

To: Steve Rapson

From: Ted L. Burgess 

Date: August 1, 2024

Subject: Contract #2425-A: Fiber for Fayette County Sheriff's Training Center

The Purchasing Department issued Request for Quotes 2425-A to secure a contractor to install fiber and conduit, and perform testing for installation defects, at the new training center. Notice of the opportunity was emailed to 38 companies. Another 327 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code 96218 (Cable Construction, Installation & Maint., Fiber Optic, etc.). The offer was also advertised through Georgia Local Government Access Marketplace and the County website.

Thirteen companies submitted quotes. One company's quote was disqualified because they did not include the conduit in their offer (Please see attached.).

The Project Manager, Morgan Mill Consulting, recommends awarding to the lowest, responsive responder, NextEdge Networks Holdings, LLC. A Contractor Performance Evaluation is not available since this is the first time contracting with NextEdge. The Project Manager checked their references, and the results were favorable.

Specifics of the proposed contract are as follows:

Contract Name	#2425-A: Fiber for Fayette County Sheriff's Training Center		
Contractor	NextEdge Networks Holdings, LLC		
Contract Amount	\$53,534.52		
Budget:			
Fund	375	Capital Improvement Project	
Org Code	37530310	Sheriff's Administration	
Object	541320	Buildings & Structures	
Project	5565H	Sheriff's Training Center	
Available	\$354,343.20	As of 8/1/2024 per Finance Dept	

Approved by:  _____ Date: 8/2/24

Place on County Administrator's Report? Yes No

On Agenda Dated: _____

Tally Sheet
RFQ 2425-A: Fiber for Fayette County Sheriff's Training Center

due 2pm, Wednesday, July 3, 2024

	Howard Technology Solutions	Key Tower	Good Works Communication, Inc.	Lamar Engineering Services, Inc.	Centerline Communicatio ns	Lo-Vo Management LLC
Quote for fiber installation, per specification	\$ 208,307.00	\$ 156,789.00	\$ 137,850.00	\$ 126,950.00	\$ 94,616.00	\$ 89,958.00
Contingency Allowance for unforeseen circumstance	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00
Total Quote	\$ 214,307.00	\$ 162,789.00	\$ 143,850.00	\$ 132,950.00	\$ 100,616.00	\$ 95,958.00
	Modern Network Solutions	Network Cabline Infrastructures, LLC	Telecom Fiber, LLC	D&D Electric	Coax Fiber Solutions	Next Edge
Quote for fiber installation, per specification	\$ 82,755.00	\$ 80,326.70	\$ 69,974.00	\$ 62,950.00	\$ 57,740.74	\$ 47,534.52
Contingency Allowance for unforeseen circumstance	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00
Total Quote	\$ 88,755.00	\$ 86,326.70	\$ 75,974.00	\$ 68,950.00	\$ 63,740.74	\$ 53,534.52