingent upon the County Attorney's review.

If this item requires funding, please describe:

Funds are budgeted annual in the Road Department's O&M budget in Account Number 10040220-522111 or in various CIP or SPLOST project accounts.

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| Has this request been considered within the past two years? | Yes | If so, when? | Thursday, December 15, 2011 |
| Is Audio-Visual Equipment Required for this Request?* | No | Backup Provided with Request? | Yes |

**** All audio-visual material must be submitted to the County Clerk's Office no later than 48 hours prior to the meeting. It is also your department's responsibility to ensure all third-party audio-visual material is submitted at least 48 hours in advance.***

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|---|---|---|---|
| Approved by Finance | Yes | Reviewed by Legal | |
| Approved by Purchasing | Yes | County Clerk's Approval | Yes |
| Administrator's Approval | | | |

Staff Notes:

Fayette County GEORGIA

*Where Quality Is A Lifestyle*

To: Board of Commissioners

From: Ted L. Burgess

Date: January 2, 2013

Subject: Bid #860 – Hauling Services

At times, the Road Department needs to haul more materials such as asphalt, stone, soil, or gravel that they can haul with their existing trucks. To meet the excess needs, they contract each year with companies for occasional hauling services. The contracts call for tandem axle dump trucks, because of the weight of the loads. Due to fluctuations in need, the county has historically entered into a primary contract and a secondary contract.

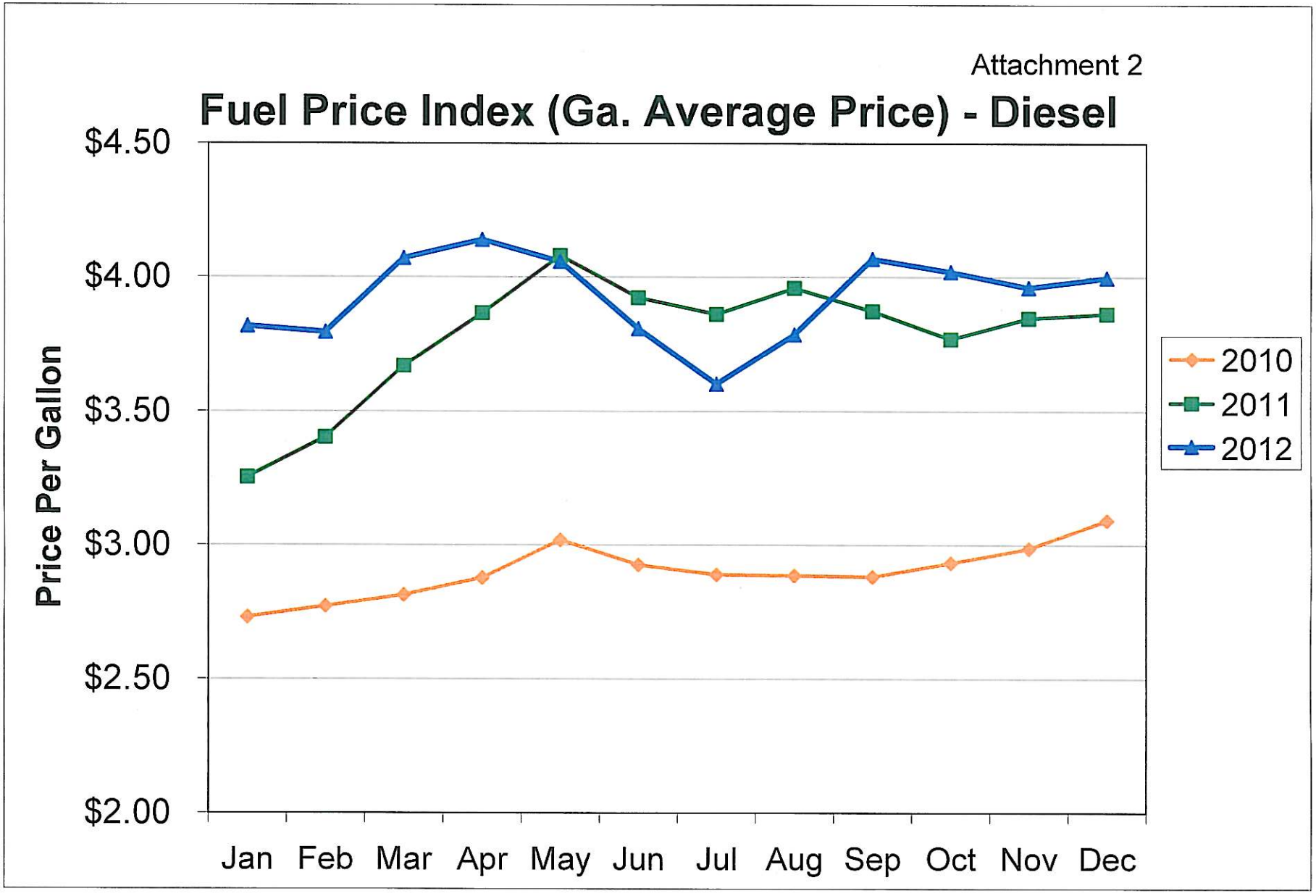
The Purchasing Department issued Invitation to Bid #860 to secure hauling services for calendar year 2013. Invitations were direct-mailed to 37 vendors. In addition, invitations were extended via the Fayette News, the county website, Georgia Local Government Access Marketplace (www.glga.org), and Channel 23. Seven vendors responded to the invitation to bid (please see Attachment 1). One of the seven responses was not considered because of issues with references.

