



**Purchasing Department**  
140 Stonewall Avenue West, Ste 204  
Fayetteville, GA 30214  
Phone: 770-305-5420  
[www.fayettecountyga.gov](http://www.fayettecountyga.gov)

January 2, 2019

**Subject: Invitation to Bid #1744-B: Fuel Management System Upgrade**

Gentlemen/Ladies:

Fayette County, Georgia is seeking bids from qualified contractors for a fuel management system upgrade, in accordance with the information and specifications contained herein.

A mandatory pre-bid conference will be held at 2:00pm, Wednesday, January 22, 2020, at beginning at the Fayette County Fleet Maintenance Department. The address is 115 McDonough Road, Fayetteville, GA 30215. Once this meeting is completed we will travel directly to the Fayette County Sheriff's office for part two of the meeting. All companies and interested parties are invited to attend and only those attending will be invited to submit a bid. This will be the opportunity to take measurements, pictures, voice all questions, concerns and comments about this Invitation to Bid and have them addressed.

Questions concerning this invitation to bid should be addressed to Ted Crumbley, Buyer & Contract Coordinator in writing via email to [tcrumbley@fayettecountyga.gov](mailto:tcrumbley@fayettecountyga.gov) or fax to (770) 719-5509. Questions will be accepted until 3:00 pm, Tuesday, January 28, 2020.

The Purchasing Department office hours are Monday through Friday 8:00am to 5:00pm excluding holidays. The office telephone number is (770) 305-5420.

Please send or deliver your bid to the following address:

Fayette County Purchasing Department  
140 Stonewall Avenue West, Suite 204  
Fayetteville, Georgia 30214

Bid Number: 1744-B  
Bid Name: Fuel Management System Upgrade

Your envelope must be sealed, and should show your company's name and address.

**Bids will be received at the above address until 3:00pm, Tuesday, February 4, 2020 in the Purchasing Department, Suite 204.** Bids will be opened at that time.

Bids must be signed to be considered. Late bids cannot be considered. Faxed or emailed bids cannot be considered.

If you downloaded this Invitation to Bid from the county's website, it will be your responsibility to check the website for any addenda that might be issued for this solicitation. The county cannot not be responsible for a bidder not receiving information provided in any addenda.

Thank you for participating in this solicitation process.

Sincerely,

A handwritten signature in blue ink, appearing to read "Ted L. Burgess", with a large, sweeping flourish above the name.

Ted L. Burgess  
Director of Purchasing

TLB/tc

**GENERAL TERMS AND CONDITIONS**  
**ITB #1744-B: FUEL MANAGEMENT SYSTEM UPGRADES**

1. **Definitions:** The term “contractor” as used herein and elsewhere in these specifications shall be used synonymously with the term “successful bidder.” The term “county” shall mean Fayette County, Georgia.
2. **Bid is Offer to Contract:** Each bid constitutes an offer to become legally bound to a contract with the county, incorporating the invitation to bid and the bidder’s bid. The binding offer includes compliance with all terms, conditions, special conditions, specifications, and requirements stated in the invitation to bid, except to the extent that a bidder takes written exception to such provisions. All such terms, conditions, special conditions, specifications, and requirements will form the basis of the contract. The bidder should take care to answer all questions and provide all requested information, and to note any exceptions in the bid submission. Failure to observe any of the instructions or conditions in this invitation to bid may result in rejection of the bid.
3. **Binding Offer:** Each bid shall constitute a firm offer that is binding for ninety (90) days from the date of the bid opening, unless the bidder takes exception to this provision in writing.
4. **Bidder’s Questions:** The Fayette County Purchasing Department must receive questions about this invitation to bid in writing at least six days before the scheduled bid opening, excluding Saturdays, Sundays, and holidays. The county will post answers to questions and/or other information concerning the invitation to bid in the form of an addendum on the county’s website at [http://www.fayettecountyga.gov/purchasing/bids\\_and\\_proposals.asp](http://www.fayettecountyga.gov/purchasing/bids_and_proposals.asp). It is the responsibility of the prospective bidder to check the website for any addenda issued for this invitation to bid.
5. **References:** Include with your bid a list of three (3) jobs that your company has done that are of the same or similar nature to the work described in this invitation to bid, on the form provided. Include all information as requested on the form.
6. **Bid Submission:** Submit your bid, along with any addenda issued by the county, in a sealed opaque envelope with the following information written on the outside of the envelope:
  - a. The bidder’s company name,
  - b. The bid number, which is #1744-B, and
  - c. The “reference” which identifies the bid, which is “**Fuel Management System Upgrades**”.

