Consent Agenda #12

COUNTY AGENDA REQUEST

Department:	911 Communications	Presenter(s):	Cheryl L. Rogers
Meeting Date:	Thursday, June 26, 2014	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to continue the maintenance agreement between Fayette County and Motorola for the 800 MHz ASTRO Simulcast System and to authorize the Chairman to sign the renewal contract, in the amount of $505,606.29, for the term of July 1, 2014 through June 30, 2015.

Background/History/Details:

This annual Service Agreement and Contract Renewal provides for the ongoing maintenance of the Fayette County, Georgia 800 MHz ASTRO Simulcast System. This expense breaks down as follows: SmartZone 41 System Maintenance ($425,074.14), ITAC Maintenance ($8388.56), UPS Maintenance ($22,490.76), MOSCAD / Sirens Maintenance (13,713.77) and Cassidian / PLANT services ($36,939.07) for a total of $505,606.29.

Motorola is the "proprietary source" of these services due to the nature of the equipment. Motorola's service technicians not only maintain the system, but they have an intimate knowledge of the system since they installed it. The original contract was approved with the implementation of they Simulcast System, and this contract identified the costs for the 2014-2015 term.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to continue the maintenance agreement between Fayette County and Motorola for the 800 MHz ASTRO Simulcast System and to authorize the Chairman to sign the renewal contract, in the amount of $505,606.29, for the term of July 1, 2014 through June 30, 2015.

If this item requires funding, please describe:

Funds for this renewal are included in the Fiscal Year 2015 Communications M&O budget.

Has this request been considered within the past two years?	No	If so, when?	
Is Audio-Visual Equipment Required for this Request?*	No	Backup Provided with Request?	Yes

**** All audio-visual material must be submitted to the County Clerk's Office no later than 48 hours prior to the meeting. It is also your department's responsibility to ensure all third-party audio-visual material is submitted at least 48 hours in advance.***

Approved by Finance	Yes	Reviewed by Legal	
Approved by Purchasing	Yes	County Clerk's Approval	Yes
Administrator's Approval			

Staff Notes:

This request includes a 5% discount, negotiated by County Administrator Steve Rapson and 911 Communications Director Cheryl Rogers, of the full contract value of $532,217.15.

Fayette County GEORGIA

Where Quality Is A Lifestyle

To: Steve Rapson

From: Ted L. Burgess

Date: June 10, 2014

Subject: Maintenance Agreements – E 911 Communications

The county entered into maintenance and support agreements in 2004 with Motorola Corporation for various technology systems within the E 9-1-1 Communications Department. They include support for the phone system, radio system, weather sirens, uninterruptible power source, and the 800 MHz channels used for statewide multi-agency channels.

Because of the nature of emergency communications, and the need for compatibility and continuity, the county does not solicit bids from other vendors for the support services. Motorola did not increase prices for Fiscal Year 2014. As you will see, however, they have included a 3.2% increase for Fiscal Year 2015 (Please refer to the attachment).

E 9-1-1 Communications recommends renewal of the agreements with Motorola Corporation for Fiscal Year 2015. Funds are included in the recommended budget in Account #21530800-522232. Based on the proprietary nature of the technology, and the need for continuity and compatibility, I concur with their recommendation.

Attachment

Fayette County, Georgia
E 9-1-1 Communications
Motorola Maintenance Agreement

Maintenance Component	FY 2013	FY 2014	Proposed FY 2015
SmartZone 4.1. System Infrastructure*	412,693.34	412,693.34	425,074.14
Uninterruptible Power Source	21,835.68	21,835.68	22,490.76
ITAC	8,144.22	8,144.22	8,388.56
MOSCD / Sirens	13,314.35	13,314.35	13,713.77
Cassidian Svcs (Software / Firmware Support)	34,892.31	34,892.31	35,939.07
Total Maintenance Charges	490,879.90	490,879.90	505,606.30

**Includes ntework monitoring, dispatch service, onsite infrastructure response, technical support, infrastructure repair, and network preventative maintenance.*

Note: Funds are budgeted in Account 21530800-522232.

MOTOROLA

Ver 4.8 Build 1000

SERVICE AGREEMENT

Attn: National Service Support
1307 East Algonquin Road
Schaumburg, IL 60196
(800) 247-2346

Date: 3/17/2013

Agreement Order # : S000010117C8
Agreement Modifier:

Required P.O.: No
Customer # : 1035083203
Bill to Tag # : 0022
Contract Start Date: 07/01/2014
Contract End Date: 06/30/2015
Anniversary Date: June 30th
Payment Cycle: Annual
Tax Exempt: Exempt From All Taxes
PO # :

Company Name: Fayette County Board Of Comm
Attn:
Billing Address: 140 W Stonewall Ave W Ste 101
City, State, Zip: Fayetteville,GA,30214
Customer Contact: Cheryl Rogers
Phone: (770)461-4357
Fax: (770) 461-5935

Qty	Model/Option	Description	Monthly Ext	Extended
1		**4.1 System Maintenance**	$ 35,422.85	$ 425,074.14
		Network Monitoring		
		Dispatch Service		
		Onsite Infrastructure Response - Premier		
		Technical Support		
		Infrastructure Repair with Advanced Replacement		
		Network Preventative Maintenance		
1		**UPS Maintenance**	$ 1,874.23	$ 22,490.76
1		**ITAC Maintenance**	$ 699.05	$ 8,388.55
1		**MOSCAD/Sirens Maintenance**	$ 1,142.81	$ 13,713.77
1		**Cassidian (Plant) Services**	$ 2,994.92	$ 35,939.07
		Software/Firmware Support		
		Mission Control		

SUBTOTAL - RECURRING SERVICES	$ 42,133.86	$ 505,606.29
SUBTOTAL - ONE-TIME EVENT SERVICES		$ -
TOTAL	$ -	$ 505,606.29
TAXES	$0.00	$0.00
GRAND TOTAL	$ 42,133.86	$ 505,606.29

THIS SERVICE AMOUNT IS SUBJECT TO STATE & LOCAL TAXING JURISDICTIONS TO BE VERIFIED BY MOTOROLA.

SPECIAL INSTRUCTIONS - ATTACH STATEMENT OF WORK FOR PERFORMANCE DESCRIPTIONS

*** This contract includes a 5% annual pre-pay discount. The full contract value is $532,217.15. ***

SUBCONTRACTOR(S)	CITY	STATE
Motorola - SSC Network Management (DO067)	Schaumburg	IL
Motorola - SSC Call Center (DO066)	Schaumburg	IL
Motorola - SSC Technical Support (DO068)	Schaumburg	IL
Diversified Electronics	Forest Park	GA

Motorola's Service Terms & Conditions, a copy of which is attached to this Service Agreement, is incorporated herein by this reference

AUTHORIZED CUSTOMER SIGNATURE TITLE DATE

CUSTOMER (PRINT NAME)

MOTOROLA REPRESENTATIVE (SIGNATURE) TITLE DATE

MOTOROLA REPRESENTATIVE (PRINT NAME) PHONE FAX