

To: Steve Rapson  
 Through: Ted L. Burgess *TB*  
 From: Natasha M. Duggan *ND*  
 Date: June 16, 2020  
 Subject: Contract #1802-B: Water System Treatment Chemicals

The Water System enters into annual price contracts for various chemicals that are used in the water treatment process. To obtain contracts for Fiscal Year 2021, the Purchasing Department issued Invitation to Bid #1802-B. Notices of the opportunity to bid were emailed to 50 vendors. Another 240 were contacted through the web-based Georgia Procurement Registry who registered under #88508 (activated carbon and filter elements), 88515 (algae and microbe control chemicals, copper sulfate, etc.), 88536 (carbon based chemicals and compounds), 88538 (chlorine, liquefied), and 88594 (Water Treating Chemicals Not Otherwise Classified). In addition, invitations were extended via the Fayette News, the county website, Channel 23, and Georgia Local Government Access Marketplace ([www.glga.org](http://www.glga.org)).

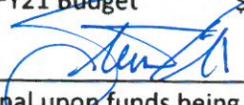
Eleven (11) Companies submitted bids for seven (7) chemicals (Attachment 1).

The Water System recommends awarding to the lowest responsive bidders, Brenntag Mid-South, Inc., Southern State Chemical, and Carbon Activated Corp. Contractor Performance Evaluations are attached for Brenntag Mid-South and Southern State Chemical (Attachment 2). This is the first contract with Carbon Activated Corp. A check of Carbon Activated Corp.'s references was positive.

Specifics of the proposed contract are as follows:

<b>Contract Name</b>	#1802-B: Water System Treatment Chemicals		
<b>Contractor</b>	See Attached Award List for FY21 (Attachment 3)		
<b>Type of Contract</b>	Annual, Fix Unit Price		
<b>Not-to-exceed Amount</b>	\$115,406.50 Cumulative Total		
<b>Budget:</b>			

	Crosstown	S. Fayette	Total
Org Code	50543031	50543041	
Object	531182	531182	Chemicals
Not To Exceed Amount	\$ 43,200.25	\$ 72,206.25	\$115,406.50
Requested FY21 Budget	\$356,469.00	\$239,631.00	\$596,100.00

Approved by: \*  Date: 6/16/2020

\*Note: Approval is conditional upon funds being budgeted and approved in Fiscal Year 2021 budget.

# #1802-B Water System Treatment Chemicals Tally Sheet

Unit Size	Copper Sulfate, AWWA B602-17	78% Sulfuric Acid NSF		Sodium Silica Fluoride, AWWA B702-18		Sodium Hypochlorite, AWWA B300-18		Sodium Chlorite, AWWA B303-18		Powder Activated Carbon, Aqua Nuchar AWWA B600-16, NSF ANSI Standard 61		Chlorine Liq, AWWA B301-04
		50 lb. bag	Ton (2,200 gallons per delivery)	50 lb. bag, powder	15 gal. drums	100 lb. drums	50 lb. bags	1 ton cylinders				
Estimated Annual Quantity	20 bags	78 tons	700 bags	10 drums	100 drums	40 bags	66 cylinders					
	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price					
AMERICAN DEVELOPMENT CORP	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid					
AULICK CHEMICAL SOLUTIONS	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid					
BRENNTAG MID SOUTH	\$ 102.00	\$ 320.00	\$ 48.00	\$ 352.50	\$ 268.50	\$ 70.84	\$ 2,833.60					
CARBON ACTIVATED CORP.	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 46.50	\$ 1,860.00					
CHEMRITE, INC.	\$ 105.00	No Bid	No Bid	No Bid	No Bid	\$ 34.40	\$ 1,720.00					
THE DYCHO COMPANY, INC.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid					
INDUSTRIAL CHEMICALS, INC.	\$ 127.50	\$ 21.00	No Bid	No Bid	No Bid	No Bid	No Bid					
INTERNATIONAL DIOXIDE, INC.	No Bid	No Bid	No Bid	\$ 65.25	No Bid	No Bid	No Bid					
POLYTEC, INC.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid					
SOUTHERN STATES CHEMICAL	No Bid	\$ 200.00	No Bid	No Bid	No Bid	No Bid	No Bid					
SPECIALTY CHEMICAL CO LLC		No Bid		\$ 222.60	No Bid	No Bid	No Bid					

**Exceptions:**

\*Specialty Chemical Co price quoted is not firm

\*Chemrite product does not meet spec

\*The Dycho Co. Inc. quoted >50 lb. bags, and did not provide product certification

