



Fayette
COUNTY

"WHERE QUALITY
IS A LIFESTYLE"

PURCHASING DEPARTMENT
140 STONEWALL AVENUE WEST, STE 204
FAYETTEVILLE, GEORGIA 30214
PHONE: 770-305-5420
www.fayettecountyga.gov

August 17, 2015

Subject: RFP #1018-P, Type I Ambulance

Gentlemen/Ladies:

Fayette County, Georgia is seeking proposals from qualified suppliers to purchase a new 2015 or current production model chassis which shall be manufactured to function as a Type I Ambulance. You are invited to submit a proposal in accordance with the specifications and information contained herein. All required information shall be included with your proposal.

All questions and inquiries concerning this request for proposals or the specifications shall be addressed in writing to Trina C. Barwicks, Contract Administrator of Purchasing, 140 Stonewall Avenue West, Suite 204 in Fayetteville, Georgia 30214 from 8:00AM to 5:00PM. The telephone number is (770) 305-5420, Fax: (770) 719-5515 and/or Email Address: tbarwicks@fayettecountyga.gov. Any deviations from this procedure for questions or information pertaining to this request for proposal may result in your proposal being rejected.

All prices shall be F.O.B. Destination, Fayette County. Be sure to include the **proposal number** and **reference** along with your company's name and address on the **sealed** envelope in which the proposal is returned.

PROPOSAL MUST BE SUBMITTED TO:
FAYETTE COUNTY PURCHASING DEPARTMENT
140 STONEWALL AVENUE WEST, SUITE 204
FAYETTEVILLE, GEORGIA 30214
PROPOSAL #1018-P
REFERENCE: TYPE I AMBULANCE

August 17, 2015

PROPOSAL #1018-P

Proposals will be received at the above address until 3:00pm, Thursday, September 3, 2015 in the Purchasing Department, Suite 204. Proposals will be opened at approximately 3:00pm, Thursday, September 3, 2015 and the names of the companies that responded will be read. Proposals must be signed to be considered. Late proposals will not be considered. Faxed/Emailed proposals will not be considered.

If this request for proposal is downloaded from our web site, it is the responsibility of the individual or company that downloads this request for proposal to continue to check the Fayette County web site for any addenda that might come out for this request for proposal and are posted on the Fayette County web site. Fayette County shall not be responsible for any information that any individual or company fails to get in an addendum that is posted on the Fayette County web site but is not downloaded. However, if the Fayette County Purchasing Department mails the request for proposal to a company or individual, we will keep a record of who we mailed that request for proposal to and all addenda for that request for proposal will also be mailed to those companies or individuals.

Note: The name of the companies that respond to this request for proposals will be posted on the Fayette County website within 3 business days after the proposal opening.

There is no set time for an award to be made, as the proposals have to be evaluated. If an award is not made within 60 days of the proposal opening, an update will be posted on the Fayette County website.

If this proposal is awarded; once everything has been received by the successful company and the award is completed, that information will be posted on the Fayette County website. Please keep this procedure in mind.

Sincerely,



Ted L. Burgess
Director of Purchasing

TLB/tcb

Attachment

TERMS AND CONDITIONS

1. **Definitions:** The term "contractor" as used herein and elsewhere in the Terms and Conditions shall be used synonymously with the terms "proposer" or "successful offeror." The term "county" shall mean Fayette County, Georgia.
2. **Preparation of Offers:** It shall be the responsibility of the offeror to examine specifications, scope of work, schedule and all instructions that are part of this request for proposal. Failure to observe any of the instructions or conditions in this request for proposal may result in rejection of the offer.

All of the specifications and information contained in this request for proposal, unless specifically excepted in writing by the offeror and such exceptions being included with the offer, will form the basis of the contract between the successful offeror and the county. The offeror should take care to answer all questions and provide all requested information.

3. **Proposal Preparation Costs:** The Proposer shall bear all costs associated with preparing the bid.
4. **Submission of Offers:** Offeror's must submit their proposal, along with any amendments issued by the county, in a sealed opaque envelope with the following information written on the outside of the envelope:
 - a. The offeror's company name,
 - b. The Request For Proposals (RFP) number, which can be found in the cover letter to the request for proposals document or on the web site, and
 - c. The "reference" which identifies the proposal, which can be found in the cover letter or the web site.

Price schedules shall be placed in an additional sealed opaque sealed envelope, identified as the price schedule, and enclosed in the sealed envelope with the proposal.