Mail or deliver one (1) unbound original bid (paperclip or binder clip acceptable, no staples), signed in ink by a company official authorized to make a legal and binding offer, to:

Fayette County Purchasing Department  
140 Stonewall Avenue West, Suite 204  
Fayetteville, Georgia 30214

Bid Number: 1744-B

Bid Name: Fuel Management System Upgrade

You may submit bids in person, by U.S. mail, or by a commercial carrier. Do not submit bids by facsimile, e-mail, or other electronic means. Once submitted, all bids become the property of Fayette County.

7. **Bid Preparation Costs:** The bidder shall bear all costs associated with preparing the bid.
8. **Late Bids:** Bids not received by the time and date of the scheduled bid opening will not be considered, unless the delay is a result of action or inaction by the county.
9. **More than One Bid:** Do not submit alternate bids or options, unless requested or authorized by the county in the Invitation to Bid. If a responder submits more than one bid without being requested or authorized to do so, the county may disqualify the bids from that responder, at the county's option.
10. **Bid Corrections or Withdrawals:** The bidder may correct a mistake, or withdraw a bid, before the bid opening by sending written notification to the Director of Purchasing. Bids may be withdrawn after the bid opening only with written authorization from the Director of Purchasing.
11. **Defects or Irregularities in Bids:** The county reserves the right to waive any defect or irregularity in any bid received. In case of an error in extension of prices or totals in the bid, the unit prices shall govern.
12. **Prices Held Firm:** Prices quoted shall be firm for the period of the contract, unless otherwise specified in the bid. All prices for commodities, supplies, equipment, or other products shall be quoted FOB Destination, Fayette County or job site.
13. **Brand Name:** If items in this invitation for bid have been identified, described or referenced by a brand name or trade name description, such identification is intended to be descriptive, but not restrictive and is to indicate the quality and characteristics of products that may be offered. Alternative products may be considered for award if clearly identified in the bid. Items offered must meet required specifications and must be of a quality which will adequately serve the use and purpose for which intended.
14. **Bidder Substitutions:** Bidders offering substitutions or deviations from specifications stated in the invitation to bid, shall list such substitutions or deviations on the "Exceptions to Specifications" sheet provided, or on a separate sheet to be submitted with the bid. The absence of such list shall indicate that the bidder has taken no exception to the specifications. The evaluation of bids and the determination as to equality and acceptability of products or services offered shall be the responsibility of the county.
15. **Samples:** When the county requires samples as part of the bid and vendor selection process, bidders must provide requested samples within the time allotted, and at no cost to the county unless otherwise specified. Any goods provided under contract shall conform to the sample submitted. The county will return samples only at the bidder's request, and at the bidder's expense, if they are not destroyed by testing.
16. **Non-Collusion:** By responding to this invitation to bid, the bidder represents that the bid is not made in connection with any competing bidder, supplier, or service provider submitting a separate response to this invitation to bid, and is in all respects fair and without collusion or fraud.

