

To: Steve Rapson

Through: Ted L. Burgess From: Natasha M. Duggan 

Date: January 13, 2023


Subject: Contract #2197-A: Pump Soft Starter Replacements

The Purchasing Department issued Request for Quotes #2197-A to secure a contractor to replace soft starters on four pumps throughout Fayette County. Notice of the opportunity was emailed to 84 companies. Another 874 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code #72082 (Water Pumps, Including Parts and Accessories) and #28564 (Motor Controllers, Contactors, Push Button Stations, Relays, Safety Switches, Starters, Coils and Brushes). The offer was also advertised through Georgia Local Government Access Marketplace and the County website.

Two companies submitted quotes by the due date and time (Attachment 1). A third company submitted a quote but was disqualified due to submitting their quote after the deadline. During review of the quotes, the Water System determined that the lowest responder, EMA, Inc., quoted equipment that does not meet the specifications in the Request for Quotes.

The Water System recommends awarding three of the four locations to Goforth Williamson, Inc. The fourth pump is not being awarded because the Water System is considering the installation of a VFD (variable frequency drive) instead of a soft starter. A Contractor Performance Evaluation for Goforth Williamson is attached (Attachment 2).

Specifics of the proposed contract are as follows:

Contract Name	#2197-A: Pump Soft Starter Replacements	
Contractor	Goforth Williamson, Inc.	
Contract Amount	\$49,332.00 \$40,284 	
Budget:		
Fund	507	Water CIP
Org Code	507	
Object	542540	
Project	9WPSR	Pump Refurbishment
Available	\$96,593.30	As of 1/13/2022

Approved by: Date: 1/17/23Place on County Administrator's Report? Yes ☒ No ☐

On Agenda Dated: _____

Tally Sheet
#2197-A: Water System Soft Starter Replacement

	GWl Inc.	EMA Inc.*	Amtech Drives
SFWTP HSP #2	\$ 12,295.00	DISQUALIFIED did not meet spec	DISQUALIFIED rec'd after deadline
Crosstown WTP HSP #3	\$ 7,991.00		
Crabapple Booster Pump #2	\$ 9,048.00		
Lake Horton RWP #2	\$ 19,998.00		
Total Quote	\$ 49,332.00		

** removed from Award*

FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

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1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: Goforth Williamson, Inc.	Contract Number: 2069-A
Mailing Address: 373 O'Dell Road	Contract Description or Title: Flint River RWP #1 Repairs
City, St, Zip Code: Griffin, GA 30224	Contract Term (Dates) From: 8/10/2022
Phone Number: 770-467-0303	Task Order Number: n/a
Cell Number: N/A	Other Reference: for award of 2197-A
E-Mail Address:	

DEFINITIONS

OUTSTANDING – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

EXCELLENT (Exc) - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.

SATISFACTORY (Sat) - Vendor met minimum contractual requirements or performance expectations of the products/services.

UNSATISFACTORY (UnSat) - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule	X				
2. Condition of delivered products	X				
3. Quality of work	X				
4. Adherence to specifications or scope of work	X				
5. Timely, appropriate, & satisfactory problem or complaint resolution	X				
6. Timeliness and accuracy of invoicing	X				
7. Working relationship / interfacing with county staff and citizens	X				
8. Service Call (On-Call) response time		X			
9. Adherence to contract budget and schedule	X				
10. Other (specify):					X
11. Overall evaluation of contractor performance	X				

EVALUATED BY

Signature: JHMULLENJR	Date of Evaluation: 12/14/2022
Print Name: JAMES MULLEN	Department/Division: WATER/PLANT MAINTENANCE
Title: MAINTENANCE MANAGER	Telephone No: 770-320-6085