\*Polytec product does not meet spec

\*Specialty Chemical Co price quoted is not firm

\*International Dioxide did not meet spec

\*Carbon Activated Corp - quoted 50 lb. bags (2,000 lbs)

## FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: Southern States Chemical	Contract Number: 1332-B
Mailing Address: 118 E. 35 <sup>th</sup> Street	Contract Description or Title: Water Treatment Chemicals 78% Sulfuric Acid
City, St, Zip Code: Savannah, GA 31401	Contract Term (Dates) From: 11/2/2017-Present
Phone Number: 912-232-1101	Task Order Number: N/A
Cell Number: 910-262-5054	Other Reference: For award to 1802-B 78% Sulfuric Acid
E-Mail Address: <a href="mailto:SDees@sschemical.com">SDees@sschemical.com</a>	

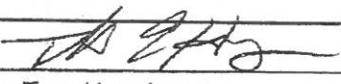
### DEFINITIONS

- OUTSTANDING** – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.
- EXCELLENT (Exc)** - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.
- SATISFACTORY (Sat)** - Vendor met minimum contractual requirements or performance expectations of the products/services.
- UNSATISFACTORY (UnSat)** - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

### EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule		X			
2. Condition of delivered products		X			
3. Quality of work			X		
4. Adherence to specifications or scope of work		X			
5. Timely, appropriate, & satisfactory problem or complaint resolution		X			
6. Timeliness and accuracy of invoicing		X			
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time		X			
9. Adherence to contract budget and schedule		X			
10. Other (specify):					X
11. Overall evaluation of contractor performance		X			

### EVALUATED BY

Signature: 	Date of Evaluation: 6/11/2020
Print Name: Tom Henninger	Department/Division: Water System
Title: Water Treatment Plant Operator	Telephone No: 770-320-6081

## FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: Brenntag Mid-South, Inc.	Contract Number: 1667-B Water Treatment Chemicals
Mailing Address: 3200 Moon Station Road	Contract Description or Title: Water Treatment Chemicals
City, St, Zip Code: Kennesaw, GA 30144	Contract Term (Dates) From: 7/8/2019-present
Phone Number: 770-429-1405	Task Order Number: N/A
Cell Number:	Other Reference: For award to 1802-B
E-Mail Address: DJAKULSKI@BRENNTAG.COM	

### DEFINITIONS

**OUTSTANDING** - Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

**EXCELLENT (Exc)** - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.

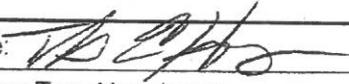
**SATISFACTORY (Sat)** - Vendor met minimum contractual requirements or performance expectations of the products/services.

**UNSATISFACTORY (UnSat)** - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

### EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule		X			
2. Condition of delivered products		X			
3. Quality of work			X		
4. Adherence to specifications or scope of work			X		
5. Timely, appropriate, & satisfactory problem or complaint resolution		X			
6. Timeliness and accuracy of invoicing		X			
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time		X			
9. Adherence to contract budget and schedule		X			
10. Other (specify):					X
11. Overall evaluation of contractor performance		X			

### EVALUATED BY

Signature: 	Date of Evaluation: 6/11/2020
Print Name: Tom Henninger	Department/Division: Water System
Title: Water Treatment Plant Manager	Telephone No: 770-320-6081

**#1802-B: Water System Treatment Chemicals  
Award List FY 2021**

Item	Est. Annual Quantity	Awarded Supplier	Unit Price	Qty.	Extended Price
Copper Sulfate	20 (50-lb. bags)	Brenntag Mid-South, Inc.	\$ 102.00	20	\$ 2,040.00
Sodium Silica Fluoride	700 (50-lb bags)	Brenntag Mid-South, Inc.	\$ 48.00	700	\$ 33,600.00
Sodium Hypochlorite	10 (15-gal drums)	Brenntag Mid-South, Inc.	\$ 35.25	10	\$ 352.50
Chlorine (Liquid)	66 cylinders	Brenntag Mid-South, Inc.	\$ 534.00	66	\$ 35,244.00
Sodium Chlorite (80%) Flakes	100 (100-lb. drums)	Brenntag Mid-South, Inc.	\$ 268.50	100	\$ 26,850.00
Powder Act'd Carbon Aqua Nuchar	50 (40-lb. bags)	Carbon Activated Corp.	\$ 34.40	50	\$ 1,720.00
78% Sulfuric Acid	78 tons	Southern States Chemical	\$ 200.00	78	\$ 15,600.00

**Total Award By Vendor**

Brenntag Mid-South, Inc.	\$	98,086.50
Carbon Activated Corp.	\$	1,720.00
Southern States Chemical	\$	15,600.00
	\$	115,406.50