



Purchasing Department

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To: Steve Rapson
Through: Ted L. Burgess *LB*
From: Trina C. Barwicks *TCB*
Date: June 11, 2018
Subject: #1486-A: Dust Control Service

The Road Department enters into an annual contract each year for a vendor to provide and apply road stabilizing and dust control agent on some of the County's unpaved roads.

The Purchasing Department issued Request for Quote #1486-A: Dust Control Service. Notices of the opportunity to quote were emailed to 12 vendors on the county's bid list and/or who responded to other solicitations of similar services. The RFQ was also advertised on the Georgia Procurement Registry and the Local Government Access Marketplace websites.

The Purchasing Department received 1 quote from South Eastern Road Treatment. Over the last several years, South Eastern Road Treatment is the only distributor for the calcium chloride in the Atlanta Area. Occidental Chemical Corporation (OxyChem) is the leading North American manufacturer of calcium chloride. I searched the distributors of Calcium Chloride for our area and South Eastern Road Treatment is the only distributor listed, see attached.

The Road Department has used calcium chloride as a road stabilizer for a number of years. The department recommends continued use of this product. As learned from my research from Forsyth County, calcium chloride treatment is one of the most effective dust control agents in the industry it retains moisture for prolonged periods. It helps to hold down dust and stabilize unpaved road surfaces, creating smooth-riding roads by maximizing compaction. Calcium chloride also provides a longer lasting road savings on aggregate replacement.

The submitted quote total amount was \$98,239.68, due to budget limitations in the FY 2019 budget, the recommended award not to exceed amount is \$85,000.00.

A Contractor Performance Evaluation is attached.


Specifics of the proposed contract are as follows:

Contract Name: #1486-A: Dust Control Service
Vendor: South Eastern Road Treatment, Ind.
Contract Not to Exceed Amount: \$85,000.00 ✓

Budget:
Organization Code: 10040220 (Road Dept.)
Object Code: 521316 (Tech Services)
FY 2019 Budget Requested \$85,000.00 ✓

Awarding Authority: County Administrator

Approval Signature


_____ Date: 6/12/18

*Note: Approval is conditional upon funds being budgeted and approved in the Fiscal Year 2019 budget.