17. **Bid Evaluation:** Award will be made to the lowest responsive, responsible bidder, taking into consideration payment terms, vendor qualifications and experience, quality, references, any exceptions listed, and/or other factors deemed relevant in making the award. The county may make such investigation as it deems necessary to determine the ability of the bidder to perform, and the bidder shall furnish to the county all information and data for this purpose as the county may request. The county reserves the right to reject any bid item, any bid, or all bids, and to re-advertise for bids.
18. **Partial Award:** The County reserves the right to make award by field, by group of fields, by any combination of fields, or by lump sum award. The award will be made in the best interest of the county. Bidders may restrict their bids to consideration of a lump sum award or other restriction only by so indicating on the pricing sheet or the "Exceptions to Specifications" sheet included in the invitation to bid. Bidders who do not restrict consideration of their bids in this manner shall be expected to accept any portion of the bid awarded. The county reserves the right to award multiple contracts for the products or services sought by this invitation to bid.
19. **Payment Terms and Discounts:** The County's standard payment terms are Net 30. Any deviation from standard payment terms must be specified in the resulting contract, and both parties must agree on such deviation. Cash discounts offered will be a consideration in awarding the bid, but only if they give the county at least 15 days from receipt of invoice to pay. For taking discounts, time will be computed from the date of invoice acceptance by the County, or the date a correct invoice is received, whichever is the later date. Payment is deemed made, for the purpose of earning the discount, on the date of the check.
20. **Trade Secrets - Confidentiality:** If any person or entity submits a bid or proposal that contains trade secrets, an affidavit shall be included with the bid or proposal. The affidavit shall declare the specific included information which constitutes trade secrets. Any trade secrets must be either (1) placed in a separate envelope, clearly identified and marked as such, or (2) at a minimum, marked in the affidavit or an attached document explaining exactly where such information is, and otherwise marked, highlighted, or made plainly visible. See O.C.G.A. § 50-18-72 (A)(34).
21. **Trade Secrets – Internal Use:** In submitting a bid, the bidder agrees that the county may reveal any trade secret materials contained in the bid to all county staff and officials involved in the selection process, and to any outside consultant or other third parties who may assist in the selection process. The bidder agrees to hold harmless the county and each of its officers, employees, and agents from all costs, damages, and expenses incurred in connection with refusing to disclose any material which the bidder has designated as a trade secret.
22. **Ethics – Disclosure of Relationships:** Before a proposed contract in excess of \$10,000.00 is recommended for award to the Board of Commissioners or the County Administrator, or before the County renews, extends, or otherwise modifies a contract after it has been awarded, the contractor must disclose certain relationships with any County Commissioner or County Official, or their spouse, mother, father, grandparent, brother, sister, son or daughter related by blood, adoption, or marriage (including in-laws). A relationship that must be reported exists if any of these individuals is a director, officer, partner, or employee, or has a substantial financial interest the business, as described in Fayette County Ordinance Chapter 2, Article IV, Division 3 (Code of Ethics).

If such relationship exists between your company and any individual mentioned above, relevant information must be presented in the form of a written letter to the

Director of Purchasing. You must include the letter with any bid, proposal, or price quote you submit to the Purchasing Department.

In the event that a contractor fails to comply with this requirement, the County will take action as appropriate to the situation, which may include actions up to and including rejection of the bid or offer, cancellation of the contract in question, or debarment or suspension from award of a County contract for a period of up to three years.

23. **Contract Execution & Notice to Proceed:** After the Board of Commissioners makes an award, all required documents are received by the county, and the contract is fully executed with signature of both parties, the county will issue a written Notice to Proceed. The county shall not be liable for payment of any work done or any costs incurred by any bidder prior to the county issuing the Notice to Proceed.
24. **Unavailability of Funds:** This contract will terminate immediately and absolutely at such time as appropriated and otherwise unobligated funds are no longer available to satisfy the obligations of the county under the contract.
25. **Insurance:** The successful bidder shall procure and maintain the following insurance, to be in effect throughout the term of the contract, in at least the amounts and limits as follows:
  - a. **General Liability Insurance:** \$1,000,000 combined single limit per occurrence, including bodily and personal injury, destruction of property, and contractual liability.
  - b. **Automobile Liability Insurance:** \$1,000,000 combined single limit each occurrence, including bodily injury and property damage liability.
  - c. **Worker's Compensation & Employer's Liability Insurance:** Workers Compensation as required by Georgia statute.

Before a contract with the successful bidder is executed, the successful bidder shall provide Certificates of Insurance for all required coverage. The successful offeror can provide the Certificate of Insurance after award of the contract, but must be provided prior to execution of the contract document by both parties. The certificate shall list an additional insured as follows:

Fayette County, Georgia  
140 Stonewall Avenue West  
Fayetteville, GA 30214

26. **Unauthorized Performance:** The County will not compensate the contractor for work performed unless the work is authorized under the contract, as initially executed or as amended.
27. **Assignment of Contract:** Assignment of any contract resulting from this invitation to bid will not be authorized, except with express written authorization from the County.
28. **Indemnification:** The contractor shall defend and indemnify the county and all its officers, agents and employees against any suits, actions, or other claims brought on account of any injuries or damages to any person, persons, or property resulting from any negligent act or fault of the contractor, or of any agent, employee, subcontractor or supplier in the performance of any contract which may be awarded. The contractor shall pay any judgment with cost which may be obtained against the county growing out of

such injury or damages.