Mail or deliver one (1) unbound original proposal (paperclip or binder clip acceptable, no staples), signed in ink by a company official authorized to make a legal and binding offer, and three (3) copies, to:

Fayette County Government
Purchasing Department
140 Stonewall Avenue West, Suite 204
Fayetteville, GA 30214

Attention: Contracts Administrator

5. **Proposed Prices:** Prices shall be quoted on a delivered and accepted unit, and shall be quoted FOB Destination, Fayette County.
6. **Timely Receipt:** Offers not received by the time and date of the scheduled proposal opening will not be considered, unless the delay is a result of action or inaction of the county.
7. **Open Offer:** The offer, once submitted and opened, shall remain open for acceptance for a period of at least ninety days from the date of the opening unless this time-frame is specifically excepted to in your offer.
8. **Corrections or Withdrawals:** The offeror may correct a mistake, or withdraw a proposal before the proposal opening date by sending written notification to the Director of Purchasing. Proposals may be withdrawn after the opening only with written authorization from the Director of Purchasing.

The county reserves the right to waive any defect or irregularity in any proposal received.

In case of discrepancy between the unit price and the extended or total price, the unit price shall prevail.

9. **Trade Secrets – Confidentiality:** If any person or entity submits a bid or proposal that contains trade secrets, an affidavit shall be included with the bid or proposal. The affidavit shall declare the specific included information which constitutes trade secrets. Any trade secrets must be either (1) placed in a separate envelope, clearly identified and marked as such, or (2) at a minimum, marked in the affidavit or an attached document explaining exactly where such information is, and otherwise marked, highlighted, or made plainly visible. See O.C.G.A. § 50-18-72 (A)(34).
10. **References:** Offerors shall submit with proposals a list of three (3) agencies which have purchased similar vehicles within the past 60 months. For each reference listed include a contact person and a valid telephone number.
11. **Evaluation of Offers:** The evaluation of offers and the determination as to acceptability of services offered shall be the responsibility of the county. Accordingly, to insure that sufficient information is available, the offeror may be required to submit literature, samples, or other information prior to award. The owner reserves the right to obtain clarification or additional information from any firm regarding its proposal. The owner reserves the right to select a responsive, responsible firm on the basis of best value that is deemed to be most advantageous to the owners. The owner further reserves the right to reject any proposal, or all proposals, and to re-release the request for proposals.
12. **Non-Collusion:** By responding to this request for proposals, the offeror shall be deemed to have represented and warranted that the proposal is not made in connection with any other offeror submitting a separate response to this request for proposals, and is in all respects fair and without collusion or fraud.
13. **Ability To Perform:** The offeror may be required, upon request, to provide to the satisfaction of the county that he/she has the skill, experience and the necessary facilities, as well as sufficient financial and human resources, to perform the contract in a satisfactory manner and within the required time. If the available evidence is not satisfactory to the county, the county may reject the offer.
14. **Arrears:** Proposals will not be accepted from any person, firm, or corporation who is in arrears in any debt or obligation to the county.
15. **Notice to Proceed:** The County shall not be liable for payment of any work done or any costs incurred by any offeror prior to the county issuing a written notice to proceed.
16. **Unavailability of Funds:** This contract will terminate immediately and absolutely at such time as appropriated and otherwise unobligated funds are no longer available to satisfy the obligations of the county under the contract.
17. **Patent Indemnity:** The contractor guarantees to save the county, its agents, officers, or employees harmless from liability of any kind for use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, articles or appliances furnished or used in the performance of the contract, for which the contractor is not the patentee, assignee or licensee.

18. **Indemnification:** The contractor shall defend, indemnify and save the county and all its officers, agents and employees harmless from all suits, actions, or other claims of any character, name and description brought for or on account of any injuries or damages received or sustained by any person, persons, or property on account of any negligent act or fault of the successful offeror, or of any agent, employee, subcontractor or supplier in the execution of, or performance under, any contract which may result from proposal award. The contractor shall pay any judgment with cost which may be obtained against the county growing out of such injury or damages.
19. **Non-Assignment:** Assignment of any contract resulting from this request for proposal will not be authorized.
20. **Termination for Cause:** The county may terminate the contract for cause by sending written notice to the contractor of the contractor's default in the performance of any term of this agreement. Termination shall be without prejudice to any of the county's rights or remedies by law.
21. **Termination for Convenience:** The county may terminate the contract for its convenience at any time with 10 days' written notice to the contractor. In the event of termination for convenience, the county will pay the contractor for services performed. The county will compensate partially completed performance based upon a signed statement of completion submitted by the contractor, which shall itemize each element of performance completed.
22. **Governing Law:** This agreement shall be governed in accordance with the laws of the State of Georgia. The parties agree to submit to the jurisdiction in Georgia, and further agree that any cause of action arising under this agreement shall be required to be brought in state court in Fayette County, Georgia.

