

**Fayette County Board of Commissioners**

C/O Purchasing Department  
 140 Stonewall Avenue West  
 Suite 101  
 Fayetteville, Georgia 30214



**Purchase Order**

Fiscal Year 2017 Page 1 of 1

B I L L T O

FAYETTE COUNTY FINANCE  
 140 STONEWALL AVENUE WEST  
 SUITE 101  
 FAYETTEVILLE, GA 30214

THIS NUMBER MUST APPEAR ON ALL INVOICES,  
 PACKAGES AND SHIPPING PAPERS.  
 Purchase Order # **20170298-00**

Delivery must be made within  
 doors of specified destination.

V E N D O R


YANCEY BROS. CO.  
 300 LEE INDUSTRIAL BLVD  
 AUSTELL GA 30168

S H I P T O

FAYETTE COUNTY ROAD DEPT.  
 115 MCDONOUGH ROAD  
 FAYETTEVILLE GA 30214

Federal Tax Exemption Certificate Number 586000826

Vendor Phone Number		Vendor Fax Number		Requisition Number		Delivery Reference	
706-527-3477		770-819-5650		384			
Date Ordered	Vendor Number	Date Required	Freight Method/Terms		Department/Location		
11/16/2016	2008				ROAD DEPARTMENT		
Item#	Description/Part No.			Qty	UOM	Unit Price	Extended Price
	AS PER GEORGIA STATE CONTRACT NUMBER: 99999-001-SPD-0000102-0025  PAYMENT TERMS NET 30 DAYS  CONTACT PERSON IN ROAD DEPARTMENT IS: BRADLEY KLINGER AT (770) 320-6039 OR STEVE HOFFMAN AT (770) 320-6012						
1	CATERPILLAR, INC. MODEL: 12M3 MOTOR GRADER			1.0	EACH	\$404,497.000 Credit Discount	\$221,904.00 \$28,884.14 \$153,708.86
2	FREIGHT			1.0	TOTL	\$500.000	\$500.00
3	EXTENDED WARRANTY			1.0	TOTL	\$5,850.000	\$5,850.00
4	HITCH PIN, REMOTE GREASE KIT			1.0	TOTL	\$3,962.000	\$3,962.00

By   
 Ted Burgess, Director of Purchasing

**VENDOR COPY**

Total Ext. Price	\$414,809.00
Total Credit	\$28,884.14
Total Discount	\$153,708.86
<b>PO Total</b>	<b>\$232,216.00</b>

Vice Chairman Ognio moved to approve the Elections Board's recommendation to reorganize the Elections Office. Commissioner Brown seconded. No discussion followed. The motion passed 5-0.

6. **Adoption of the revised Ordinance 2016-20, Article IX. Soil Erosion and Sedimentation Control of the Fayette County Development Regulations as required by the Georgia Environmental Protection Division and Georgia Soil and Water Conservation Commission effective January 1, 2017.**
7. **Approval of staff's recommendation to award request for proposal #1198-P for a High Pressure Pump with tank to HMA Fire, LLC in the amount of \$18,192.10 and to transfer \$2,192.10 from the Fire Contingency account to complete the purchase.**
8. **Approval of staff's recommendation to approve the purchase of a new CAT 12M3 Motorgrader off the Georgia Department of Administrative Services (DOAS) statewide contract for \$232,216.00 from Yancy and staff recommendation to trade-in #81277 (1987 CAT 140G Motorgrader) for the value of \$47,700.00 to Yancy.**

Vice Chairman Ognio stated that when he reviewed this agenda item he felt it was great to have the funds to purchase a new motorgrader. He stated that he was concerned about the trade-in value. He stated that the County has worked out a way to place the item on GovDeals for the minimum of the trade-in value and it will have to sell for more than that amount. He stated that if it sells for more than the minimum value then the County can keep the extra funds for more equipment replacement and if not, then Yancy will still take the trade-in for the value of \$47,700.00. He stated that it is a win-win situation for the County.

Vice Chairman Ognio moved to approve staff's recommendation to approve the purchase of a new CAT 12M3 Motorgrader off the Georgia Department of Administrative Services (DOAS) statewide contract for \$232,216.00 from Yancy and have staff place the 1987 CAT 140G Motorgrader on GovDeals for sale with a minimum reserved price of \$47,700.00 and if the reserved price is not obtained to trade-in #81277 (1987 CAT 140G Motorgrader) for the value of \$47,700.00 to Yancy. Commissioner Brown seconded. No discussion followed. The motion passed 5-0.