29. **Building Permits:** Work performed for the county requiring building permits by licensed contractors will not have permit fees assessed, although any re-inspection fees for disapproved inspections will be the responsibility of the contractor prior to final inspections and the Certificate of Occupancy or Certificate of Completion being issued.
30. **Severability:** The invalidity of one or more of the phrases, sentences, clauses or sections contained in the contract shall not affect the validity of the remaining portion of the contract. If any provision of the contract is held to be unenforceable, then both parties shall be relieved of all obligations arising under such provision to the extent that the provision is unenforceable. In such case, the contract shall be deemed amended to the extent necessary to make it enforceable while preserving its intent.
31. **Delivery Failures:** If the contractor fails to deliver contracted goods or services within the time specified in the contract, or fails to replace rejected items in a timely manner, the county shall have authority to make open-market purchases of comparable goods or services. The county shall have the right to invoice the contractor for any excess expenses incurred, or deduct such amount from monies owed the contractor. Such purchases shall be deducted from contracted quantities.
32. **Substitution of Contracted Items:** The contractor shall be obligated to deliver products awarded in this contract in accordance with terms and conditions specified herein. If a contractor is unable to deliver the products under the contract, it shall be the contractor's responsibility to obtain prior approval of the ordering agency to deliver an acceptable substitute at the same price quoted in the contractor's original bid. In the event any contractor consistently needs to substitute or refuses to substitute products, the County reserves the right to terminate the contract or invoke the "Delivery Failures" clause stated herein.
33. **Inspection and Acceptance of Deliveries:** The county reserves the right to inspect all goods and products delivered. The county will decide whether to accept or reject items delivered. The inspection shall be conclusive except with respect to latent defects, fraud, or such gross mistakes as shall amount to fraud. Final inspection resulting in acceptance or rejection of the products will be made as soon as practicable, but failure to inspect shall not be construed as a waiver by the county to claim reimbursement or damages for such products which are later found to be in non-conformance with specifications. Should public necessity demand it, the county reserves the right to use or consume articles delivered which are substandard in quality, subject to an adjustment in price to be determined by the Purchasing Director.
34. **Termination for Cause:** The County may terminate the contract for cause by sending written notice to the contractor of the contractor's default in the performance of any term of this agreement. Termination shall be without prejudice to any of the county's rights or remedies by law.
35. **Termination for Convenience:** The County may terminate the contract for its convenience at any time with 10 days' written notice to the contractor. In the event of termination for convenience, the county will pay the contractor for services performed. The county will compensate partially completed performance based upon a signed statement of completion submitted by the contractor, which shall itemize each element of performance completed.
36. **Force Majeure:** Neither party shall be deemed to be in breach of the contract to the extent that performance of its obligations is delayed, restricted, or prevented by reason of any act of God, natural disaster, act of government, or any other act or condition beyond the reasonable control of the party in question.

37. **Governing Law:** This agreement shall be governed in accordance with the laws of the State of Georgia. The parties agree to submit to the jurisdiction in Georgia, and further agree that any cause of action arising under this agreement shall be required to be brought in the appropriate venue in Fayette County, Georgia.

## **FUEL MANAGEMENT SYSTEM UPGRADE**

### **SPECIFICATIONS**

The Fayette County Fleet Maintenance Department is accepting bids for a qualified contractor to install new equipment and perform upgrades to the fuel management system at its fuel sites on McDonough Road and Fayette County Sheriff's Office.

The bid shall include;

1. A description of all proposed equipment and materials;
2. A detailed explanation of material and labor costs;
3. A schedule for beginning and completing the work;
4. A minimum of three references for similar type work in other jurisdictions; and
5. Identification of Sub-Contractors

**Site locations:** Fayette County Fleet Maintenance  
115 McDonough Rd.  
Fayetteville, GA 30215

Fayette County Sheriff's Office  
155 Johnson Ave.  
Fayetteville, GA. 30214

**Scope of Work** – The bid shall include all permits, materials, labor and equipment required to perform the following work. Additional services and/or equipment may be provided in the bid, however, they shall be listed as optional and be included as separate line items on the price sheet.