**Fayette County, Georgia
Checklist of Required Documents**

(Please Return This Checklist with Your Proposal)

**REQUEST FOR PROPOSALS #1018-P
TYPE I AMBULANCE**

Be sure to include with your proposal:

- Completed Proposal
- Price Sheet (placed in an additional opaque sealed envelope)
- Responders Qualification – on form provided
- Company information – on the form provided

COMPANY NAME: _____

**Request for Proposals #1018-P
Type I Ambulance**

A. INTRODUCTION

Fayette County Fire & Emergency Services seeks to purchase one (1) 2015 or current production model chassis which shall be manufactured to function as a Type I Ambulance. The ambulance shall meet or exceed federal specifications as noted in KKK-A-1822-F, and any other relevant standards.

Time is of the essence in completing this procurement. The Proposer shall have a maximum of 45 days, beginning the day after the county issues the Notice to Proceed, to deliver the ambulance. Fayette County will consider demonstrators, units not previously titled, or units currently in production. Vendors are encouraged to submit specifications on any unit they may consider equivalent to this request.

The Proposer shall bear the responsibility of ensuring the fact that the elements contained within these specifications are sound, safety conscious and functional. Should updated technology and/or materials provide for other options to enhance these specifications the Proposer should provide this on the exceptions page. Any exception to the following specifications shall be placed in written form with the proposal for review.

This is a deliver type request and it is not the intention of this agency to write out vendors or manufacturers of similar or equal equipment of the types specified. The County shall be the sole judge of quality in its best interest and the decision of the County shall be final.

Each Proposer is expected before submitting his proposal, to be thoroughly familiar with the specifications contained herein. No additional allowances will be made because of a lack of knowledge of these conditions. It is the responsibility of the successful Proposer to ascertain if any components of the specification are unsafe or do not meet the required standards of applicable state law.

B. DEFINITIONS

The following definitions shall apply with regards to these specifications:

- **County** -The end user of the equipment specified is the applicable purchasing agency.
- **Contractor** -The individual, firm, partnership, manufacturer or corporation to whom the contract is awarded by the County and who is subject to the terms thereof. For purposes of this RFP and submitted proposals, the Contractor, Vendor, and Proposer are synonymous.

- **Equal** - Shall be taken in its general sense and shall not mean identical. These specifications are for the sole purpose of establishing minimum requirements of level of quality standards of performance and design and is in no way intended to prohibit the proposing of any manufacturer's item of equal material.

C. SCOPE OF SERVICES

1. Vendor Qualifications

The manufacturer of the proposed equipment shall have in operation a factory adequate and devoted to the manufacture of the vehicle(s) herein specified. The intent of this section is to ensure single source responsibility for all equipment proposed by the Proposer.

It is not the intent of this request to call for an unusual or experimental vehicle(s). Such proposals are not acceptable. Therefore as proof of the ability to manufacture vehicles of the type called for in this proposal, the Proposer must be able to show that the manufacturer of the vehicle proposal has produced at least 20 vehicles of the type proposed.

The County is extremely concerned with purchasing the vehicle from a manufacturer who can provide the necessary service after the sale with a minimum of confusion. With this in mind, this vehicle shall be constructed, with the exception of the chassis, by the Prime (manufacturer) Contractor.

This requirement applies to all major components and sub-components of the vehicle. Major components would include items such as the modular body, interior cabinets, electrical wiring harnesses, paint and paint prep, and other related items.

This no sub-contractor clause will apply to any type of sub-contract, lease, rental or any other similar arrangement. The Vendor may be required by this agency to prove compliance with this requirement. No exceptions will be allowed on this requirement since the County will not accept the above-mentioned warranties from a fragmented source.

The Vendor is presumed to be familiar with all federal, state, and local laws, ordinances, code rules, and regulations that may in any way affect the work. Ignorance on the part of the Vendor shall in no way relieve him from responsibility.

