



To: Steve Rapson

Through: Ted L. Burgess 

From: Natasha M. Duggan 

Date: December 14, 2023

**Subject: Contract 2332-B: Medic Trucks
Part A SPLOST Funded Trucks**

The Purchasing Department issued Invitation to Bid 2332-B to secure a manufacturer for four medic trucks. Notice of the opportunity was emailed to 32 companies. Another 122 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code 07103 (Ambulances and Rescue Vehicles) and 07205 (Class 5 Trucks). The offer was also advertised through Georgia Local Government Access Marketplace, the Fayette County News, Channel 23, and the County website.

One company submitted a bid (Attachment 1). The Invitation to Bid provided different side door configuration and generator options. The Purchasing Department reached out to vendors who have bid on medic trucks in the past to inquire why they chose not to respond to this Invitation to Bid. Vendors cited reasons such as no longer operating in Georgia, the configuration would require changes to their shop set up, and not wanting to provide a gas tank for the generator and a diesel tank for the truck.

Funding in the amount of \$900,000 was included in the 2023 SPLOST project P23AE for three replacement medic trucks. Each medic truck cost \$370,085 for a total contract amount of \$1,110,255. The 2023 SPLOST project funding has a shortfall of \$210,255 for the truck purchase. In addition to the truck purchase, additional equipment is required. For that reason, a transfer of \$341,628 from SPLOST project P23AB Quints to SPLOST project P23AE Medic Trucks is requested to fully fund the purchase of the trucks and the required equipment. The timeframe for delivery is 12 to 18 months from chassis delivery for all three medic trucks.

Fire and EMS recommends awarding only the Base Bid and no alternates to Frazer, Ltd. A Contractor Performance Evaluation is not available since this is the first time contracting with Frazer. Fire & EMS checked their references, and the results were favorable.

Specifics of the proposed contract are as follows:

Contract Name	2332-B: Medic Trucks	
Contractor	Frazer, Ltd.	
Contract Amount (Part A)	\$1,110,255	
Budget:		
Fund	327	2023 SPLOST
Org Code	3270600	Fire SPLOST
Object	542200	Vehicles
Project	P23AE	EMS Trucks
Available	900,000	
Requested Transfer	341,628	from P23AB SPLOST Quint
Available	\$1,241,628	After Transfer Approval

Tally Sheet
ITB 2332-B: Medic Trucks

Frazer, LTD.

Base Bid:	Qty	Unit Price	Extended Price
Ambulance - SPLOST	3	\$ 370,085.00	\$ 1,110,255.00
Ambulance, all equipment - CIP	1	\$ 370,085.00	\$ 370,085.00
Total Base Bid			\$ 1,480,340.00
Alternates:			
Additional cost to upgrade from gas generator to an under the hood generator	4	\$ 6,325.00	\$ 25,300.00
Stryker MTS Power Load Systems Including Floor Plates	4	\$ 32,000.00	\$ 128,000.00
Stryker LP 15 Technimounts	4	\$ 1,975.00	\$ 7,900.00
Stryker Power Pro 2, High Configuration Stretcher	1	\$ 36,510.00	\$ 36,510.00
Stryker Stair-PRO Model 6252 - per specification	1	\$ 4,760.00	\$ 4,760.00