



Purchasing Department
140 Stonewall Avenue West, Ste 204
Fayetteville, GA 30214
Phone: 770-305-5420
www.fayettecountyga.gov

To: Steve Rapson

Through: Ted L. Burgess

From: Natasha M. Duggan

Date: April 6, 2022

Subject: Contract #2234-A: Grass Cutting – Lakes McIntosh and Horton

The Purchasing Department issued Request for Quote #2234-A to secure a firm provide landscaping services at Lakes McIntosh and Horton. Notice of the opportunity was emailed to 93 companies. Another 1,114 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code #98836 (Grounds and Roadside Maintenance: Mowing, Plant, Not Tree Trimming, etc.). The offer was also advertised through Georgia Local Government Access Marketplace and the Fayette County website.

Five companies submitted quotes (Attachment 1).

The Water System recommends awarding Lake McIntosh to Rubber Boots Lawn Care Service and Lake Horton to Worldscapes, LLC. A Contractor Performance Evaluation for previous work by Rubber Boots is attached (Attachment 2). Since this is the first contract with Worldscapes LLC a Contractor Performance Evaluation is not available. The Purchasing Department checked their references, and the results were favorable.

Specifics of the proposed contract are as follows:

| | |
|-----------------------------|--|
| Contract Name | #2234-A: Grass Cutting – Lakes McIntosh and Horton |
| Contractor | Lake Horton – Worldscapes, LLC Lake McIntosh – Rubber Boots Lawn Care Service |
| Fixed Unit Price/NTE | \$11,538.00 Lake Horton (\$641/cut) ✓ <u>7,200.00</u> Lake McIntosh (\$400/cut) ✓ |
| Total NTE Amount | \$18,738.00 |
| Budget: | |

| | Crosstown | S. Fayette | |
|---------------------|------------------|-------------------|--------------|
| Org Code | 50543031 | 50543041 | |
| Object | 522140 | 5221440 | Lawn Service |
| Contract Amount | \$7,200.00 | \$11,538.00 | \$18,738.00 |
| FY24 Budget Request | \$7,200.00 | \$11,538.00 | \$18,738.00 |

Approved by: *

Date:

*Note: Approval is conditional upon funds being budgeted and approved in Fiscal Year 2024 budget.

Place on County Administrator's Report? Yes ☐ No ☒

On Agenda Dated: _____

Tally Sheet
RFQ #2234-A: Grass Cutting Lakes McIntosh and Horton

| Location | Young Industries | | | | | Rubber Boots Lawn Care Service | | | | |
|--------------------|---|---------------|--|----------------------|---------------------|---|---------------|--|----------------------|---------------------|
| | Price for Initial Cut & Clean up (if any) | Price per Cut | Number of Cuts (July 1 - Oct 31, March 15 - June 30) | Total Price for Cuts | Total Price | Price for Initial Cut & Clean up (if any) | Price per Cut | Number of Cuts (July 1 - Oct 31, March 15 - June 30) | Total Price for Cuts | Total Price |
| | a | b | c | b x c = d | a + d | a | b | c | b x c = d | a + d |
| Lake McIntosh | \$ 550.00 | \$ 550.00 | 18 | \$ 9,900.00 | \$ 10,450.00 | \$ - | \$ 400.00 | 18 | \$ 7,200.00 | \$ 7,200.00 |
| Lake Horton | \$ 800.00 | \$ 750.00 | 18 | \$ 13,500.00 | \$ 14,300.00 | \$ - | \$ 900.00 | 18 | \$ 16,200.00 | \$ 16,200.00 |
| Total Quote | | | | | \$ 24,750.00 | | | | | \$ 23,400.00 |

| Location | Worldscapes LLC | | | | | ASAP Landscape Management Group, LLC | | | | |
|--------------------|---|---------------|--|----------------------|---------------------|---|---------------|--|----------------------|----------------------|
| | Price for Initial Cut & Clean up (if any) | Price per Cut | Number of Cuts (July 1 - Oct 31, March 15 - June 30) | Total Price for Cuts | Total Price | Price for Initial Cut & Clean up (if any) | Price per Cut | Number of Cuts (July 1 - Oct 31, March 15 - June 30) | Total Price for Cuts | Total Price |
| | a | b | c | b x c = d | a + d | a | b | c | b x c = d | a + d |
| Lake McIntosh | \$ - | \$ 1,456.00 | 18 | \$ 26,208.00 | \$ 26,208.00 | \$ - | \$ 1,920.00 | 18 | \$ 34,560.00 | \$ 34,560.00 |
| Lake Horton | \$ - | \$ 641.00 | 18 | \$ 11,538.00 | \$ 11,538.00 | \$ - | \$ 3,840.00 | 18 | \$ 69,120.00 | \$ 69,120.00 |
| Total Quote | | | | | \$ 37,746.00 | | | | | \$ 103,680.00 |

| Location | Greenlife Services & More, Inc. | | | | |
|--------------------|---|---------------|--|----------------------|---------------------|
| | Price for Initial Cut & Clean up (if any) | Price per Cut | Number of Cuts (July 1 - Oct 31, March 15 - June 30) | Total Price for Cuts | Total Price |
| | a | b | c | b x c = d | a + d |
| Lake McIntosh | \$ 800.00 | \$ 800.00 | 18 | \$ 14,400.00 | \$ 15,200.00 |
| Lake Horton | no bid | no bid | 18 | no bid | no bid |
| Total Quote | | | | | \$ 15,200.00 |

*Red font indicates correction of mathematical error.

FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

| VENDOR INFORMATION | COMPLETE ALL APPLICABLE INFORMATION |
|---|--|
| Company Name: Rubber Boots Lawn Care Service | Contract Number: 2084-A |
| Mailing Address: 115 Cades Cover | Contract Description or Title: Grass Cutting – Lake Horton |
| City, St, Zip Code: Fayetteville, GA 30215 | Contract Term (Dates) From: 7/1/2022 - Present |
| Phone Number: 678-333-4522 | Task Order Number: n/a |
| Cell Number: N/A | Other Reference: for award of Lake McIntosh 2234-A FY24 |
| E-Mail Address: rubberbootslawncareservice@gmail.com | |

DEFINITIONS

OUTSTANDING – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

EXCELLENT (Exc) - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.

SATISFACTORY (Sat) - Vendor met minimum contractual requirements or performance expectations of the products/services.

UNSATISFACTORY (UnSat) - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

EVALUATIONS (Place "X" in appropriate box for each criterion.)

| Criteria (includes change orders / amendments) | Out-standing | Exc | Sat | Un-Sat | Not Apply |
|--|--------------|-----|-----|--------|-----------|
| 1. Work or other deliverables performed on schedule | | | X | | |
| 2. Condition of delivered products | | | X | | |
| 3. Quality of work | | | X | | |
| 4. Adherence to specifications or scope of work | | | X | | |
| 5. Timely, appropriate, & satisfactory problem or complaint resolution | | | X | | |
| 6. Timeliness and accuracy of invoicing | | | X | | |
| 7. Working relationship / interfacing with county staff and citizens | | | X | | |
| 8. Service Call (On-Call) response time | | | X | | |
| 9. Adherence to contract budget and schedule | | | X | | |
| 10. Other (specify): | | | | | |
| 11. Overall evaluation of contractor performance | | | X | | |

EVALUATED BY

| | |
|--|------------------------------|
| Signature: <i>Susan L. Lee</i> | Date of Evaluation: 4/3/2023 |
| Print Name: Susan L. Lee | Department/Division: Water |
| Title: Operations & Production Manager | Telephone No: 770-320-6087 |