Bidders submit a range of proposed hourly rates based on the diesel fuel component of the Fuel Price Index (Georgia Average Price), which is produced by the Georgia Department of Transportation. The hourly rates bid include the truck, operator, fuel, insurance, and any other relevant costs.

Based on recent trends and current indicators, the most likely relevant index range during 2013 will be in the $3.00 - $4.49 per gallon range (Attachment 2). Two vendors bid the same average prices within this range: Con South, Inc. and Bulkhaulers, Inc. Of the two, Con South more closely meets the county's needs, based on fleet size, experience, references, and other considerations. Therefore, the Road Department recommends award of the primary contract to Con South, and a secondary contract to Bulkhaulers. I concur with their recommendations.

Attachments (2)

**Fayette County, Georgia**
**Bid #860 - Hauling Service**

| | Fuel Price Index For Diesel ($/Gallon) | Hourly Rates Bid | | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | Con South | Bulkhaulers | Mar Trucking | Rock-It Sand & Gravel | Concrete Supply | Double O Hauling | Wynn Construction |
| | $2.50 to $2.99 | $55.00 | $60.00 | $45.00 | $64.25 | $65.00 | $70.00 | |
| Anticipated Range | $3.00 to $3.49 | 60.00 | 60.00 | 50.00 | 64.25 | 67.50 | 70.00 | |
| | $3.50 to $3.99 | 65.00 | 65.00 | 75.00 | 68.00 | 70.00 | 70.00 | Bid |
| | $4.00 to $4.49 | 70.00 | 70.00 | 75.00 | 72.00 | 72.50 | 80.00 | Not |
| | $4.50 to $4.99 | 75.00 | 70.00 | 80.00 | 75.00 | 75.00 | 85.00 | Considered |
| | $5.00 to $5.49 | 80.00 | 75.00 | 80.00 | 78.00 | 77.50 | 100.00 | |
| | $5.50 to $5.99 | 85.00 | 75.00 | 80.00 | 81.00 | 80.00 | 100.00 | |
| | Average Price Bid Within Anticipated Range: | | | | | | | |
| | $3.00 to $4.49 | 65.00 | 65.00 | 66.67 | 68.08 | 70.00 | 73.33 | |

Attachment 2