



To: Steve Rapson

Through: Ted L. Burgess 

From: Natasha M. Duggan 

Date: June 7, 2023

**Subject: Contract #2258-B: Utility Locating**

The Purchasing Department issued Invitation to Bid #2258-B to secure a firm to provide underground locating and marking services. Notice of the opportunity was emailed to 17 companies. Another 117 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code #96291 (Utility Locator Service, Underground). The offer was also advertised through Georgia Local Government Access Marketplace, Channel 23, the Fayette County News, and the Fayette County website.

Four companies submitted quotes (Attachment 1). Due to budget constraints, the Water System is proposing awarding only the large project locates for Fiscal Year 2024. The GA811 locate tickets will be handled by Water System staff.

The Water System recommends awarding to the lowest responder Ironside Locates, LLC. A Contractor Performance Evaluation is not available since this is the first time contracting with Ironside Locates. The Water System checked their references, and the results were favorable.

Specifics of the proposed contract are as follows:

<b>Contract Name</b>	#2258-B: Utility Locating	
<b>Contractor</b>	Ironside Locates	
<b>Contract Amount</b>	\$110,500.00	
<b>Fiscal Year Difference</b>	Price per linear foot decreased from \$0.30 to \$0.17.	
<b>Budget:</b>		
ORG	50544020	Field Operations
Object	521316	Technical Services
FY24 Budget Request	\$205,000.00	

Approved by: \*  Date: 6/8/23

\*Note: Approval is conditional upon funds being budgeted and approved in Fiscal Year 2024 budget.

Place on County Administrator's Report?  Yes  No

On Agenda Dated: 7/27/2023

**ITB# 2258-B: Utility Locating  
Tally Sheet**

Type of Ticket	Estimated Tickets	Badger Daylighting Corp.		Topo Locating, LLC		Digital Concrete Imaging DBA Breakpoint Surveying & Underground		Ironside Locates LLC	
		Price per Ticked Located	Extended Price	Price per Ticked Located	Extended Price	Price per Ticked Located	Extended Price	Price per Ticked Located	Extended Price
Normal GA811 Locate Tickets	10,000	\$ 45.00	\$ 450,000.00	\$ 45.00	\$ 450,000.00	\$ 9.80	\$ 98,000.00	\$ 21.00	\$ 210,000.00
Emergency GA811 Locate Tickets	10	\$ 65.00	\$ 650.00	\$ 55.00	\$ 550.00	\$ 55.00	\$ 550.00	\$ 35.00	\$ 350.00
<b>Subtotal GA811 Locate Tickets</b>			\$ 450,650.00		\$ 450,550.00		\$ 98,550.00		\$ 210,350.00
Type of Ticket	Estimated Linear Feet (LF)	Price per LF Located	Extended Price	Price per LF Located	Extended Price	Price per LF Located	Extended Price	Price per LF Located	Extended Price
Large Project Locates	650,000	\$ 0.35	\$ 227,500.00	\$ 0.28	\$ 182,000.00	\$ 0.48	\$ 312,000.00	\$ 0.17	\$ 110,500.00
<b>Total Price</b>			\$ 678,150.00		\$ 632,550.00		\$ 410,550.00		\$ 320,850.00