

To: Steve Rapson

Through: Ted L. Burgess

From: Natasha M. Duggan

Date: November 9, 2023

**Subject: Contract 2318-B: Aerial Ladder Fire Apparatus**

The Purchasing Department issued Invitation to Bid 2318-B to secure a manufacturer to build two aerial ladder fire apparatus. Notice of the opportunity was emailed to 8 companies. Another 128 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code 07230 (Trucks, Fire Protection and Crash Rescue) and 07208 (Class 8 Trucks). The offer was also advertised through Channel 23, the County website, Georgia Local Government Access Marketplace, and the Fayette County News.

One responsive manufacturer submitted a bid (Attachment 1). A second manufacturer submitted a bid but was disqualified for submitting a conditional bid. The bid response stated that if the L9 engine which the bid was based on became unavailable, the engine would be automatically upgraded to a X12 engine and the County would be responsible for the additional cost. In addition to the conditional bid, the ground ladder did not meet the 28' specification required, the aerial ladder did not meet the required load rating and there was no aerial control on the pump panel.

Fire and EMS recommends awarding to FireLine, Inc. A Contractor Performance Evaluation is attached (Attachment 2).

Specifics of the proposed contract are as follows:

<b>Contract Name</b>	2318-B: Aerial Ladder Fire Apparatus
<b>Contractor</b>	Fireline, Inc.
<b>Contract Amount</b>	\$2,619,660.00
<b>Budget:</b>	
Fund	<b>327</b> <b>2023 SPLOST</b>
Org Code	32730550      Fire SPLOST
Object	542200      Vehicles
Project	P23AB      Fire Quint Replacement
Available	\$3,250,000.00 Available as of 10/26/2023

**Tally Sheet**  
**ITB 2318-B: Aerial Ladder Fire Apparatus**

	<b>FireLine, Inc.</b>	<b>Peach State Emergency Vehicles</b>
Aerial Ladder Fire Apparatus 1, meeting all requirements including dealer supplied equipment in this Invitation to Bid	\$ 1,309,830.00	Disqualified*
Aerial Ladder Fire Apparatus 2, meeting all requirements including dealer supplied equipment in this Invitation to Bid	\$ 1,309,830.00	
<b>Total for Two Aerial Ladder Fire Apparatus</b>	<b>\$ 2,619,660.00</b>	

*\*Disqualified due to conditional bid.*



# FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

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1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: FireLine, Inc.	Contract Number: 1978-B
Mailing Address: 725 Patrick Industrial Lane	Contract Description or Title: Pumper Fire Apparatus
City, St, Zip Code: Winder, GA 30680	Contract Term (Dates) From: FY2022, PO 20220177
Phone Number: 770-601-3389	Task Order Number: n/a
Cell Number: N/A	Other Reference:
E-Mail Address: <a href="mailto:ryanmcdowel@firelineinc.com">ryanmcdowel@firelineinc.com</a>	

## DEFINITIONS

**OUTSTANDING** – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

**EXCELLENT (Exc)** - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.

**SATISFACTORY (Sat)** - Vendor met minimum contractual requirements or performance expectations of the products/services.

**UNSATISFACTORY (UnSat)** - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

## EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule			X		
2. Condition of delivered products			X		
3. Quality of work			X		
4. Adherence to specifications or scope of work			X		
5. Timely, appropriate, & satisfactory problem or complaint resolution			X		
6. Timeliness and accuracy of invoicing			X		
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time			X		
9. Adherence to contract budget and schedule			X		
10. Other (specify):					X
11. Overall evaluation of contractor performance			X		

## EVALUATED BY

Signature: <i>Michael Pollard</i>	Date of Evaluation: 10/26/23
Print Name: Michael Pollard	Department/Division: Fire
Title: Assistant Chief	Telephone No: 770-305-5492