Equipment manufacturers other than Fuel Master will be considered, however, bids for those systems shall include any and all costs for vehicle pro-keys/cards, software, required annual maintenance/support agreements and/or subscriptions for cloud services, if applicable. The final product shall be a turn-key operation.

Fayette County reserves the right to award all or select portions of the bid.

## FAYETTE COUNTY FLEET MAINTENANCE SITE:

### ➤ Fuel Management System & Equipment

1. Remove existing fuel management system pedestals and related components, install two new Fuel Master FMU 2500 Plus units with four-hose controllers each including all necessary software, hardware, and surge protection;
2. Remove copper communication lines and replace with fiber optic cable – media converters for fiber shall be compatible with Cisco switching equipment;
3. Explosion proof conduit must be resealed after communications lines are replaced;
4. Install network connection between existing master FMU and satellite FMU in order to make both new FMU's master units;
5. Provide and install additional Fuel Master Pro-Key Encoder; and
6. Provide Fuel Master Software License upgrade for a minimum of four users to be logged into the software simultaneously.

### ➤ Fuel Tank Monitor Equipment

1. Remove existing tank monitor and install new Veeder-Root TLS-4i Tank Monitor system. **NOTE: The new tank monitor will be relocated from its existing location to another room inside the building.** The tank monitor shall include interface for Fuel Master Fuel Management System, generate scald test reports, and be capable of communicating notifications of pre-programmed events via email or fax. The new replacement tank monitor shall at minimum accommodate two probes and seven sensors.
  - 2) UST Probes
  - 2) Interstitial Sensors (Wet)
  - 2) Sump Sensors
  - 3) Dispenser Pan Sensors

## **FAYETTE COUNTY SHERIFF'S OFFICE SITE:**

### **➤ Fuel Management System & Equipment**

1. Upgrade existing Fuel Master FMU 2500 Plus to accommodate fiber optic connectivity. This shall include installation of all necessary software, hardware, and surge protection;
2. Replace key pad and key reader on FMU;
3. Provide and install additional Fuel Master Pro-Key Encoder; and
4. List "optional" replacement cost of tank monitor.

### **➤ Specifications for System Operations**

1. Fuel Management System Software Program shall be accessible on the County network by staff from the Fleet Maintenance Department and Sheriff's Office. Users from both locations shall be able to access database records and program Pro-Keys for vehicles;
2. The system shall be configured so that vehicles can dispense fuel at both locations using the same Pro-Key/card;
3. Fuel Management software must be capable of interface with tank monitors at both locations; and
4. Installation or upgrade of software shall be coordinated with Fayette County Information Technology Department staff.

## **General Notes and bid Specifications**

1. The contractor shall be responsible for obtaining all necessary permits, including a building permit from the County's Building Safety Department;
2. All electrical work must be performed by a licensed electrician;
3. Equipment specified in this bid may be expanded or substituted with an equivalent product that meets the intent of these specifications;
4. The bid shall identify the size, type, model, etc. of all proposed equipment and materials; and
5. A mandatory pre-bid meeting will be held at each project site.

**Fayette County, Georgia**  
**Checklist of Required Documents**

*(Be Sure to Return This Checklist and  
the Required Documents in the order listed below)*

**ITB #1744-B: FUEL MANAGEMENT SYSTEM UPGRADE**

Company information – on the form provided \_\_\_\_\_

Contractor Affidavit under O.C.G.A. § 13-10-91(b)(1) \_\_\_\_\_

Pricing sheet \_\_\_\_\_

References – on form provided \_\_\_\_\_

Warranty Information \_\_\_\_\_

List of exceptions, if any – on the form provided \_\_\_\_\_

Signed Addenda, if any \_\_\_\_\_

Proposed Equipment, Materials & Support \_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_

