

To: Steve Rapson

Through: Ted L. Burgess *TB*

From: Sherry White *AW*

Date: January 27, 2022

Subject: **Invitation to Bid #2035-B HA5 High Density Mineral Bond**

HA5® is a high density mineral bond road treatment that was developed by Holbrook Asphalt Company in St. George, Utah. It prevents cracking and loss of the bond between the aggregate and the binder, thus extending the life of the road. At this time, it is the only product that complies with a specification produced by the American Public Works Association. The Road Department seeks a contractor to apply HA5® to streets in the following subdivisions and park:

- 1.) Bentbrook Farms Subdivision
- 2.) Horseman's Run Subdivision
- 3.) McCurry Park South Soccer Path
- 4.) Westside Way
- 5.) Westbridge Subdivision

There is currently only one HA5® contractor in Georgia – Blount Construction Company, Inc. In hopes of attracting competition for a contract this size, the Purchasing Department issued Invitation to Bid #2035-B. Emails were sent to 30 companies. We contacted 354 companies who were registered on the Georgia Procurement Registry under Commodity Codes 74586 (Seal Coating), 91384 (Maintenance and Repair, Streets, Major and Residential), 91396 (Paving and Resurfacing, Streets, Major and Residential) and 91395 (Paving and Resurfacing, Highway and Road). We also notified vendors via the Georgia Local Government Marketplace website (glga.org), the County website, Channel 23, and Fayette News.

One (1) contractor submitted a quote (Attachment 1).

The Purchasing Department has issued solicitations for the HA5® application since June 2015. Below is a summary of the last seven (7). Each time, Blount Construction and twice one other Alabama based company responded, as follows:

HA5 High Density Mineral Bond History

Contract Date	Contract Name	Unit	Estimated Quantity	Blount Construction Georgia based		Whitaker Constracting Corp Alabama based	
				Unit Price	Contract Amount	Unit Price	Contract Amount
10/19/2016	1203-A	Square Yard	4,800.0	\$2.65	\$16,353.90		
4/24/2017	1273-B	Square Yard	76,114.0	\$1.94	\$157,098.72		
9/7/2017	1362-B	Square Yard	24,154.0	\$2.19	\$132,533.89		
2/9/2018	1426-B	Square Yard	87,629.0	\$2.38	\$230,222.18	\$2.80	\$291,691.82
10/16/2018	1545-B	Square Yard	69,200.0	\$2.50	\$194,317.21	\$3.35	\$310,965.60
11/12/2020	1873-B	Square Yard	77,184.0	\$2.68	\$255,078.84		
1/27/2022	2035-B Road	Square Yard	107,839.0	\$2.59	\$332,399.61		
1/27/2022	2035-B Park&Rec	Square Yard	3,669.0	\$3.07	\$19,677.93		

The Road Department recommends Blount Construction, for this project. As demonstrated by their Contractor Performance Evaluation (Attachment 2), they are satisfied with Blount Construction's performance.

Specifics of the proposed contract are as follows:

Contract Name #2035-B HA5 High Density Mineral Bond
Vendor Blount Construction Company, Inc.
Not-to-Exceed Amount \$352,077.54
Budget:

	Road Department	Parks & Rec
Org Code	10040220	37560110
Object	521316 (Technical Services)	541210 (Other IMP)
Project	N/A	226AK (McCurry Park S Soccer)
Contract Amount	\$332,399.61	\$19,677.93
Available	\$ 1,325,335.87	57,000.00 As of 12/13/2021

Placed on Administrator's Report? Yes No

Placed on Agenda Dated: _____

#2035-B HA5 High Density Mineral Bond

Bid Opening: Thursday, December 2, 2021 3:00pm

Blount Construction				
ROAD DEPARTMENT – COUNTY ROADS				
DESCRIPTION	UNIT OF MEASURE	ESTIMATED QUANTITY	UNIT PRICE	EXTENDED PRICE
HIGH DENSITY MINERAL BOND (2 COATS)	Square Yard	107,839	\$2.59	\$279,303.01
CRACK SEAL – CAT 1	Mile	3.05	\$3,330.33	\$10,157.51
CRACK SEAL – CAT 2	Mile	4.49	\$4,929.66	\$22,134.17
MOBILIZATION & TRAFFIC CONTROL	Lump Sum	1	\$20,804.92	\$20,804.92
TOTAL ROAD DEPT BID PRICE:				\$332,399.61

PARKS AND RECREATION DEPARTMENT – MCCURRY PARK PATH				
DESCRIPTION	UNIT OF MEASURE	ESTIMATED QUANTITY	UNIT PRICE	EXTENDED PRICE
HIGH DENSITY MINERAL BOND (2 COATS)	Square Yard	3,669	\$3.07	\$11,263.83
CRACK SEAL – CAT 2	Mile	0.5	\$8,270.14	\$4,135.07
MOBILIZATION & TRAFFIC CONTROL	Lump Sum	1	\$4,279.03	\$4,279.03
TOTAL BID PRICE:				\$19,677.93
TOTAL PARKS & REC DEPT BID PRICE:				\$352,077.54

FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

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1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: Blount Construction Company, Inc	Contract Number: #2002-B
Mailing Address: 1730 Sands Place	Contract Description or Title: CRACK SEALING
City, St, Zip Code: Marietta, GA 30067	Contract Term (Dates) From: 10/06/2021-06/30/2021
Phone Number: 770-541-7333	Task Order Number:
Cell Number:	Other Reference: #2035-B HA5 High Density Mineral Bond
E-Mail Address: Keith.stephens@blountconstruction.com	

DEFINITIONS

OUTSTANDING – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

EXCELLENT (Exc) - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.

SATISFACTORY (Sat) - Vendor met minimum contractual requirements or performance expectations of the products/services.

UNSATISFACTORY (UnSat) - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule		X			
2. Condition of delivered products			X		
3. Quality of work		X			
4. Adherence to specifications or scope of work		X			
5. Timely, appropriate, & satisfactory problem or complaint resolution			X		
6. Timeliness and accuracy of invoicing			X		
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time			X		
9. Adherence to contract budget and schedule			X		
10. Other (specify):					
11. Overall evaluation of contractor performance		X			

EVALUATED BY

Signature: <i>Bradley Klingler</i>	Date of Evaluation: 12/9/21
Print Name: Bradley Klingler	Department/Division: ROAD
Title: ASST. DIRECTOR	Telephone No: 6039