2. Materials and Workmanship

All equipment furnished shall be guaranteed to be new and of current manufacture, meet all requirements of this specification, and be in an operable condition at the time of delivery.

All parts shall be of high quality workmanship, and no part or attachment shall be substituted or applied contrary to the manufacturer's recommendations and standard practices.

All workmanship shall be of quality and performed in a professional manner so as to insure a safe and functional apparatus with an aesthetic appearance.

One Hundred Percent Completion Inspection: The successful Vendor shall be required to notify this agency as the unit reaches 100% completion, if the unit is still in production. At this time the agency has the option of an inspection. Fayette County will inspect demonstrator models in the same manner. If this unit is being constructed more than 300 miles from the County's location, the transportation shall be decided by County at the expense of the Contractor. A maximum of three (3) people will be accommodated for the inspection using the same travel guidelines.

The vehicle shall, at the time of delivery, conform to the minimum requirements of the latest standards covering vehicles of this type. This shall include federal, state, and local requirements.

Any vehicle delivered under this Contract shall conform to any other Federal Motor Vehicle Standards in effect at the time of delivery.

3. Vehicle Components, Equipment, and Accessories

a) Components & Equipment:

The unit offered shall be a 2015 or current Model Year Cab and Chassis – General Motors, Dodge, or equal.

The emergency medical care vehicle, chassis, ambulance body, equipment, devices, medical accessories and electronic equipment to be delivered under this contract shall be standard commercial products, tested and certified to meet or exceed the requirements of this specification. The vehicle shall comply with all Federal Motor Vehicle Safety Standards (FMVSS) and Federal Regulations applicable or specified for the year of manufacture. The chassis components and optional items shall be as represented in the manufacturers current technical data. The ambulance body, equipment and accessories shall be represented in their respective manufacturer's current technical data. Data shall be limited to specifications and technical materials identical to that furnished to the authorized company representatives. The ambulance components and equipment need not be products of the same manufacturers.

Materials used in the construction shall be new and not less than the quality conforming to current engineering and manufacturing practices. Materials shall be free of defects and suitable for the service intended.

The patient compartment of the ambulance shall meet the following as minimum requirements:

- **Length** measured from the bulkhead to the inner edge of the rear doors at the floor shall be at least 157 inches.
- **Width** of the patient compartment, after the installation of the cabinets, shall provide at least 65 inches between the left wall and the face of the squad bench.

- **Height:** The patient compartment shall provide at least 70 inches of height over the primary patient area measured from floor to ceiling.
- **Floor:** the floor shall be at the lowest level permitted by clearances but not more than 33 inches from the ground.
- **Interior:** The interior of the patient's compartment shall be free of all sharp projections. Exposed edges and corners shall be broken with a radius, chamfered or shall be covered with a highly polished stainless steel trim piece.

The finish of the entire patient's compartment, including storage cabinets and equipment, shall be impervious to soap and water, disinfectants, mildew and shall be fire resistant as per FMVSS 301. The color of the interior shall be chosen by this Agency from samples provided by the successful Vendor.

b) Accessories

- **Battery Charger or Conditioner:** There shall be an on-board battery charger installed. This charger shall provide charging to the battery system. It shall be installed to operate through the shoreline.
- **Inverter For On-Board 115 VAC Power:** Ambulance shall have a 115VAC power inverter included. This shall be a name brand that the ambulance manufacturer uses on a routine basis.
- **Spotlight:** A hand held spotlight shall be provided with a minimum 100,000-candle power lamp. It shall be in a corrosion-proof housing with a momentary switch and a minimum 8 ft. heavy-duty coiled cord. It shall be hard wired into the vehicle's 12-volt DC system and stowed in an applicable storage holder in the compartment/area, accessible to the driver and passenger.
- **Oxygen Cylinder Bracket:** The oxygen compartment shall be designed and function as described in Federal Specification KKK-A-1822-F. The oxygen compartment shall also contain a Zico bracket (or equal) that restrains the "M" cylinder and provides for the cylinder to be lowered to the ground and returned to the stored and upright position via electric motor.
- **Camera System:** A "Safety Vision" (or equal) camera system will be installed on this ambulance. It will have (1) one camera mounted on the rear to accommodate viewing any hazards while the unit is backing up. This camera will be mounted over the rear doors so as to allow the best view. It will also have (1) one camera mounted in the rear of the patient transport module to allowing viewing of patient care in progress. The camera mounted in the patient care module will be mounted over the rear doors to allowing viewing from rear to front. The camera monitor will be mounted on or around the console area in the cab to allowing the driver to view the monitor. The driver shall be able to switch from one camera to another with the push of a button.

