

To: Steve Rapson  
Through: Ted L. Burgess *LB*  
From: Natasha M. Duggan *ND*  
Date: October 22, 2020  
Subject: Contract 1856-B: Tanker Apparatus

The county's Fiscal Year 2021 budget includes Project 213AM for a new tanker apparatus. The Purchasing Department issued Invitation to Bid #1856-B to solicit prices. Notice of the opportunity was emailed to nine (9) companies. Another 100 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code #06583 (Tanker Truck Bodies), 07230 (Trucks, Fire Protection and Crash Rescue) and 06534 (Fire Protection and Crash Rescue Bodies). The offer was also advertised through Georgia Local Government Access Marketplace, the Fayette News, the county website, and Channel 23.

Two (2) Companies submitted bids. (Attachment 1).

Fire & EMS recommends awarding the contract to Deep South Fire Trucks. It has been decided to sell the surplus vehicle through on-line auction instead of accepting the offered trade-in allowance. A Contractor Performance Evaluation is attached for a previous tanker purchased from this vendor. (Attachment 2)

Specifics of the proposed contract are as follows:

<b>Contract Name</b>	#1856-B: Tanker Apparatus	
<b>Contractor</b>	Deep South Fire Trucks	
<b>Contract Amount:</b>	\$289,450.00	
<b>Budget:</b>		
Fund	610	Vehicles
Org Code	61030550	Fire Services
Object	542200	Vehicles
Project	213AM	Fire Tanker
Available	\$324,325.00	As of 10/8/2020

## TALLY SHEET

BID NUMBER: #1856-B

BID NAME: TANKER

RECEIVED BY DATE & TIME: 12:00pm, MONDAY, SEPTEMBER 21, 2020

COMPANIES NAME:	Ten-8 Fire & Safety	DEEP SOUTH FIRE TRUCKS, INC.
BASE PRICE: COMMERCIAL CAB TANKER APPARATUS, MEETING ALL REQUIREMENTS SPECIFIED IN THIS ITB	\$ 355,500.00	\$ 289,450.00
OFFERED TRADE-IN ALLOWANCE FOR ONE (1) TANKER APPARATUS	\$ (20,000.00)	\$ (25,000.00)
Net Price After Trade-In Allowance	\$ 335,500.00	\$ 264,450.00
<b>EXCEPTIONS</b>	None	None

\*The decision was made not to accept the trade-in and to sell the tanker through an on-line auction.

## FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

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1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: Deep South Fire Trucks	Contract Number: 1566-B
Mailing Address: 2342 Hwy. 49 North	Contract Description or Title: Tanker Fire Apparatus
City, St, Zip Code: Seminary, MS 39479	Contract Term (Dates) From: 10/25/2018-10/30/2019
Phone Number: 601-319-9386	Task Order Number: N/A
Cell Number: 601-319-9386	Other Reference: for award of contract 1856-B Tanker
E-Mail Address: tj@deepsouthfiretrucks.com	

### DEFINITIONS

**OUTSTANDING** – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

**EXCELLENT (Exc)** - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.


**SATISFACTORY (Sat)** - Vendor met minimum contractual requirements or performance expectations of the products/services.

**UNSATISFACTORY (UnSat)** - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

### EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule			X		
2. Condition of delivered products			X		
3. Quality of work		X			
4. Adherence to specifications or scope of work			X		
5. Timely, appropriate, & satisfactory problem or complaint resolution		X			
6. Timeliness and accuracy of invoicing			X		
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time			X		
9. Adherence to contract budget and schedule			X		
10. Other (specify):					X
11. Overall evaluation of contractor performance			X		

### EVALUATED BY

Signature: 	Date of Evaluation: 10/08/2020
Print Name: Michael Pollard	Department/Division: Fire
Title: Division Chief	Telephone No: 770-305-5492

