


To: Steve Rapson

From: Ted L. Burgess 

Date: December 14, 2023

Subject: Contract #2330-B HA5 High Density Mineral Bond

HA5[®] is a high-density mineral bond road treatment that was developed by Holbrook Asphalt Company in St. George, Utah. It prevents cracking and loss of the bond between the aggregate and the binder, thus extending the life of the road. At this time, it is the only product that complies with a specification produced by the American Public Works Association. The Road Department seeks a contractor to apply HA5[®] to streets in the following subdivisions:

1. Bethsaida Woods
2. Hampstead Heath
3. Harbor Lakes
4. Timber Lake
5. Westbridge

In the past, there was only one HA5[®] contractor in Georgia – Blount Construction Company, Inc. As of today, Holbrook Asphalt Company has acquired Blount Construction, and are the only distributors of HA5 in Georgia

In hopes of attracting competition from neighboring states for a contract this size, the Purchasing Department issued Invitation to Bid #2330-B. Notice of the opportunity was emailed to 28 companies. Another 332 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code # 91371 (Maintenance and Repair, Highway and Roads, Including Removal of Asphalt, Concrete, Bitumens, etc.), #91384 (Maintenance and Repair, Streets, Major and Residential), #91394 (Paving and Resurfacing, Alley and Parking Lot), #91396 (Paving and Resurfacing, Streets, Major and Residential). The offer was also advertised through Fayette News, Georgia Local Government Access Marketplace, and the county website.

One company, Holbrook Asphalt Company, submitted a bid (Attachment 1).

For the last five years, Blount Construction was the only bidder to respond to our invitations to bid. In 2018 a company from Alabama responded only to present a higher cost due to mobilization.

The Road Department recommends Holbrook Asphalt Company, currently the only supplier in Georgia. The county has not contracted with Holbrook Asphalt in the past, so a Contractor Performance Evaluation is not available.

Specifics of the proposed contract are as follows:

Contract Name	#2330-B HA5 High Density Mineral Bond
Contractor	Holbrook Asphalt Company
Not-to-exceed amount	\$342,401.19

Budget:

Fund	100	General M&O
Org Code	40220	Road Department
Object	521316	Technical Services
Project	n/a	M&O Funds
Available	\$2,630,257.41	As of 11/22/2023

ITB #2330-B HA5 High Density Mineral Bond

TALLY SHEET

Wednesday, October 18, 2023

				HOLBROOK ASPHALT LLC	
DESCRIPTION	UNIT OF MEASURE	ESTIMATED QUANTITY	UNIT PRICE	EXTENDED PRICE	
HIGH DENSITY MINERAL BOND (2 COATS)	Square Yard	73,459	\$3.94	\$289,428.46	
CRACK SEAL	Mile	4.53	\$11,693.76	\$52,972.73	
				TOTAL BID PRICE:	\$342,401.19