

November 19, 2025

Subject: Request for Information 26072-I: Data Center Personal Property Valuation

Gentlemen/Ladies:

Fayette County, Georgia invites you to respond to our Request for Information for valuation of personal property located in leased space in the local data center.

Address any questions you may have about this request for information to Sherry White via email at swhite@fayettecountyga.gov or phone #770-305-5314. **Questions will be accepted until 3:00 p.m., Wednesday, December 3, 2025.**

Purchasing Department office hours are Monday through Friday 8:00 a.m. to 5:00 p.m. The office telephone number is (770) 305-5420.

Please return your response to the following address:

Fayette County Purchasing Department
140 Stonewall Avenue West, Suite 204
Fayetteville, Georgia 30214

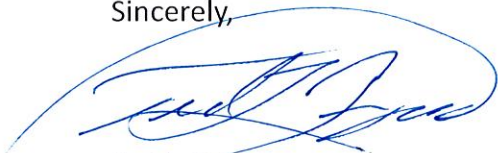
RFI Number: **26072-I**

RFI Name: **Data Center Personal Property Valuation**

Responses will be accepted until 3:00 p.m., Wednesday, December 17, 2025 in the Purchasing Department, Suite 204.

If you download this request for information from the County's web site, please check the web site for any addenda that might be issued for this Request for Information.

Sincerely,



Ted L. Burgess
Chief Procurement Officer

Request for Information # 26072-I

Data Center Personal Property Valuation

OBJECTIVE

Fayette County, Georgia seeks information regarding valuation of personal property that is in leased space in a new data center. The purpose is to verify the accuracy of annual valuations for tax assessment purposes. We plan to use information learned from the RFI process to develop a Request for Proposals to contract with a company to provide materially accurate annual valuation of the personal property owned by companies other than QTS within the facility, and to do so at a price that is economically viable.

BACKGROUND

Quality Technology Services (QTS) is building a new data center campus in Fayetteville, Georgia. When completed, the campus will include up to 16 two-story buildings containing approximately seven million square feet. QTS provides colocation services for other companies to lease space for their equipment.

Taxes have been abated on the real and personal property owned by QTS, but not other companies' property located in leased space. The county's goal is to obtain reasonable assurance that valuation of equipment owned by companies other than QTS is accurate each year.

STATEMENT OF NEED

The county requests information to assist in contracting with a qualified firm to provide valuation services for the personal property in leased space within the data center, or to verify the accuracy of the valuation submitted by QTS or its lessees for tax purposes. This may include conducting independent audits of personal property tax returns submitted by tenant companies to ensure compliance with applicable Georgia tax laws and to validate the completeness, accuracy, and consistency of reported asset values. We are seeking information that will enable us to contract for this service in an economically viable manner, while ensuring a high level of audit integrity and transparency.

In your response to this RFI, please provide the following information:

1. **Approach:** What is the optimum way a company such as yours would approach providing the service described above? That is, what is an economically viable approach that would result in materially accurate valuations each year? Are there industry-standard valuation methodologies tailored to data center equipment (e.g. servers, networking gear, rack systems) that would apply?

2. **Pricing:** How does a company such as yours price the services described in this RFI? Would it be per hour spent on the work, a percent of the value of the equipment valuated, a firm fixed price, or other method? Please do not include actual prices, but describe your pricing method.
3. **Best Practices:** What are best practices for ongoing monitoring and verification of personal property valuations in high-tech leased environments?

RESPONSE GUIDANCE

The county welcomes your suggestions toward meeting the needs stated above. In order to facilitate your reply, no specific response format is required or requested. Please return the attached "Company Information" form with your response.

Responses received by 3:00 p.m. on Wednesday, December 17, 2025 will be included in our review and formulation of next steps. Information received after that date may not be available in time to receive consideration, as time is an important factor in this initiative.

We appreciate your interest in this endeavor. We look forward to reviewing your information and exploring possibilities for improvement.

Please note: This RFI is issued to obtain information and assist the county with planning to meet the needs stated above. It does not represent a solicitation, and does not constitute a Request for Proposals, an Invitation to Bid, or similar form of solicitation.

COMPANY INFORMATION
RFI #26072-I: Data Center Personal Property Valuation

A. COMPANY

Company Name: _____

Physical Address: _____

Mailing Address (if different): _____

Website (if applicable): _____

B. PROJECT CONTACT PERSON

Name: _____

Title: _____

E-mail Address: _____

Phone Number: _____