





**Purchasing Department**

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[www.fayettecountyga.gov](http://www.fayettecountyga.gov)

To: Steve Rapson

Through: Ted L. Burgess 

From: Ted Crumbley 

Date: May 31, 2022

Subject: Bid #2049-B: Grass Cutting Services

The county enters into annual contracts for grass cutting services at Kenwood, Kiwanis, McCurry and Brooks Parks, and the Justice Center. The current contracts will expire on June 30, 2022.

The Purchasing Department issued Invitation to Bid #2049-B, Grass Cutting Services, for a contract for Fiscal Year 2023. Notices were emailed to 76 contractors that responded to other solicitations for grass cutting services or solicitations of similar services. The Invitation to Bid was advertised on the Georgia Procurement Registry under Commodity Code 98836 (Grounds and Roadside Maintenance: Mowing, Edging, Plant, Not Tree Trimming) contacting 951 contractors. The invitation to bid was also advertising on Channel 23, Fayette County News, and the county website.

The Purchasing Department received six bids (Attachment 1). ACS Landscape Management, Inc. was disqualified because they declined to accept a contract for the parks, citing their work load.

The Department of Building and Grounds Maintenance recommends that contracts be awarded to Yardnique, Inc. for Brooks Park, Kiwanis Park, and McCurry Park in the amount of \$107,450.17. It is recommended that Rubber Boots Lawn Care Service, LLC be awarded Kenwood Park and Justice Center grass cutting for \$42,560.00. The total for both companies is \$150,010.17.

A Contractor Performance Evaluation is attached for Yardnique, Inc. (Attachment 2). An evaluation is not available for Rubber Boots Lawn Care Service, LLC, since this is their first contract with the county. However, Building & Grounds checked their references, and they received very satisfactory responses.

Specifics of the proposed contract are as follows:

**Contract Name** 2049-B: Grass Cutting Services  
**Type of Contract** Annual service contract

**Contractor & Amount:**

Yardnique, Inc. – Brooks, Kiwanis, & McCurry	\$107,450.17
Rubber Boots Lawn Care Service, LLC – Kenwood & Justice Center	<u>42,560.00</u>
Total	\$150,010.17

**Requested FY2023 Budget:**

	Parks	Justice Center	Total
Org Code	10060110	10020900	
Object	522140	522140	
Project	N/A	N/A	
Available	\$131,663.00	\$33,825.00	\$ 165,488.00

Approval Signature \*  Date: 5/31/2022

**\*Note: Approval is conditional upon funds being budgeted and approved in the Fiscal Year 2023 budget.**

Invitation to Bid #2049-B: Grass Cutting Services

Attachment 1


	Brooks Park	Kiwanis Park	McCurry Park	Kenwood Park	Total Parks	Justice Center	Total Gross Bid	Discount For All	Bid Net Of Discount
Harvey Properties and Lawn Care, Inc.	78,800.00	335,500.00	396,500.00	195,000.00	1,005,800.00	81,764.00	1,087,564.00	-	1,087,564.00
Superior Cut Lawn Service	61,200.00	74,900.00	53,500.00	30,150.00	219,750.00	54,000.00	273,750.00	15,000.00	258,750.00
Yardinque, Inc.	28,350.04	42,000.11	37,100.02	24,210.00	131,660.17	-	131,660.17	-	131,660.17
Greenlife Services & More, Inc.	-	-	-	32,250.00	32,250.00	33,825.00	66,075.00	-	66,075.00
Rubber Boots Lawn Care Service, LLC	-	-	-	22,500.00	-	20,060.00	42,560.00	-	42,560.00
ACS Landscape Management, Inc.	Disqualified								

NOTE: ACS Landscape Management, Inc. submitted a bid for the Justice Center that showed 52 weeks X \$254.00 equals \$28,184.00. They stated the \$254.00 unit price was an error. There if prima facia evidence that this was true:

- 1) The extended price of \$28,184.00 divided by 52 weeks exactly equals \$542.00. Their extended price was \$28,184.00 for the cutting plus \$5,850.00 for two applications of pine straw.
- 2) Their total price for the Justice Center of \$34,034.00 is much more in line with the other bids than it would be if using the cutting price of \$254.00 per week (\$34,034.00 vs. \$19,058.00).
- 3) ACS Landscape Management, Inc. was disqualified, due to their declining to accept a contract for the parks.
- 4) Yardinque, Inc. is second lowest on Brooks and Kiwanis and first at McCurry Park.
- 5) Rubber Boots Lawn Care Services, LLC is lowest on Kenwood Park and the Justice Center

Yardinque, Inc. - Brooks, Kiwanis, & McCurry Parks	107,450.17
Rubber Boots Lawn Care Services, LLC - Kenwood & Justice Ctr	42,560.00
<b>Total</b>	<b>150,010.17</b>

## Attachment 2

<b>FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION</b>					Page 1	
1. Use this form to record contractor performance for any contract of \$50,000 or above. 2. The person who serves as project manager or account manager is the designated party to complete the evaluation. 3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.						
<b>VENDOR INFORMATION</b>			<b>COMPLETE ALL APPLICABLE INFORMATION</b>			
Company Name: Yardnique			Contract Number: 1699-A			
Mailing Address: 211 Steward Road, P.O. Box 1058			Contract Description or Title: Grass Cutting Services for Kiwanis & McCurry Parks			
City, St, Zip Code: Sharpsburg, Ga. 30277			Contract Term (Dates) From: July 29, 2019 To: June 30, 2022			
Phone Number:			Task Order Number:			
Cell Number:			Other Reference: This is for Contract #2049-B Grass Cutting Services			
E-Mail Address:						
<b>DEFINITIONS</b>						
<b>OUTSTANDING</b> – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.						
<b>EXCELLENT (Exc)</b> - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.						
<b>SATISFACTORY (Sat)</b> - Vendor met minimum contractual requirements or performance expectations of the products/services.						
<b>UNSATISFACTORY (UnSat)</b> - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements						
<b>EVALUATIONS (Place "X" in appropriate box for each criterion.)</b>						
<b>Criteria (includes change orders / amendments)</b>		Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule				X		
2. Condition of delivered products				X		
3. Quality of work				X		
4. Adherence to specifications or scope of work				X		
5. Timely, appropriate, & satisfactory problem or complaint resolution				X		
6. Timeliness and accuracy of invoicing				X		
7. Working relationship / interfacing with county staff and citizens				X		
8. Service Call (On-Call) response time				X		
9. Adherence to contract budget and schedule				X		
10. Other (specify):						X
11. Overall evaluation of contractor performance				X		
<b>EVALUATED BY</b>						
Signature: 			Date of Evaluation: 03/15/2022			
Print Name: Steve Rhoads			Department/Division: B&G			
Title: Assistant Director			Telephone No: 770-320-6001			