- **Squad Bench, Seats and Backrests:** Shall be as specified in Federal Specification KKK-A-1822-F. The squad bench shall have the ability to transport one patient, secured with safety belts mounted to the ambulance wall frame on a spine board.
- **Stretchers, Cots, and Litters:** To include a Ferno PROFlexx Model 35X transport cot with hard lower tray, red in color. To be equipped with (1) one oxygen mount #0819950. Also to include a Ferno PT5900 59-T EZ glide stair chair.
- **Litter Fasteners and Anchorages:** Shall be a Ferno 185 Stat Trac Cot Fastening System.
- **Flashlights:** Two (2) Streamlight Brand Litebox with chargers mounted in cab.
- **Powered Entry Step:** A powered entry step shall be installed on the passenger or "street" side module entry.
- **Oxygen Pressure Regulator and Flowmeter:** A pressure monitor, pressure range from 0 to 2500 PSI, shall be mounted in the action area and visible from either the attendant's seat or from the squad bench. The display shall be graduated in not more than 100-PSI increments.
- **Suction Aspirator, Primary Patient:** The ambulance shall be supplied with a 12V DC, electric aspirator. This unit shall be an Impact model 324 or equivalent system and shall be mounted in a recessed fashion in the patient compartment.
- **Siren-Public Address System:** The ambulance shall be equipped with two (2) 200 watt Sirens.
- **Fire Extinguisher:** One (1) Ansul ABC dry chemical, multi-purpose, 20 lb. rechargeable unit in a quick-release bracket.
- **Backup Alert Alarm:** Audible warning device activated when the vehicle is shifted into and/or moving in reverse.
- **Manuals, Instructions and Guide Book:** The Vendor shall provide the County with three (3) copies of all manuals, pamphlets and other directional materials, which are relative to the chassis, module, and electrical system, fixed equipment or other related items supplied. CD or DVD will be acceptable in lieu of printed manuals.

c) Color and Markings

- **Color, Paint, and Finish:** The ambulance shall be painted, in accordance with the requirements of Federal Specification KKK-A-1822-F. The primary color of both chassis and module shall be red. Colors will be determined and paint numbers will be established by Fayette County. If the unit is complete, state the unit color.
- **Emblems and Markings:** Shall meet the requirements of Federal Specification KKK-A-1822-F. A Vehicle ID placard shall be located on the front left and right sides of the patient compartment as well as on the left rear of the patient compartment. Lettering of cab and module to include chevron striping will be completed by County.

4. Warranty

The successful Manufacturer shall provide a minimum of a 12-month/12,000 mile warranty on the vehicle, which covers defective parts and/or components, the improper choice of materials, parts and/or components improper design or engineering and poor or improper workmanship or quality control techniques. This warranty shall cover the complete vehicle and shall include any and all costs for labor and parts or materials that are required to correct any and all deficiencies. It is not the intent of this requirement that items such as light bulbs, filters, tires, brake linings, windshield wiper blades, etc. to be covered.

Warranty periods shall begin upon acceptance of the vehicle by the county.

In addition to the warranty provided by the O.E.M. chassis manufacturer and the emergency vehicle manufacturer the Proposer shall provide an option for an extended service contract. This service contract shall cover from bumper to bumper. The service contract will be for a 36-month term with a specified mileage limit. The Proposer shall submit a specimen copy of this service contract with the Proposal. The extended service contract shall not diminish the normal warranty provided by any component manufacturer. The extended service contract shall cover the following:

- Internally lubricated engine components such as: Pistons, Piston Rings & Pins, Crankshaft, Main Bearings, Connecting Rod & Bearings, Camshaft & Bearings, Timing Gears, Timing Chains and or Belt, Rocker Arms, Shafts & Bushings, Valves, Valve Springs, Guide & Seats, Push Rods, Valve Lifters, Oil Pump, Water Pump, Radiator, Harmonic Balance, Oil Pan, Timing Cover, Flywheel, Flex Plate, Engine Mounts, Intake & Exhaust Manifolds, Valve Covers, Fan Blades, Fan Clutch, Fuel Pump, Fuel Tank, Metal Fuel Delivery Lines, Fuel injection Metering Pump, Fuel Injectors, Fuel Injector
- Sensor, Diesel Engine Booster Pump, Seals & Gaskets, Engine Block and Cylinder Barrels if damaged as a result of mechanical failure of covered internal part.
- Internally lubricated transmission components such as: Clutches, Bands, pumps, Carrier Assemblies, Internal Shafts, Thrust Washers & Bearings, Governor, Valve Body, Servo & Accumulator Assemblies, Torque Converter, Vacuum Modulator, Transmission Mount, Seals & Gaskets, and Internal Transaxle Seal & Case if damaged as a result of mechanical failure of covered parts.