**ITB #1744-B: FUEL MANAGEMENT SYSTEM UPGRADE**

**COMPANY INFORMATION**

**COMPANY**

Company Name: \_\_\_\_\_

Physical Address: \_\_\_\_\_

\_\_\_\_\_

Mailing Address (if different): \_\_\_\_\_

\_\_\_\_\_

**AUTHORIZED REPRESENTATIVE**

Signature: \_\_\_\_\_

Printed or Typed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Email Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

**PROJECT CONTACT PERSON**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Office Number: \_\_\_\_\_ Cellular Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

**Contractor Affidavit under O.C.G.A. § 13-10-91(b)(1)**

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services on behalf of Fayette County, Georgia has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned contractor will continue to use the federal work authorization program throughout the contract period and the undersigned contractor will contract for the physical performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the contractor with the information required by O.C.G.A. § 13-10-91(b). Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

\_\_\_\_\_  
Federal Work Authorization User Identification Number

\_\_\_\_\_  
Date of Authorization

\_\_\_\_\_  
Name of Contractor

**ITB #1744-B: FUEL MANAGEMENT SYSTEM UPGRADE**

\_\_\_\_\_  
Name of Project

FAYETTE COUNTY GEORGIA

\_\_\_\_\_  
Name of Public Employer

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on \_\_\_\_\_, \_\_\_\_\_, 2020 in (city) \_\_\_\_\_, (state) \_\_\_\_\_

\_\_\_\_\_  
Signature of Authorized Officer or Agent

\_\_\_\_\_  
Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME

ON THIS THE \_\_\_\_\_ DAY OF \_\_\_\_\_, 2020.

\_\_\_\_\_  
NOTARY PUBLIC

My Commission Expires:  
\_\_\_\_\_

**PRICING SHEET**

**ITB #1744-B: FUEL MANAGEMENT SYSTEM UPGRADES**

**A. PROVIDE & INSTALL SYSTEM**

Fayette County Fleet \$ \_\_\_\_\_

Fayette County Sheriff's Office \$ \_\_\_\_\_

Total – Provide & Install \$ \_\_\_\_\_

**B. ANNUAL MAINTENANCE / SUPPORT**

Year 1 Maintenance / Support \$ \_\_\_\_\_

Year 2 Maintenance / Support \$ \_\_\_\_\_

Year 3 Maintenance / Support \$ \_\_\_\_\_

Year 4 Maintenance / Support \$ \_\_\_\_\_

Year 5 Maintenance Support \$ \_\_\_\_\_

Total – 5 Years' Maint. / Support \$ \_\_\_\_\_

**C. TOTAL QUOTE (A + B)** \$ \_\_\_\_\_

**D. ALTERNATE 1**

Replacement of the tank monitor for  
The Sheriff's Department \$ \_\_\_\_\_

**NOTE:** Prices shown shall be full compensation for all services, labor, mobilization, and any other expensed incurred in performing the services. No additional charges will be accepted after the due date and time for quotes.

State your payment terms \_\_\_\_\_

How many days will you need to commence work after you receive a Notice to Proceed?

\_\_\_\_\_ Days

How many days will you need to complete work from the commence date? \_\_\_\_\_ Days

**COMPANY NAME** \_\_\_\_\_



**ITB #1744-B: FUEL MANAGEMENT SYSTEM UPGRADE  
REFERENCES**

Please list three (3) references of current or very recent customers who can verify the quality of service your company provides. Projects of similar size and scope are required.

**REFERENCE ONE**

Government/Company Name \_\_\_\_\_

City \_\_\_\_\_

Contact Person and Title \_\_\_\_\_

Phone \_\_\_\_\_ Contract Period \_\_\_\_\_

Scope of Work \_\_\_\_\_

**REFERENCE TWO**

Government/Company Name \_\_\_\_\_

City \_\_\_\_\_

Contact Person and Title \_\_\_\_\_

Phone \_\_\_\_\_ Contract Period \_\_\_\_\_

Scope of Work \_\_\_\_\_

**REFERENCE THREE**

Government/Company Name \_\_\_\_\_

City \_\_\_\_\_

Contact Person and Title \_\_\_\_\_

Phone \_\_\_\_\_ Contract Period \_\_\_\_\_

Scope of Work \_\_\_\_\_

**COMPANY NAME** \_\_\_\_\_