COUNTY AGENDA REQUEST

Department:	911 Communications	Presenter(s):	Cheryl Rogers
Meeting Date:	Thursday, August 15, 2013	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to continue the maintenance agreement between Fayette County and Motorola for the 800MHz ASTRO Simulcast System and to authorize the Chairman to sign the renewal contract, in the amount of $490,879.91, for the term of July 1, 2013 through June 30, 2014.

Background/History/Details:

This annual Service Agreement and Contract Renewal provides for the ongoing maintenance of the Fayette County, Georgia 800 MHz ASTRO Simulcast System. This expense breaks down as follows: SmartZone 41 System Maintenance ($412,693.34) and ITAC Maintenance ($8,144.22), UPS Maintenance ($21,835.68), MOSCAD / Sirens Maintenance ($13,314.35), and Cassidian telephones ($34,892.31) for an aggregate amount of $490,879.91.

Motorola is the "proprietary source" of these services due to the nature of the equipment. Motorola's service technicians not only maintain the system, but they have an intimate knowledge of the system since they installed it. The original contract was approved with the implementation of the Simulcast System, and this contract renewal identifies the costs for the 2013 - 2014 term.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to continue the maintenance agreement between Fayette County and Motorola for the 800 MHz ASTRO Simulcast System, and to authorize the Chairman to sign the renewal contract, in the amount of $490,879.91, for the term of July 1, 2013 through June 30, 2014.

If this item requires funding, please describe:

Funds for this renewal were approved in the FY 2014 E-911 budget (Fund 215) under Operating Equipment Services (522232) for $454,152 and Office Equipment Services (522231) for $36,729 totaling $490,881.

Has this request been considered within the past two years?	Yes	If so, when?	June 28, 2012
Is Audio-Visual Equipment Required for this Request?*	No	Backup Provided with Request?	Yes

**** All audio-visual material must be submitted to the County Clerk's Office no later than 48 hours prior to the meeting. It is also your department's responsibility to ensure all third-party audio-visual material is submitted at least 48 hours in advance.***

Approved by Finance	Yes	Reviewed by Legal	
Approved by Purchasing	Not Applicable	County Clerk's Approval	Yes
Administrator's Approval			

Staff Notes:

Staff worked with Motorola in eliminating a pricing cost escalation of $14,726 resulting in a 3% savings by maintaining the previous year contract price.

MOTOROLA

Ver. 4.8 Build 1000

SERVICE AGREEMENT

Attn: National Service Support
1307 East Algonquin Road
Schaumburg, IL 60196
(800) 247-2346

Date: 5/29/2013

Agreement Order # : S00001011708
Agreement Modifier:

Required P.O.: No
Customer # : 1035083203
Bill to Tag # : 0022
Contract Start Date: 07/01/2013
Contract End Date: 06/30/2014
Anniversary Date: June 30th
Payment Cycle: Annual
Tax Exempt: Exempt From All Taxes
PO # :

Company Name: Fayette County Board Of Comm
Attn:
Billing Address: 140 W Stonewall Ave W Ste 101
City, State, Zip: Fayetteville,GA,30214
Customer Contact: Cheryl Rogers
Phone: (770)461-4357
Fax: (770) 461-5935

Qty	Model/Option	Description	Monthly Ext	Extended
1		**4.1 System Maintenance** Network Monitoring Dispatch Service Onsite Infrastructure Response - Premier Technical Support Infrastructure Repair with Advanced Replacement Network Preventative Maintenance	$ 34,391.11	$ 412,693.34
1		**UPS Maintenance**	$ 1,819.64	$ 21,835.68
1		**ITAC Manitenance**	$ 678.68	$ 8,144.22
1		**MOSCAD/Sirens Maintenance**	$ 1,109.53	$ 13,314.35
1		**Cassidian (Plant) Services** Software/Firmware Support Mission Control	$ 2,907.69	$ 34,892.31

SUBTOTAL - RECURRING SERVICES	$ 40,906.66	$ 490,879.91
SUBTOTAL - ONE-TIME EVENT SERVICES		$ -
TOTAL	$ -	$ 490,879.91
TAXES	$0.00	$0.00
GRAND TOTAL	$ 40,906.66	$ 490,879.91

THIS SERVICE AMOUNT IS SUBJECT TO STATE & LOCAL TAXING JURISDICTIONS, TO BE VERIFIED BY MOTOROLA.

SPECIAL INSTRUCTIONS - ATTACH STATEMENT OF WORK FOR PERFORMANCE DESCRIPTIONS

*** This contract includes a 5% annual pre-pay discount, and pricing was held flat from the 2013 fiscal year ***

SUBCONTRACTOR(S)	CITY	STATE
Motorola - SSC Netowrk Management (DO067)	Schaumburg	IL
Motorola - SSC Call Center (DO066)	Schaumburg	IL
Motorola - SSC Technical Support (DO068)	Schaumburg	IL
Diversified Electronics	Forest Park	GA

Motorola's Service Terms & Conditions, a copy of which is attached to this Service Agreement, is incorporated herein by this reference

AUTHORIZED CUSTOMER SIGNATURE TITLE DATE

CUSTOMER (PRINT NAME)

MOTOROLA REPRESENTATIVE (SIGNATURE) TITLE DATE

MOTOROLA REPRESENTATIVE (PRINT NAME) PHONE FAX