

To: Steve Rapson

Through: Ted L. Burgess *TB*

From: Natasha M. Duggan *ND*

Date: October 22, 2020

Subject: Contract 1855-B: Pumper Fire Apparatus

The county's Fiscal Year 2021 budget includes Project 213AL for a new pumper apparatus. The Purchasing Department issued Invitation to Bid #1855-B to solicit prices. Notice of the opportunity was emailed to nine (9) companies. Another 130 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code #06583 (Tanker Truck Bodies), 07230 (Trucks, Fire Protection and Crash Rescue) and 07208 (Class 8 Trucks). The offer was also advertised through Georgia Local Government Access Marketplace, the Fayette News, the county website, and Channel 23.

Four (4) Companies submitted bids. (Attachment 1).

Fire & EMS recommends awarding the contract to Ten-8 Fire and Safety. It has been decided to sell the surplus vehicle through on-line auction instead of accepting the offered trade-in allowance. This will be the first truck the county has purchased from Ten-8 Fire and Safety. A reference check was conducted by Purchasing and the results were favorable. A Contractor Performance Evaluation is attached for previous equipment purchases we have made from this vendor. (Attachment 2)

Specifics of the proposed contract are as follows:

<b>Contract Name</b>	#1855-B: Pumper Fire Apparatus
<b>Contractor</b>	Ten-8 Fire & Safety
<b>Contract Amount:</b>	\$468,000.00

**Budget:**

Fund	610	Vehicles
Org Code	61030550	Fire Services
Object	542200	Vehicles
Project	213AL	Fire Pumper
Available	\$529,825.00	As of 10/8/2020

# TALLY SHEET

**BID NUMBER: #1855-B**

**BID NAME: PUMPER**

**RECEIVED BY DATE & TIME: 12:00pm, MONDAY, SEPTEMBER 21, 2020**

COMPANIES NAME:	FIRELINE, INC.	PEACH STATE TRUCK CENTERS	TRITRON ERV	Ten-8 FIRE & SAFETY
BASE PRICE: CUSTOM CAB, RESCUE BODY, INCLUDING LETTERING	\$ 512,987.00	\$ 490,927.00	\$ 489,000.00	\$ 468,000.00
LESS ALLOWANCE FOR LOCAL LETTERING AT A COUNTY APPROVED VENDOR (IF CHOSEN BY BIDDER)	\$ (2,900.00)	\$ (2,500.00)	\$ (2,500.00)	
TOTAL BID PRICE	\$ 510,087.00	\$ 488,427.00	\$ 486,500.00	\$ 468,000.00
OFFERED TRADE-IN ALLOWANCE FOR ONE (1) PUMPER APPARATUS	\$ (6,500.00)	\$ (5,000.00)	\$ (7,000.00)	\$ (3,500.00)
Net Price after Trade-In Allowance	\$ 503,587.00	\$ 483,427.00	\$ 479,500.00	\$ 464,500.00
<b>EXCEPTIONS</b>	Noted	None	Noted	Noted

\*The decision was made not to accept the trade-in and to sell the Pumper through an on-line auction.

## FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

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1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: Ten-8 Fire & Safety	Contract Number: N/A
Mailing Address: 1591 Collier Rd.	Contract Description or Title: Various Individual Equipment Purchases
City, St, Zip Code: Forsyth, GA 31029	Contract Term (Dates) From: N/A
Phone Number: 478-994-3235	Task Order Number: N/A
Cell Number: 352-494-9945	Other Reference: for award of contract 1855-B: Pumper Fire Apparatus
E-Mail Address: <a href="mailto:jamlong@ten8fire.com">jamlong@ten8fire.com</a>	

### DEFINITIONS

**OUTSTANDING** - Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

**EXCELLENT (Exc)** - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.


**SATISFACTORY (Sat)** - Vendor met minimum contractual requirements or performance expectations of the products/services.

**UNSATISFACTORY (UnSat)** - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

### EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule		X			
2. Condition of delivered products			X		
3. Quality of work			X		
4. Adherence to specifications or scope of work			X		
5. Timely, appropriate, & satisfactory problem or complaint resolution		X			
6. Timeliness and accuracy of invoicing			X		
7. Working relationship / interfacing with county staff and citizens			X		
8. Service Call (On-Call) response time		X			
9. Adherence to contract budget and schedule			X		
10. Other (specify):					X
11. Overall evaluation of contractor performance			X		

### EVALUATED BY

Signature: 	Date of Evaluation: 10/06/2020
Print Name: Michael Pollard	Department/Division: Fire
Title: Division Chief	Telephone No: 770-305-5492

**CONTRACTOR PERFORMANCE EVALUATION**  
**Explanation of Outstanding or Unsatisfactory Ratings**

Company Name:

Contract Number:

**EXPLANATIONS / COMMENTS**

1. Do not submit page 2 without page 1.
2. Use this page to explain evaluations of *Outstanding* or *Unsatisfactory*.
3. Be specific (include paragraph and page numbers referenced in the applicable contract, etc.). Continue on separate sheet if needed (show company name and contract number or other reference)

First vehicle purchase from Ten-8.

Evaluation based on equipment and safety gear purchased in the past few years.

**Purchasing Department Comments** (e.g. did the vendor honor all offers; submit insurance, bonds & other documents in a timely manner; and provide additional information as requested?):