

# Fayette COUNTY

"WHERE QUALITY  
IS A LIFESTYLE"

**PURCHASING DEPARTMENT**  
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To: Steve Rapson

From: Ted L. Burgess *TB*

Date: April 5, 2017

Subject: RFP #1181-P: GIS Website

Geographic Information System (GIS) information is becoming increasingly important to various county programs. This includes services provided by the Tax Assessor, 911 and Emergency Services, Information Technology, and others. The county needs an up-to-date GIS website, linked to the county's main website, that can be used by county departments as well as local businesses, professionals, and other citizens to conduct searches and retrieve data in a timely manner.

The Purchasing Department issued Request for Proposals (RFP) #1181-P to seek a qualified firm to provide the website and on-going support. The Department emailed notices of the opportunity to 16 qualified companies. An additional 678 vendors were notified through the Internet-based Georgia Procurement Registry, who had registered under the National Institute of Government Purchasing (NIGP) Commodity/Service Codes 20949 (GIS Software, Mainframes, and Servers) and 20954 (Internet, Web Site and Mobile Application Software, Mainframes and Servers). Invitations were extended via the Fayette News, the county website, Georgia Local Government Access Marketplace ([www.glga.org](http://www.glga.org)), and Channel 23. Six companies submitted proposals.

The Evaluation Committee scored the Technical Merit portion of the proposals using the evaluation criteria documented in the RFP. The criteria included (1) project understanding and the proposed solution, (2) company's background and experience, (3) the project team, (4) the proposed schedule. This comprised 70% of the evaluation score.

The remaining 30% of the evaluation score was based on the proposed price. In an effort to contain support cost escalations, we included the requirement that prices for five years must be included in the proposal.

The three highest-scoring firms were short-listed, and were interviewed. The Evaluation Committee added interview scores to the technical merit scores for these three firms. The Schneider Corporation was the highest-scoring firm (please see attached). Schneider Corporation's price proposal included no charge for website setup, and a firm \$9,600.00 support fee for each of the first five years.

Specifics of the proposed contract are as follows:

Contract Name 1181-P: GIS Website  
Vendor The Schneider Corporation

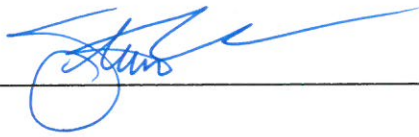
Pricing:

Website Setup Fee -0-  
First Year Support \$9,600.00  
Five Year Total \$48,000.00

Budget:

Organization Code 10010535 Information Systems  
Object Code 522236 Software Maintenance  
Available Budget \$10,000.00 Requested for Fiscal Year 2018

Approval: \_\_\_\_\_



Date: \_\_\_\_\_

4/5/17

**PROPOSAL #1181-P: GIS WEBSITE  
EVALUATION SCORING**

**Summary**

		MAX POINTS	ALINDUS, INC.	BRUCE HARRIS & ASSOC., INC.	CARTOGRAPHIC ASSOC., INC. DBA CAI TECH.	THE SCHNEIDER CORP.	TIMMONS GROUP	WORLDVIEW SOLUTIONS, INC.
<b>SELECTION PROCESS:</b>								
1	Project Understanding & Proposed Solution	40	33.0	68.0	67.0	101.0	71.0	80.0
2	Company's background and experience	30	30.0	50.0	55.0	77.0	51.0	54.0
3	The Project Team	20	10.0	32.0	32.0	32.0	32.0	32.0
4	Proposed Schedule	10	12.0	18.0	9.0	16.0	22.0	22.0
<b>Total Technical Score</b>		<b>100</b>	85.0	168.0	163.0	226.0	176.0	188.0
<b>Avg. Technical Score</b>			<b>28.3</b>	<b>56.0</b>	<b>54.3</b>	<b>75.3</b>	<b>58.7</b>	<b>62.7</b>

Price		\$158,400	\$114,600	\$43,800	\$48,000	\$27,500	\$57,180
Percent		17%	24%	63%	57%	100%	48%
<b>Technical Merit</b>	<b>70%</b>	<b>19.8</b>	<b>39.2</b>	<b>38.0</b>	<b>52.7</b>	<b>41.1</b>	<b>43.9</b>
<b>Price</b>	<b>30%</b>	<b>5.2</b>	<b>7.2</b>	<b>18.8</b>	<b>17.2</b>	<b>30.0</b>	<b>14.4</b>
		<b>25.0</b>	<b>46.4</b>	<b>56.9</b>	<b>69.9</b>	<b>71.1</b>	<b>58.3</b>

**SCORING AFTER PRESENTATIONS OF SHORT LISTED VENDORS, AND BEST & FINAL OFFERS**

Presentations for short list:							
	Rater #1				26	22	24
	Rater #2 (Rater not available for one presentation)				N/A	N/A	N/A
	Rater #3				25	17	23
Average Score	<b>30</b>				25.5	19.5	23.5
Avg. Technical plus Presentation					<b>100.8</b>	<b>78.2</b>	<b>86.2</b>
Technical Merit	70%				70.6	54.7	60.3
Price	30%				17.2	30.0	14.4
<b>FINAL SCORE</b>					<b>87.8</b>	<b>84.7</b>	<b>74.7</b>