



To: Steve Rapson

Through: Ted L. Burgess 

From: Natasha Duggan 

Date: June 10, 2020

Subject: Invitation to Bid #1812-B: Annual Stone Contract

The Road Department uses a number of sizes of stone aggregate for various purposes, such as asphalt mixes, erosion, control, and other uses. Each year, the county enters into an annual price contract for purchases as needed.

The Purchasing Department issued Invitation to Bid #1812-B to secure a contract for Fiscal Year 2021, with two options to renew at the same contracted prices, for a total of three years. Notice of the opportunity was emailed to six companies. Another 86 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity codes #75035 (Crushed Stone, Including Rip Rap) and 75077 (Sand and Gravel). The offer was also advertised through Fayette News, Georgia Local Government Access Marketplace, the county website, and Channel 23.

Two vendors submitted quotes (Attachment 1). Because of the cost of hauling stone, typically only vendors with nearby quarries will compete for contracts. The two bidding companies were the same two that bid for the previous annual contract (#1723-B).

The Road department recommends awarding to the lowest bidder Hanson Aggregates Southeast, LLC. A Contractor Performance Evaluation is attached for Hanson Aggregates' previous work (Attachment 2).

Specifics of the proposed contract are as follows:

| | | |
|-----------------------------|--|-----------------|
| Contract Name | 1812-B: Annual Stone Contract | |
| Vendor | Hanson Aggregates Southeast, LLC | |
| Type of Contract | Annual fixed price, indefinite quantity, indefinite delivery | |
| Not-to-Exceed Amount | \$95,000.00 | |
| Budget: | | |
| Fund | 100 | |
| Org. Code | 10040220 | Road |
| Object Code | 531173 | Gravel and Sand |
| Requested Contract | \$95,000.00 | |
| Requested FY21 Budget | \$153,800.00 | |

Approved by: *  Date: 6/11/2020

*Note: Approval is conditional upon funds being budgeted in the Fiscal Year 2021 budget.

BID #1812-B: ANNUAL STONE CONTRACT - TALLY SHEET

| | Virgin Est. Qty | HANSON AGGREGATES SOUTHEAST, LLC VIRGIN MATERIAL. | | MARTIN MARIETTA VIRGIN MATERIAL. | |
|-----------------------|-----------------|---|---------------------|-------------------------------------|---------------------|
| | | UNIT | EXT. | UNIT | EXT. |
| Rip Rap Type 3 | 250 | \$22.45 | \$5,612.50 | \$23.00 | \$5,750.00 |
| Graded Aggregate Base | 9,800 | \$12.75 | \$124,950.00 | \$13.00 | \$127,400.00 |
| #4 Stone | 100 | \$19.00 | \$1,900.00 | \$19.25 | \$1,925.00 |
| #5 Stone | 150 | \$19.00 | \$2,850.00 | \$19.50 | \$2,925.00 |
| #57 Stone | 200 | \$19.50 | \$3,900.00 | \$19.75 | \$3,950.00 |
| #810 Stone | 75 | \$17.75 | \$1,331.25 | \$19.00 | \$1,425.00 |
| TOTALS: | | | \$140,543.75 | | \$143,375.00 |

ROCK QUARRY
SOURCE NUMBER NO.

99c

014C

FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

| VENDOR INFORMATION | COMPLETE ALL APPLICABLE INFORMATION |
|---|--|
| Company Name: Hanson Aggregates, SE | Contract Number: 1723-A |
| Mailing Address: 3237 Satellite Blvd., Bldg. 300, Suite 210 | Contract Description or Title: Stone Annual Contract |
| City, St, Zip Code: Duluth, GA 30096 | Contract Term (Dates) From: 12/12/2019 To: 6/30/2020 |
| Phone Number: 770-491-2756 | Task Order Number: |
| Cell Number: 470-336-8843 | Other Reference: |
| E-Mail Address: Tyler.morgan@lehighhanson.com | |

DEFINITIONS

OUTSTANDING – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

EXCELLENT (Exc) - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.

SATISFACTORY (Sat) - Vendor met minimum contractual requirements or performance expectations of the products/services.

UNSATISFACTORY (UnSat) - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

EVALUATIONS (Place "X" in appropriate box for each criterion.)

| Criteria (includes change orders / amendments) | Out-standing | Exc | Sat | Un-Sat | Not Apply |
|--|--------------|-----|-----|--------|-----------|
| 1. Work or other deliverables performed on schedule | | | ✓ | | |
| 2. Condition of delivered products | | | ✓ | | |
| 3. Quality of work | | | ✓ | | |
| 4. Adherence to specifications or scope of work | | | ✓ | | |
| 5. Timely, appropriate, & satisfactory problem or complaint resolution | | | ✓ | | |
| 6. Timeliness and accuracy of invoicing | | | ✓ | | |
| 7. Working relationship / interfacing with county staff and citizens | | | ✓ | | |
| 8. Service Call (On-Call) response time | | | | | ✓ |
| 9. Adherence to contract budget and schedule | | | ✓ | | |
| 10. Other (specify): | | | | | |
| 11. Overall evaluation of contractor performance | | | ✓ | | |

EVALUATED BY

| | |
|-------------------------------------|-------------------------------------|
| Signature: <i>Steve L. Hoffman</i> | Date of Evaluation: <i>6/8/2020</i> |
| Print Name: <i>Steve L. Hoffman</i> | Department/Division: <i>Road</i> |
| Title: <i>Director</i> | Telephone No: <i>770-320-6012</i> |