9. **Approval of staff's recommendation to authorize the Fayette County Solicitor's Office to accept a continuing grant award from the Criminal Justice Coordinating Council in the amount of \$68,000.00 with the continuing grant award period beginning October 1, 2016 and expiring September 30, 2017, and authorization for the Chairman to sign all grant related documentation.**
10. **Approval of staff's recommendation to award a task order under Contract #1132-B in the amount of \$683,655 to Shockley Plumbing Co. for Castle Lake waterline replacement, to award a task order under Contract #P888 in the amount of \$10,000 to CH2M for plans and contract administration, and to transfer funds from various CIP projects to provide the necessary budget.**

Vice Chairman Ognio stated that he agrees that something should be done at the Castle Lake Subdivision because of multiple waterline failures, he is concerned that money is being taken from certain funds. He asked what would happen if the money is needed in those funds and he is also concerned about not bidding the larger project out individually.

Mr. Rapson and Water Director Lee Pope briefed the Board and answered questions on this agenda item. Discussion followed.



# Fayette COUNTY

"WHERE QUALITY IS A LIFESTYLE"

**PURCHASING DEPARTMENT**  
140 STONEWALL AVENUE WEST, STE 204  
FAYETTEVILLE, GEORGIA 30214  
PHONE: 770-305-5420  
www.fayettecountyga.gov

To: Steve Rapson  
From: Ted L. Burgess  
Date: November 10, 2016  
Subject: Contract #1220-N: Caterpillar 12M3 Motor Grader

The Road Department owns a Caterpillar 140G Motor Grader that it acquired in 1987. Funds were approved in the Fiscal Year 2017 budget to replace it with a new Motor Grader.

Yancey Bros. Co. has competitively won a state-wide contract through the Georgia Department of Administrative Services (DOAS), and has established another cooperative contract with the National Joint Powers Alliance (NJPA), which is a municipal national contracting agency. To secure the best price available, the Purchasing Department compared Yancey's prices through both contracts.

The list price for a basic Caterpillar 12M3 is \$404,497.00. The established discount through NJPA is 33%, while the discount through the DOAS state-wide contract is 38%. Taking the state-wide discount, and adding freight, warranty, and other add-ons, the price is \$261,100.14. Yancey then discounted this amount by another 11%, for an offered price of \$232,216.00 (please see Attachment 1).

For disposition of the old motor grader, two options were considered:

- *Sell on the Internet auction site GovDeals:* The average price received for a Caterpillar 140G over the last 12 months was \$42,600.00. The low price was \$40,250.00 and the high price was \$46,525.00 (in Alaska).
- *Trade-In:* Yancey offered \$47,700.00 for trade-in.

The Road Department recommends purchase of the new Motor Grader for \$232,216.00 and trade-in of the old Motor Grader for \$47,700.00 for a net cost of \$184,516.00. I concur.

Specifics of the proposed purchase are as follows:

<b>Contract Name</b>	1220-N: Caterpillar 12M3 Motor Grader	
<b>Vendor</b>	Yancey Bros. Co.	
<b>Contract Price</b>	\$184,516.00	
<b>Budget</b>		
<b>Fund</b>	610	Vehicles / Equipment
<b>Org. Code</b>	61040220	Road Department
<b>Object</b>	542150	Road & Construction Equipment
<b>Project</b>	7220E	Motor Grader
<b>Available Budget</b>	\$230,103.00	

*Attachment #1*



**CATERPILLAR, INC. Model: 12M3 MOTORGRADER**

State Contract Pricing Worksheet

Line Number	Description	Amount
1	Enter List Price of Machine	\$ 404,497.00
2	Enter Discount from Discount Sheet	38%
3	Total Discount	\$ 153,708.86
4	Price to Customer Before Add ons	\$ 250,788.14
5	Enter Delivery Freight	\$ 500.00
6	Enter Extended Warranty	\$ 5,850.00
7	Extras (Hitch Pin, Remote Grease Kit)	\$ 3,962.00
8	State Contract Price	\$ 261,100.14

Fayette County State Contract Quote **\$232,216.00**

Trade In: (model-140G yr-1987 s/n-72V10216) - 47,700

**TOTAL WITH TRADE IN \$184,516.00**

**STATE CONTRACT NUMBER: 99999-001-SPD-0000102-0025**  
**VENDOR ID: 0000009858**