- Internally lubricated parts contained within the drive axle such as: Ring & Pinion Gear, Spider Gears, Differential Case, Pinion Bearings, Differential Bearings, Thrust Washers, Constant Velocity Joints, Universal Joints, Center Support Bearings, Side Carrier Bearings, Carrier Assembly, Internal Transaxle Seal, Seals & Gaskets, Propeller Shaft, and Drive Axle Housing if damaged by failure of a covered part.
- Front and Rear Suspension Components to include: Upper & Lower Control Arm Shaft Bearings & Bushings, Upper & Lower Ball Joints, Spindle & Spindle Support, King Pin & Bushings, McPherson Strut, Tie Rod Assemblies, Idler Arm, Pitman Arm, Center Link, Seals & Gaskets, Torsion Arm, Radius Arm, Pneumatic Suspension Pump, Sensors, Airbags, and Seals & Gaskets.
- Internally lubricated steering components such as: Rack & pinion Gears, Control Valves, Internal Oil Control Seals, Bearing & Shafts, Tie Rod, Drag Link, Steering Column Shaft & Coupling, Seals & Gaskets, and Steering Gear Box and Pump Housing if damaged as a result of mechanical failure of covered part.
- O.E.M. chassis air conditioning components such as: Condenser, Evaporator, Compressor, and Clutch bearings, Clutch and Pulley, Auto Temp. Control Module, P.O.A. Valve, Expansion Valves, Suction Valves, Orifice, Idler Pulley & Bearings, Seals, Gaskets, and Compressor Housing if damaged by mechanical failure of covered part.
- Brake components such as: Master Cylinder, Power Brake Cylinder, Cylinder, Vacuum Assist Booster, Brake Calipers, Wheel Cylinders, Compensating Valves, Brake Line Tubing and Fittings, Seals and Gaskets.
- Electrical components such as: Alternator, Voltage Regulator, Wiper Motor, Distributor, Starter Motor and Solenoid, Door Window Motors, Electronic Ignition Module, Computer Dash Module, Manually Operator Switches, Electronic Spark Control Detonation Sensor and Controller, Electric Door Actuator, Cruise Control Transducer, Cooling Fan Motors and Starter Drive & Clutch Assembly.
- Manufacturer's assemblies to include: All Roll Cage Welds, Seat Mounts Assist Rails, Bumper Welds, Floor Integrity, Fiberglass Integrity of Headliner, Roof and Consoles, Structural Integrity of Cabinetry, Cabinet Frames, Plexiglas, Ground Fault Interrupter, Radio Ground Plane, Main Wiring Harness (12 Volt and 110 Volt System), Manually Operated Switches, Battery Isolator, Circuit Breaker Holders, Terminal Blocks, Automatic Fast Idle Solenoid Switch, Air Conditioning Compressor, Condenser and Evaporator.

Since it is the purpose of these specifications to provide a modular body that will provide many years of service, the Manufacturer of the vehicle offered shall warranty the modular body structure for a period of at least 15 years. This warranty shall be in writing and shall be included with this Proposal. Vendors who fail to meet this requirement shall not be considered as responsive.

Within twenty-four (24) hours after receipt of a verbal or written notification that warranty and or service contract work is required, the successful Vendor shall respond verbally, and immediately follow up by letter to the County with a statement of intent to show where and when the warranty service shall be accomplished.

D. PROPOSAL RESPONSE REQUIREMENTS

Proposals must include the following, preferably in the order shown:

1. **Cover Page:** Include the Request for Proposals number and title (Number 1018-P, Type I Ambulance). Also include your company's name, address, telephone number, fax number, and email address.
2. **Table of Contents**
3. **Proposed Ambulance:** Describe the offered vehicle, including the components, accessories, colors and markings, and other requirements addressed in this RFP. Proposals shall include drawings and/or photographs of the exact unit being referenced in the proposal. The drawings and photographs shall exhibit the proposal with views of the front, rear, sides, and interior views.

