

To: Steve Rapson
Through: Ted L. Burgess TB
From: Sherry White JW
Date: April 14, 2022
Subject: Contract #2067-A Dust Control

The Road Department enters into a contract each year with a vendor to provide and apply a road stabilization and dust control agent to some of the county's unpaved roads. The stabilizer reduces distresses like washboarding (which requires expenditures to remedy) and loss of skid resistance (which is a safety issue).

There are several types of stabilizers available. Each may be appropriate for a particular type of road surface or climate. They include various types of chlorides, resins, natural clays, liquid asphalts, soybean oil, and other products. The Road Department has used calcium chloride as a road stabilizer for a number of years.

The Purchasing Department issued Request for Quotes #2067-A to secure a vendor for Fiscal Year 2023. Notice of the opportunity was emailed to five companies. Another 485 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code #75045 (Dust Control Agents) and 96836 (Dust Control Watering). The offer was also advertised through Georgia Local Government Access Marketplace and the county's website.

One company - South Eastern Road Treatment - submitted quotes. (Attachment 1). South Eastern Road Treatment has consistently been the only bidder for the last ten years. The regional distributor of calcium chloride, AVF Industries in Atlanta, confirmed that they supply only one vendor in this area, which is South Eastern Road Treatment. The price they offered, at \$1.10 per gallon, has risen only 14.6% over the last seven years (Attachment 2).

The Road Department recommends awarding to South Eastern Road Treatment, Inc. A Contract Performance Evaluation for previous work is attached. (Attachment 3). Specifics of the proposed contract renewal are as follows:

Contract Name	#2067-A Dust Control
Contractor	South Eastern Road Treatment, Inc.
Type of Contract	Annual, Not to Exceed
Not to Exceed Amount	\$126,371.00
Budget:	
Org Code	10040220 Road Dept.
Object	521316 Technical Services
Requested in the Fiscal Year 2023 Budget	\$126,371.00

Approved by: *

Date:

*Note: Approval is conditional upon funds being budgeted in the Fiscal Year 2023 budget.

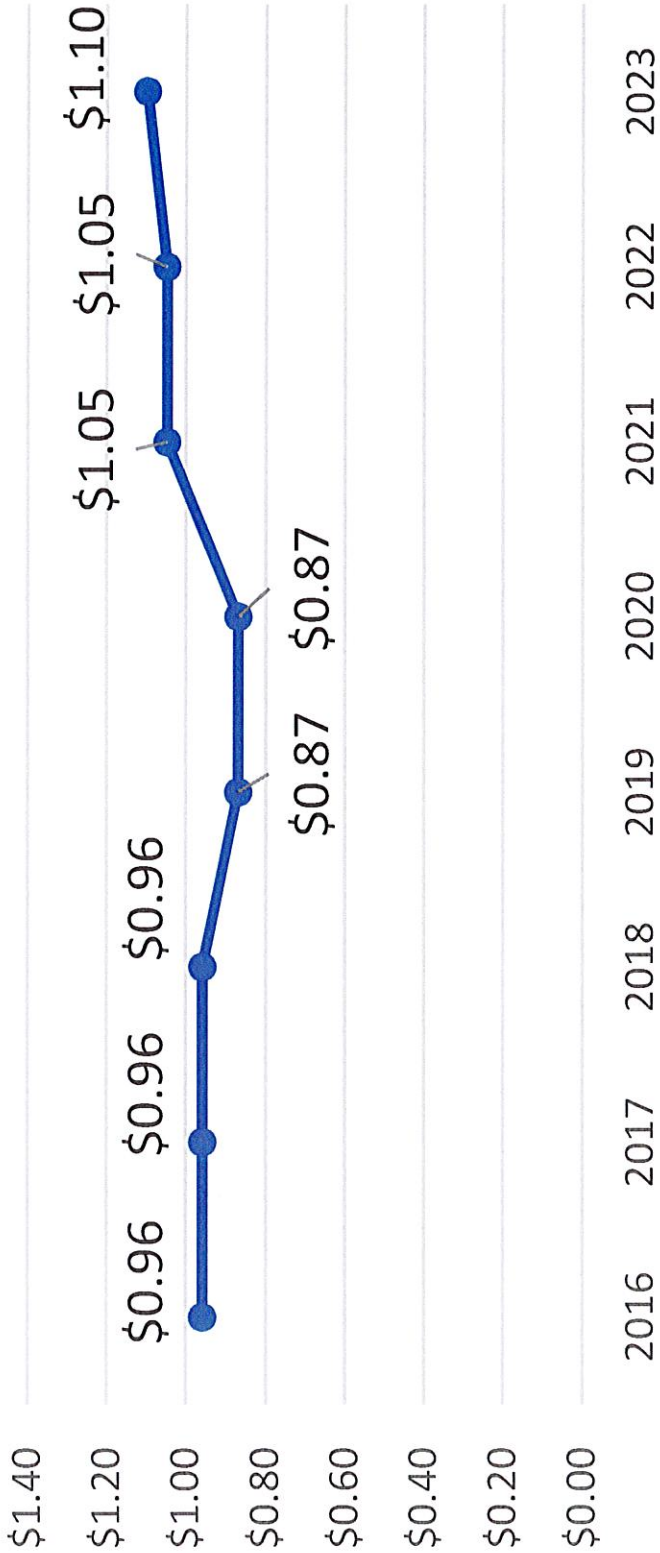
**RFQ #2067-A DUST CONTROL
TALLY SHEET**

Attachment 1

DUE DATE: 3:00p.m., Friday, April 8, 2022

			South Eastern Road Treatment, INC.	
Item	Application Schedule	Unit of Measurement	Unit Price	Extended Price
Calcium Chloride	Fall 2022, estimated 36,200 gallons	Per Gallon - Estimated spread rate 0.3 GAL/SY	\$1.09	\$39,458.00
Calcium Chloride	Spring 2023, estimated 78,300 gallons	Per Gallon - Estimated spread rate 0.3 GAL/SY	\$1.11	\$86,913.00
Calcium Chloride Solution			35%	
Application Rate			.3 GAL/SY	
Total Bid Price				\$126,371.00

Calcium Chloride Price per Gallon Trend



FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: South Eastern Road Treatment, Inc.	Contract Number: 1815-A
Mailing Address: PO Box 1058	Contract Description or Title: Dust Control Services
City, St, Zip Code: Evans, GA 30809	Contract Term (Dates) From: 7/1/2020 – 6/30/2022
Phone Number: 706-860-1893	Task Order Number: N/A
Cell Number: 706-339-4196	Other Reference: for award of Contract 2067-A
E-Mail Address: richiea@knology.net	

DEFINITIONS

OUTSTANDING – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

EXCELLENT (Exc) - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.

SATISFACTORY (Sat) - Vendor met minimum contractual requirements or performance expectations of the products/services.

UNSATISFACTORY (UnSat) - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule		✓			
2. Condition of delivered products			✓		
3. Quality of work			✓		
4. Adherence to specifications or scope of work		✓			
5. Timely, appropriate, & satisfactory problem or complaint resolution		✓			
6. Timeliness and accuracy of invoicing		✓			
7. Working relationship / interfacing with county staff and citizens		✓			
8. Service Call (On-Call) response time		✓			
9. Adherence to contract budget and schedule		✓			
10. Other (specify):					
11. Overall evaluation of contractor performance		✓			

EVALUATED BY

Signature: <i>Bradley Klinder</i>	Date of Evaluation: 4/12/22
Print Name: <i>Bradley Klinder</i>	Department/Division: ROAD
Title: <i>Assistant Director</i>	Telephone No: 6039