



# Fayette COUNTY

PURCHASING DEPARTMENT  
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[www.fayettecountyga.gov](http://www.fayettecountyga.gov)

"WHERE QUALITY  
IS A LIFESTYLE"

To: Steve Rapson  
From: Ted L. Burgess  
Date: October 9, 2014  
Subject: Bid #919: CRS-2H Liquid Asphalt Emulsion

The county has traditionally entered into two annual contracts that establish prices for liquid asphalt emulsion, which is used by the Road Department. Two contracts were used because of the physical properties of the asphalt emulsion, as explained below:

- Contract #1: The vendor sells the county asphalt emulsion, and delivers it in one of the vendor's tanker trucks. The county keeps the truck until all of the asphalt emulsion is used, and then the vendor picks up the empty truck. This works well in the summer months when the emulsion stays warm and usable over an extended period.
- Contract #2: In the spring, cooler evening temperatures require the Road Department to use the product quickly. For these purchases, the county picks up the asphalt emulsion at the vendor's place of business in county trucks.

The Purchasing Department issued Invitation to Bid #919 to establish prices for calendar year 2015. Invitations were direct-mailed to 9 vendors. Another 27 were contacted through the web-based Georgia Procurement Registry. In addition, invitations were extended via the Fayette News, the county website, Georgia Local Government Access Marketplace ([www.glga.org](http://www.glga.org)), and Channel 23. Two vendors responded to the invitation to bid. Both vendors bid on Contract #1 and Contract #2 (Attachment #1).

Last time the liquid asphalt emulsion was competitively awarded (January 2013), three companies bid. They were the two that bid this time, plus Southeast Emulsions in Perry, Georgia. When we contacted Southeast Emulsions, they said that Fayette County is out of their sales region. They did not know why the company representative had bid in the past. The distance involved is too great for this type of product.

The price vendors charge is based on the Asphalt Cement Price Index (ACPI). It is produced by the Georgia Department of Transportation, and is updated monthly. Based on recent trends and current indicators, the most likely relevant ACPI range during 2015 will be in the \$526 - \$650 per ton categories (Attachment #2).

After reviewing the bids, the Road Department has determined that it would be in the best interest of the county to award Contract #2 only. They report that Seaco Asphalt Emulsions opened a plant in Clayton County a year or so ago. Due to the close proximity, they can pick up the asphalt emulsion they need at the plant. There will not be a need for a vendor to bring a

truck and leave it on-site. The not-to-exceed price for the contract will be \$75,000. Funds are budgeted in Account 10040220 531171, with a balance today (excluding LMIG funding) of \$427,760.

The Road Department recommends the low bidder – Seaco Asphalt Emulsions, for the contract. Based on the information they have provided, I concur with their recommendation. If you approve, the Purchasing Document will issue the contract.

Attachments (2)

PLEASE RETURN TO TED BURGESS

**Invitation to Bid #919  
CRS-2H Liquid Asphalt Emulsion**

**Contract #1:** Contractor provides asphalt emulsion, holding tank, and delivery to 115 McDonough Road.

**Contract #2:** Contractor provides emulsion only. Fayette County picks it up at contractor's business in county trucks.

Relevant Range

ACPI (\$/TON)	ASSOCIATED ASPHALT CONLEY, LLC DBA SEACO ASPHALT EMULSIONS	BLACKLIDGE EMULSIONS, INC.
201-225	\$0.80	\$0.96
226-250	\$0.85	\$1.03
251-275	\$0.95	\$1.10
276-300	\$1.03	\$1.17
301-325	\$1.11	\$1.25
326-350	\$1.20	\$1.32
351-375	\$1.27	\$1.39
376-400	\$1.36	\$1.46
401-425	\$1.47	\$1.53
426-450	\$1.56	\$1.60
451-475	\$1.68	\$1.67
476-500	\$1.80	\$1.74
501-525	\$1.84	\$1.81
526-550	\$1.88	\$1.88
551-575	\$1.95	\$1.95
576-600	\$2.04	\$2.02
601-625	\$2.07	\$2.09
626-650	\$2.13	\$2.16
651-675	\$2.16	\$2.23
676-700	\$2.22	\$2.30
701-725	\$2.25	\$2.37
726-750	\$2.36	\$2.44
751-775	\$2.39	\$2.51
776-800	\$2.45	\$2.58
801-825	\$2.55	\$2.66
826-850	\$2.65	\$2.73
851-875	\$2.75	\$2.80
876-900	\$2.85	\$2.87
Exceptions & Payment Terms		

ACPI (\$/TON)	ASSOCIATED ASPHALT CONLEY, LLC DBA SEACO ASPHALT EMULSIONS	BLACKLIDGE EMULSIONS, INC.
201-225	\$0.70	\$0.96
226-250	\$0.75	\$1.03
251-275	\$0.85	\$1.10
276-300	\$0.93	\$1.17
301-325	\$1.01	\$1.25
326-350	\$1.10	\$1.32
351-375	\$1.17	\$1.39
376-400	\$1.26	\$1.46
401-425	\$1.37	\$1.53
426-450	\$1.46	\$1.60
451-475	\$1.58	\$1.67
476-500	\$1.70	\$1.74
501-525	\$1.74	\$1.81
526-550	\$1.78	\$1.88
551-575	\$1.85	\$1.95
576-600	\$1.94	\$2.02
601-625	\$1.97	\$2.09
626-650	\$2.03	\$2.16
651-675	\$2.06	\$2.23
676-700	\$2.12	\$2.30
701-725	\$2.15	\$2.37
726-750	\$2.26	\$2.44
751-775	\$2.29	\$2.51
776-800	\$2.35	\$2.58
801-825	\$2.45	\$2.66
826-850	\$2.55	\$2.73
851-875	\$2.65	\$2.80
876-900	\$2.85	\$2.87
Exceptions & Payment Terms		

### Georgia Department of Transportation Asphalt Cement Price Index