Any exceptions must be itemized and referenced by page number. Details concerning the exceptions or clarifications must be clearly explained. Each exception will be considered by the County and to the degree of impact and total effect of their proposal. If specification sheets are referenced, they shall be included as a part of the Proposal.

4. **Delivery Schedule:** Provide a timeline that states the time, in number of days, that will be required from the county's issuance of a Notice of Award and Notice to Proceed until the vehicle can be completed (if not already complete), inspected, and delivered to the county. Please note: the number of days to delivery will be considered a firm commitment, and will be part of each proposal's evaluation score.
5. **After-Sale Service:** State the location and address of the nearest service center(s) where the county can obtain warranty or non-warranty chassis, module, or other repairs or work as needed. Include all warranty(s) applicable in this section.
6. **Other Information:** In this section, include any information not shown elsewhere, including that referred to in the Scope of Services, Item 1 (Vendor Qualifications), such as manufacture of a minimum of 20 vehicles of the type sought in this RFP. Explain any Exceptions you have taken to the requirements of the RFP. Explain any additional warranty or logistical services that you include in your offer above and beyond the requirements of these specifications. If there is other information you wish to share, please include it in this section. Also, disclose any pending litigation between your company and any other party(s) involving the offered vehicle.
7. **Pricing:** Provide pricing information on the Pricing Sheet included in this RFP.

E. EVALUATION CRITERIA

An evaluation Committee will review and rank proposals. Evaluation scores will be based 80% on Technical Merit and 20% on price. Technical Merit criteria are shown below, in priority order:

1. **The offered vehicle:** Considerations include how adequately the unit meets or exceeds the requirements and specifications, the overall design, quality and suitability of the unit as determined by the County, and other considerations.
2. **Delivery schedule:** The timeline from issuance of a Notice of Award and Notice to Proceed to inspection, acceptance, and delivery of the unit.
3. **After-sale service:** Includes location of nearest service center(s) for chassis and module repair or other needed work, warranty(s), and related concerns.
4. **Completeness of the proposal:** How well the proposal responds to the county's requirements and requested information, and similar considerations.

The remaining 20% of the evaluation will be based on the offered price. Please note that the county has a total of \$158,100.00 allocated for this acquisition.

Payment will be made upon acceptance of the vehicle and equipment specified under these specifications to the stated location after final inspection.

All proposal prices, conditions, and options must be specified on the Proposal Form.

Full Payment will be made after the unit is received, inspected and found to comply with procurement specifications, free of damage and properly invoiced.

**TYPE I AMBULANCE
PRICING SHEET**

Company Name: _____

Completed Unit Delivery Time After Receipt of Order: _____ Days.

Unit cost F.O.B. Fayette County*: \$ _____

The following accessories, if not included in the base unit price, should be quoted:

Ferno 35XST ambulance cot with Ferno 185
"Stat Trac" mounting system. Cot to be equipped
with hard lower tray and oxygen cylinder mount: \$ _____

Ferno 59-T Star Chair \$ _____

Total Ferno Accessories \$ _____

OPTION: Extended Service Contract** \$ _____

*Include all applicable costs, including but not limited to equipment, accessories, delivery and any other costs. No additional charges may be added to this price after your proposal is opened.

**If an extended service contract is offered, please provide details. This will not be included in your evaluation score, so will not count against you

State payment terms: _____

QUALIFICATION SHEET – RFP #1018-P

Please list three (3) references of current or very recent customers who can verify the quality of service your company provides. Projects of similar size and scope are required.

REFERENCE ONE

Government/Company Name _____

City _____

Contact Person and Title _____

Phone _____ Contract Period _____

Scope of Work _____

REFERENCE TWO

Government/Company Name _____

City _____

Contact Person and Title _____

Phone _____ Contract Period _____

Scope of Work _____

REFERENCE THREE

Government/Company Name _____

City _____

Contact Person and Title _____

Phone _____ Contract Period _____

Scope of Work _____

COMPANY NAME _____

COMPANY INFORMATION

Company _____

Physical Address Of Business _____

Mailing Address (If Different) _____

Authorized Representative _____
(Print or Type)

Authorized Representative _____
(Signature)

Title _____

Email Address: _____

Telephone Number: _____ Fax Number: _____

Cellular Number: _____